February 14, 2017

The United States Senate United States Capitol Washington, DC 20510

To the Members of the U.S. Senate:

In recent years, manufacturers have been forced to grapple with serious economic headwinds and often overwhelming regulations from Washington, D.C. That burden has been especially heavy for small and medium sized manufacturers, which account for 98.5 percent of all manufacturers in the U.S.

The nomination of Linda McMahon to lead the Small Business Administration (SBA) is welcomed by the manufacturing industry as Mrs. McMahon herself is a successful entrepreneur and champion of pro-growth policies. Most importantly, she understands what makes the difference between small businesses' success and failure. Small and medium sized manufacturers need an advocate like Mrs. McMahon at the table when important economic decisions are being made that affect their ability to compete, expand into new markets and hire more workers.

Small and medium sized manufacturers also need a strong voice within the SBA to comment on new regulatory actions that might negatively impact small businesses, a role that has been crucial to small business owners in recent years as they have had to push back against rising regulatory burdens. Additionally, manufacturers believe that Mrs. McMahon will help ensure the effectiveness and usefulness of SBA programs that provide access to credit when traditional lending options are unavailable and sufficient access to federal procurement opportunities.

We encourage senators to confirm Linda McMahon swiftly and without delay. The sooner she gets to work, the sooner we can strengthen small business and manufacturing in the United States.

Sincerely,

Robert Dathe, President, A&B Die Casting Company, Inc.

Scott Asbjornson, Chief Financial Officer, AAON, Inc.

John Kaylor, President US & Canada, ABICOR Binzel USA

Dean Cordle, President & CEO, AC&S, Incorporated

Neill Christopher, Vice President of Manufacturing, Acadia Windows & Doors, Inc.

Lorraine Prostoff, Chief Financial Office & Treasurer, Action Manufacturing Company, Inc.

DeAnne Shallcross, Vice President, Advance Equipment Manufacturing Co.

Jamison Scott, EVP, Air Handling Systems, Inc.

Christopher Wegmann, VP and Chief Compliance Officer, AirBorn, Inc.

Curtis Thayer, President and CEO, Alaska Chamber Phillip Elliott, Vice President of Manufacturing, Alcohol Monitoring Systems Mike Lombard, President, AllCoat Technology, Inc. John DeLuca, President and COO, Amalga Composites, Inc. Vic Gondha, President, American Circuits, Inc. Linda Darr, President, American Short Line and Regional Railroad Association Beverlee Dacey, President, Amodex Products Inc Frederick Pfaff, President & CEO, Anchor Manufacturing Group, Inc. David Spinelli, Chief Financial Officer, ANRO, Inc. J. Rex Greer, president; Member, APU's by Rex LLC; Michael Goeringer, President, Arc-Tronics, Inc. Tim Voss, Vice President, Arrow Adhesives Company Brian McGuire, President & CEO, Associated Equipment Distributors Douglas Krzyzewskil, President, Atlantic Air Tool Company Chris Schopfer, President, Atlantic Heat Treat R. Martin Palmer, President, Auburn Gear, LLC Constantine Grapsas, President & CEO, Automated Industrial Machinery, Inc. Tony Canonaco, President and CEO, Balluff, Inc. Jay Steinmetz, CEO, Barcoding, Inc. Jimmy Wilson, President, Bay Wood Products, Inc. David Johnson, Vice President, Operations, BB Diversified Services, Ltd. Donald Begneaud, Founder & CEO, BEGNEAUD Chris Skomorowski, President and CEO, Bicron Electronics Company David Bachtel, Quality Manager, Bitterroot Tool & Machine Incorporated Marv Shetler, President, Blazer Industries, Inc. David Deibel, President, Boardman Steel, Inc. Mark Louchheim, President, Bobrick Washroom Equipment, Inc. Mary Bray Kelley, President, Bray Sheet Metal Company Salvatore Freda, President, Brewster Washers Ray Leonhard, President & CEO, Brick Industry Association

Ann Kirkwood-Hall, President, Bulman Products, Inc. Ursula Wagstaff, President, CA Botana International Inc. Elisha Tropper, CEO, Cambridge Security Seals, LLC Joseph McGlynn, Executive Vice President, Campbell Fittings Inc Sylvester Giustino, Director of Government Affairs, Can Manufacturers Institute Michael Kelty, President & COO, Capital Resin Corporation Charles Sherretts, PRESIDENT, Cee-San Machine & Fabrication Co. Charles Keeley, President, CGR Products, Inc. Richard Lies, CEO, Chemcut Corporation James Werler, President, Chemstar Products Company Eric Treiber, President/CEO, Chicago White Metal Casting, Inc. Albert Wilson, President, CIMBAR Performance Minerals, Inc. Mike Reichling, Vice President-Operations, Cincinnati Steel Treating Douglas Gallaher, President, Clearfield Machine Company Bob Lewis, President, Columbia Vista Corporation Steve Romanelli, President / COO, Core Pipe Products, Inc. Robert Bessette, President, Council of Industrial Boiler Owners Jay Vroom, President, CropLife America Gerald Call, President, Crossrite, LLC Robert Dallas II, President, Dallas Group of America, Inc. Anthony Dosmann, President, Dec-O-Art Incorporated Steve Mance, CEO, Defiance Metal Products, Inc. Dianne Denison, CEO, Denison Consulting Group Stanley Abrams, CEO, DeVan Sealants, Inc. Louis Eni, CEO, Dietz & Watson, Inc. Jim Jones, Vice President/Retired, Dixie Industrial Finishing Co., Inc. Denis Hebert, CEO, DRH Consulting, LLC Gary Van Gundy, President and CEO, DRT Holdings, Inc. P.A. Argentinis, Chairman, Elan Technology, Inc. Gary Larson, President, Electronic Systems, Inc.

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- Jack Klotz, President, Excel Tool & Die, Inc.
- Edward Youdell, President and CEO, Fabricators and Manufacturers Association, International
- Dane Anderson, President and CEO, FAST Global Solutions, Inc.
- Manny Vickers, President, Fiber-Shield Industries, Inc.
- Tom Laken Jr, CEO, Finishing and Plating Service
- Steven Wilburn, CEO, FirmGreen, Inc.
- Kristin Thompson, Director of Communications & Conferences, Fluid Power Distributors Association (FPDA)
- Herb Schiller, CEO, Foremost Manufacturing Co.
- Scott Porter, President, Formula Boats
- Forest Driggs, Sr. VP and CFO, Franklin International, Inc.
- Hugh Froedge, President, Froedge Machine and Supply Co., Inc.
- Danny Gist, President, G&G Steel Inc
- Robert Ruebenson, President, General Converting, Inc.
- Eric Isbister, CEO GenMet Corp., GenMet
- Jack Gilchrist, President, Gilchrist Metal Fabricating Co.
- Lowell Randel, Vice President, Government and Legal Affairs, Global Cold Chain Alliance
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- Robert Kurzka, President, H.R. Slater Company, Inc.
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- John Flack, VP of Finance, Hi-Lex Corporation
- Jack Holland, Chairman & CEO, Holland Manufacturing Company, Inc.
- John Chirikas, CEO, Horizon Steel Company
- Paul Huot, CEO, Huot Manufacturing Company
- Mick Webber, CEO, HydroHoist Marine Group, Inc.
- Dave Rousse, President, INDA, The Association of the Nonwoven Fabrics Industry
- Chuck Rowe, President, Indmar Products Company, Inc.
- Dave Haimbaugh, President, Induction Heat Treating Corp.
- Marcus Wendling, President, Industrial Grinding, Inc.

Paul Chaney, President, Industrial Rubber, Inc.

Kevin Dougherty, Owner, Industrial Tool Company, Inc.

Philip Brandl, President, International Housewares Association

Lori Anderson, President & CEO, International Sign Association

Christopher Hudgins, Vice President, Government Relations & Policy, International Sleep Products

Association

Joe O'Donnell, Manager, Government and Public Affairs, International Wood Products Association

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Karen Primak, CEO, IPAK

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Kathleen Sarniak-Tanzola, President and CEO, Jeannette Specialty Glass

Bonny DesJardin, President and CEO, Jesco Industries, Inc.

David Jeffrey, President, JPM Prototype & Mfg., Inc.

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Robert Toews, CFO, Kaivac, Inc.

Paul Kalmbach, President, Kalmbach Feeds Inc.

Brian Pelke, President, Kay Manufacturing Company

Patricia Brierton, President and CEO, KieTek International, Inc.

Joseph Kloppenberg, President, Kloppenberg and Company

Donald Bockoven, President and CEO, Leigh Fibers, Inc.

LaJeana Sapp, Co-Owner, Level Ride Mfg. Co.

Charles Cook, President, Liberty Pumps, Inc.

Dwain Tomlin, President, Lone Star Signs

Peter McGuire, President, Lovejoy Chaplet Corp.

Ronalee Elsberry, President, M U Incorporated

Bernard Kosowski, President, MACH I, Inc.

David Hurder, Chief Operating Officer, Mcgean-Rohco Inc

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James Trombino, Executive Director/CEO, Metal Powder Industries Federation

Tom Morrison, CEO, Metal Treating Institute

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Sarah Atchison, President & CEO, Midwest Fire Equipment & Repair Company

Lowell Miles, CEO, Miles Fiberglass & Composites, Inc.

David Miller, President, Miller Welding & Machine Co.

Robin Battles, President, Miller Wire Works, Inc.

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Darryl Fournier, President, Mogul South Carolina Nonwovens Corp

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Randy Yoder, Controller, MTR Martco, LLC

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Dean Atchison, CEO, Spectrum Aeromed

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Karen Trzaska, VP Business Development, External & Government Affairs, Stanley Machining & Tool

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