

North Slope Renaissance

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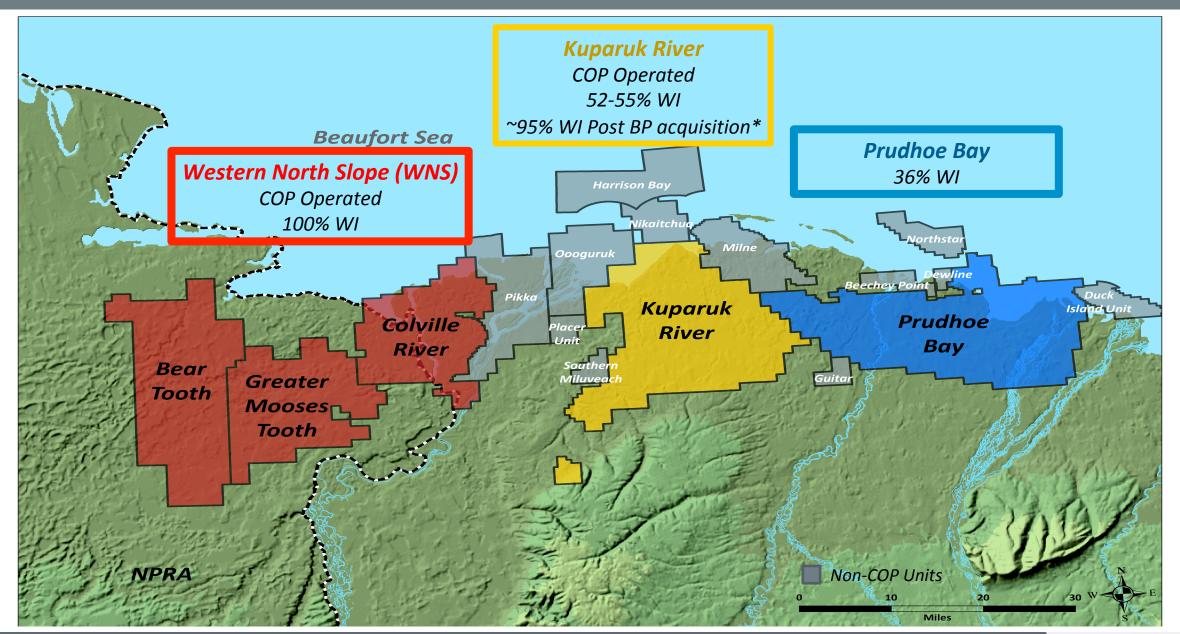
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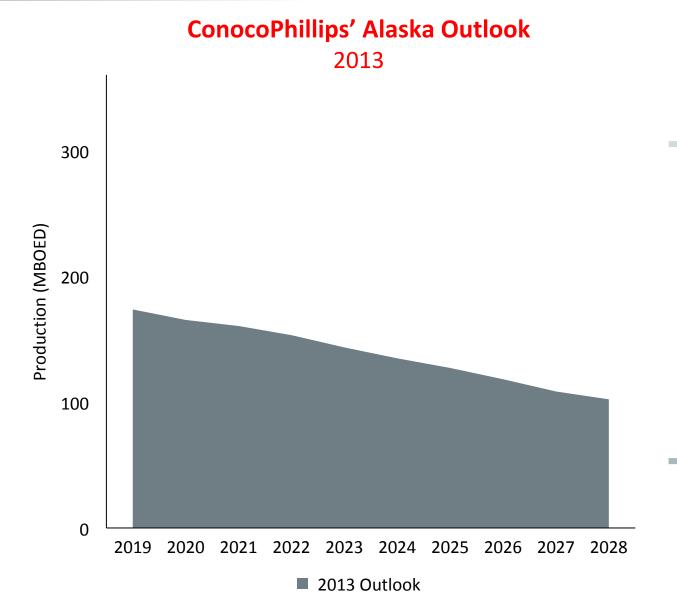
Use of Non-GAAP Financial Information – This presentation may include non-GAAP financial measures, which help facilitate comparison of company operating performance across periods and with peer companies. Any non-GAAP measures included herein will be accompanied by a reconciliation to the nearest corresponding GAAP measure either within the presentation or on our website at www.conocophillips.com/nongaap.

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North Slope State and Federal Units



2013 Alaska Outlook: Facing Headwinds



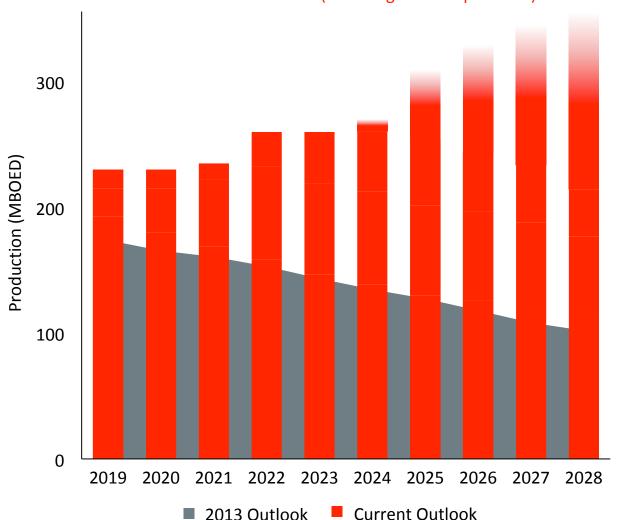
2013 Outlook for Asset

- Uncompetitive tax structure
- Declining production profile
- High cost of supply
- Limited investment
- Focus on Lower 48 unconventionals

Current Outlook: Strong Future Spurred by Tax Changes & CoS Focus

ConocoPhillips' Alaska Outlook¹

2013 vs. Current (including 2018 acquisitions)



Drivers of Transformation

- Senate Bill 21 improved fiscal framework
- Technological advancements and innovations target new and bypassed resources
- Comprehensive effort to capture value from legacy fields and infrastructure
- Renewed focus on exploration yields early success
- Company-wide focus on lowering cost of supply has made Alaska competitive within the portfolio

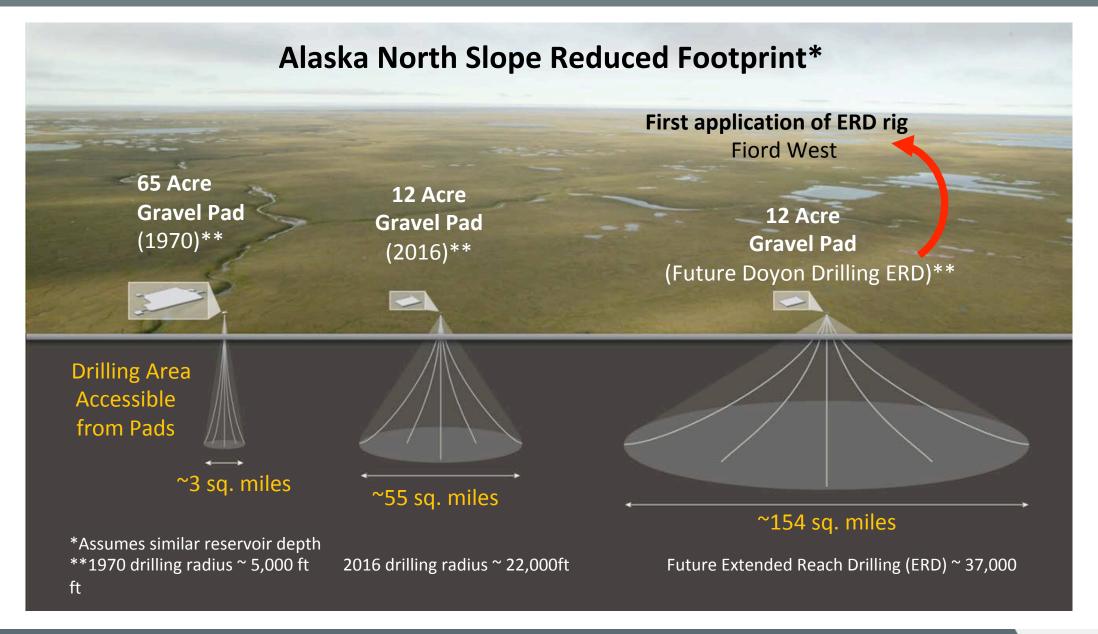
STRENGTHENED OUTLOOK

supported by recent strategic transactions

¹Assumes a stable and competitive fiscal framework, includes impact of 2018 acquisitions at working interests of: Western North Slope = 100% / Kuparuk = ~95%, and excludes Alaska North Slope gas

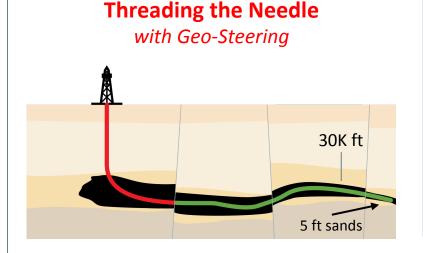


Minimizing Footprint Through Technology

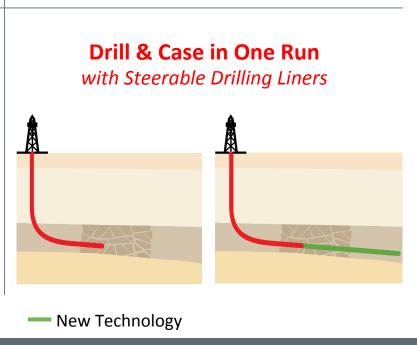


Drilling Technology Advancements: Higher Recovery

Extending Our Reach with Managed Pressure Drilling 14K ft 30K ft



Accessing More Reservoir with Multi-Laterals Old Technology



CD5: North American Record

 Longest horizontal lateral at 21,748 feet

CD5: State of Alaska records

- Total combined lateral length at 34,211 feet
- Total combined footage for a well at 42,993 feet

GMT1 First Oil October 5 – Two Months Ahead of Schedule

- Greater Mooses Tooth #1: first drill site on federal leases within the NPR-A
- Est. production 25,000 to 30,000 gross
 BOPD at peak in mid-2019
- Provided ~700 construction jobs in each of two winter seasons
- About \$725 million in investment
- Sets the stage for development of GMT2
- Required leveraging of new drilling technology to bring wells on line

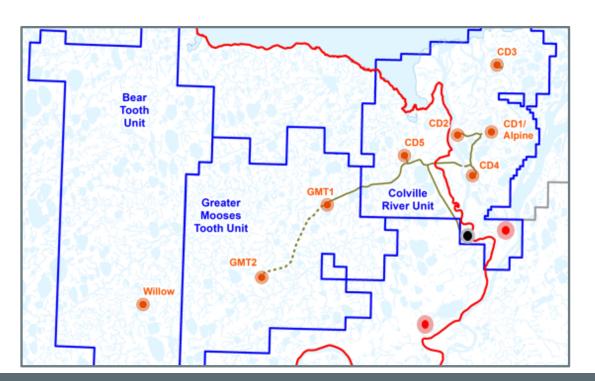




Greater Mooses Tooth #2 Development – Project Has Been Approved

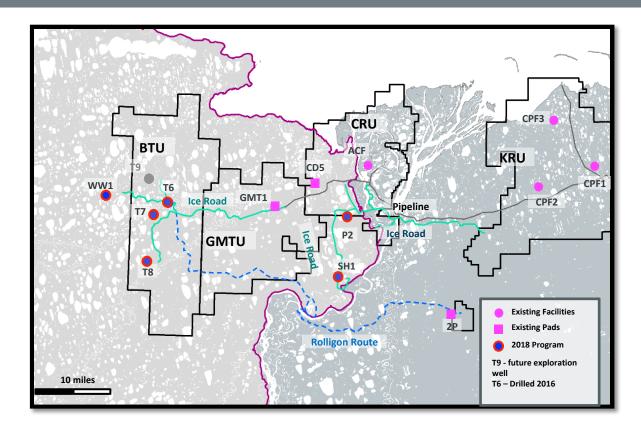
Second development in the GMT Unit

- Total cost approximately >\$1 billion gross
- Sized for up to a 48-well development starting with 33 wells
- First oil targeting 4th quarter 2021
- Peak estimated monthly production: ~35,000 to 40,000 BOPD
- Peak estimated North Slope employment during construction: ~700 positions
- BLM issued the Record of Decision Oct. 15





2018 Exploration – Three-Rig Program



ConocoPhillips NPRA acreage

- 594,972 gross acres acquired in late 2016
- 79,998 gross acres acquired in late 2017
- 1,000,000+ gross acres in NPRA

Willow appraisal and exploration

- 4 wells: T7, T8, T9 and West Willow 1 (WW1)
- 3 well tests (T6, T7, T8)
- 37+ miles of ice road and 5 ice pads
- Drilling rig Doyon 141

Stony Hill (SH1) exploration

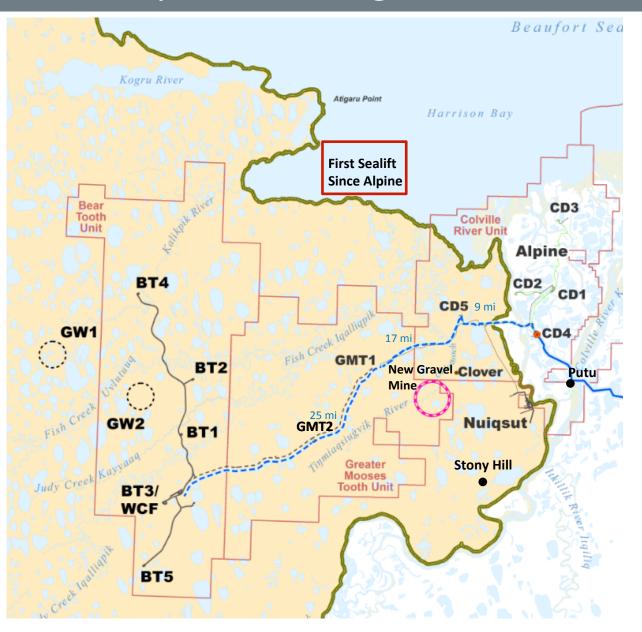
- 1 vertical well
- 1 well test
- 17+ miles of ice road and 1 ice pad
- Drilling rig Arctic Fox

Putu (P2) exploration (ASRC/State subsurface and Kuukpik surface)

- 1 well: 1 slant + 1 vertical
- 1 well test
- 1 mile of ice road and 1 ice pad
- Drilling rig Kuukpik 5

250 sq. mi. seismic program

2018 Exploration Program Indicates Substantial Opportunities



Preliminary Discovered Resource Range Increased

500 MMBOE – 1.1 BBOE¹

current discovered resource

- 2018 Willow program proved 400 750 MMBOE current discovered resource
- Willow could produce nominally 100,000 BOPD
- Stand-alone production facility: \$2-3 billion of investment to first production; \$2-3 billion more for multi-year drilling program
- First oil could be achieved by 2024-2025
- Will continue this winter to appraise the Greater Willow Area and optimize development plan
- Putu and Stony Hill: promising discoveries with 100 **350 MMBOE** current discovered resource

Upcoming Exploration & Appraisal

Late 2018 - 2019 Plan

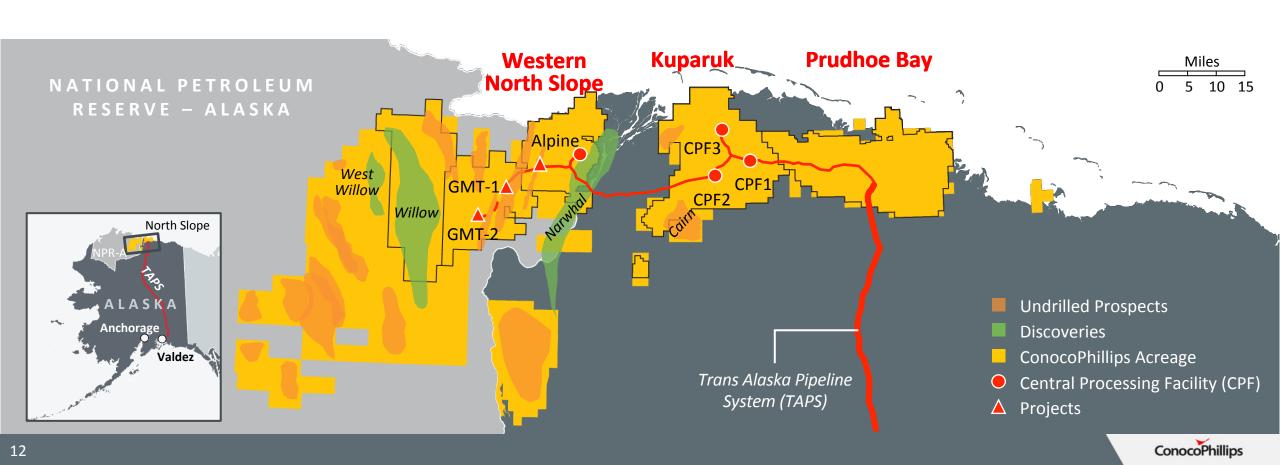
6-8 WELLS 8-9 TESTS

2 RIGS

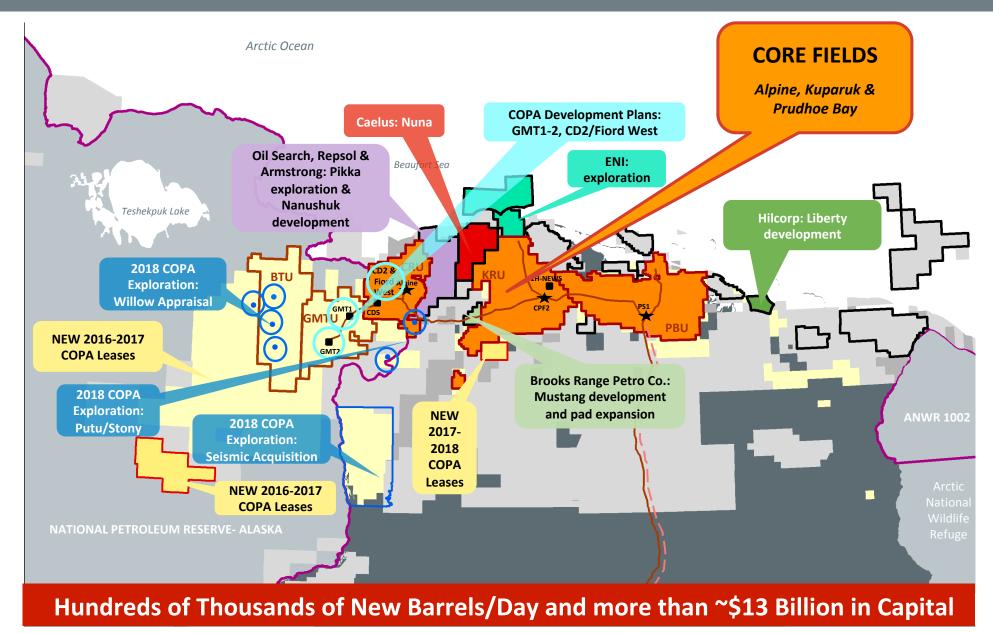
Late 2018 targets Cairn & Narwhal 2019 winter targets Greater Willow Area Final well/test count depends on results/timing

2020+ Program Focused on Remaining Potential

75% Portfolio Undrilled



North Slope Renaissance



Stand for Salmon Ballot Initiative - A Solution in Search of a Problem

- This ballot initiative is really about stopping resource development
- It will add cost, more regulation, litigation, and jeopardize existing projects, with the potential to kill future projects
- Won't just affect our industry, but also development of roads, mines, ports, and other private property
- Alaska already has world-class, science-based policies, acts, regulations and permit requirements that work together to protect fish habitat
- Contributions to the initiative are coming from Outside environmental interests:
 - John Childs/New Venture Fund, Wash. DC
 - Wild Salmon Center, Portland OR
 - Wealthy donors from NY, CA & FL
 - Trout Unlimited
- Link to State of Alaska FAQ:

https://aws.state.ak.us/OnlinePublicNotices/Notices/Attachment.aspx?id=114005



Elections Matter



- Consider voting no on Ballot Measure 1
 - It does not promote a healthy business environment
 - It will affect business and private property owners
- Pro-business candidates will help maintain a stable, competitive investment climate

Ask Candidates What They Will Do to Keep Our State Moving Forward

Q & A