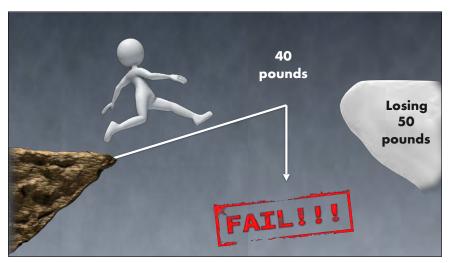
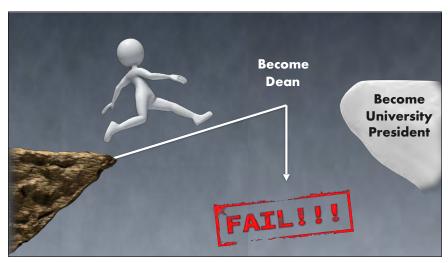


GOALS	SYSTEMS
losing 50 pounds	eating right
marathon < 4 hours	exercising daily
making \$10 M	being a serial entrepreneur
becoming a university president	master each leadership position and then moving to a more challenging role







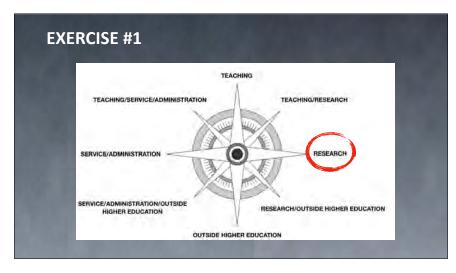


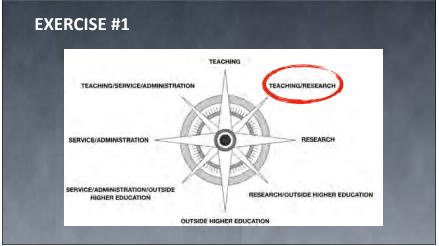


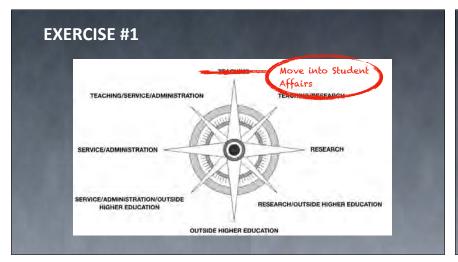
EXERCISE #1

Choose a general direction in which you'd like your professional career to develop. For now, don't focus too much on specific goals or timetables. Instead merely think in terms of the general direction that you'd find most satisfying.

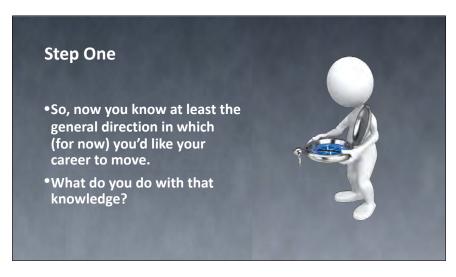
- 1. Circle one of the four cardinal points on the career development compass below: TEACHING, RESEARCH, SERVICE/ADMINISTRATION, OUTSIDE HIGHER EDUCATION.
- If you find that you cannot choose any one of these directions and would only be happy by some combination of two directions, circle one of the four oblique points on the career compass: TEACHING/RESEARCH, RESEARCH/ OUTSIDE HIGHER EDUCATION, SERVICE/ADMINISTRATION/OUTSIDE HIGHER EDUCATION, or TEACHING/SERVICE/ADMINISTRATION.
- 3. If you find that *none* of these choices reflect a direction that best fits your desires or needs, cross out any compass point and write in a direction that *does* suit you. Circle what you have written.

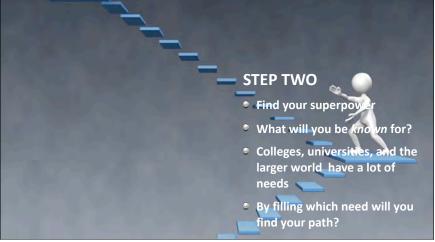












What's Your Superpower?

- Assessment
- Accreditation
- Student Advising
- Curriculum Development (multiple platforms)
- Strategic Planning
- Undergraduate Research
- Faculty Development
- Leadership Development

- Technology
- Fundraising
- Course Evaluation
- Faculty or Staff Evaluation
- Honors Education
- Budgeting
- Teaching Large Classes
- Online Learning
- Mediation

Exercise #2: What's Your Superpower

- Choose the area of need in which you intend to develop your superpower, the area in which you will become the "go to" person.
- If you have interest in some area that's not on this list, feel free to add it.
- Then write a sentence about why that area is appropriate for the career direction you have chosen.
- We'll pause two minutes for this exercise.



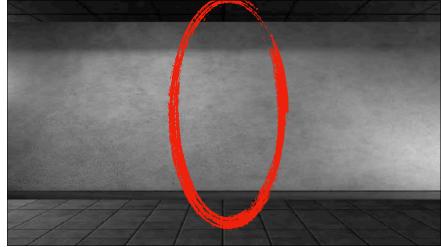


What Were Some of Your Decisions?

- Assessment
- Accreditation
- Student Advising
- Curriculum Development (multiple platforms)
- Strategic Planning
- Undergraduate Research
- Faculty Development
- Leadership Development

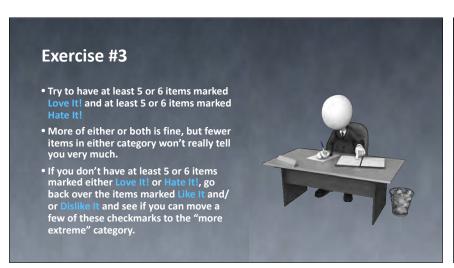
- Technology
- Fundraising
- Course Evaluation
- Faculty or Staff Evaluation
- Honors Education
- Budgeting
- Teaching Large Classes
- Online Learning
- Mediation



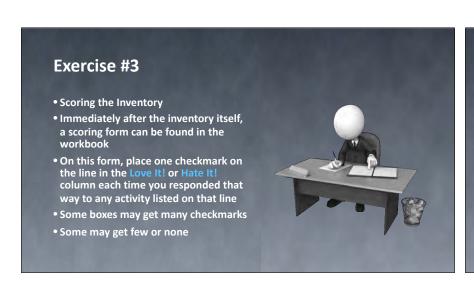








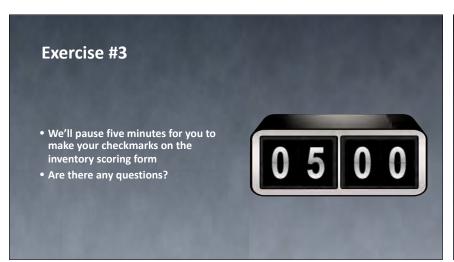


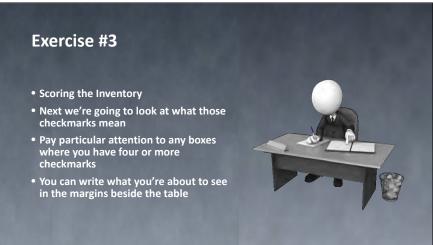


• For example, you may end up with Section One looking something like this:

		Section One	
	Love It!	2.071311807	Hate It!
i.	11111	B, C, D, E, J, O, P, T	1
ii.	1	A, I, L, M, S, V, X	11
iii.		F, G, H, K, Q, U, W, Y, Z	111111

• But do the same thing for all seven sections

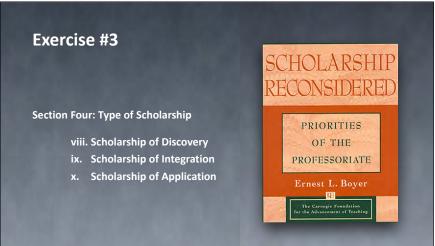


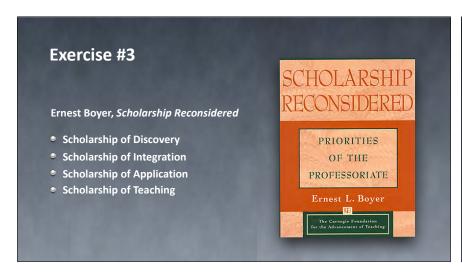




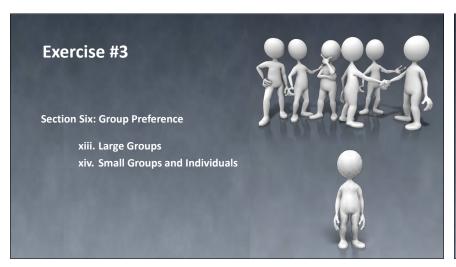




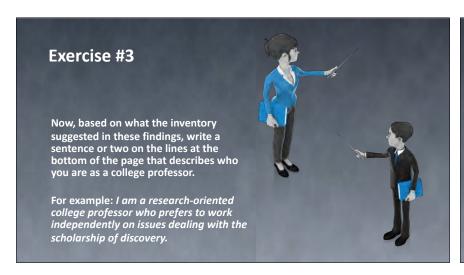


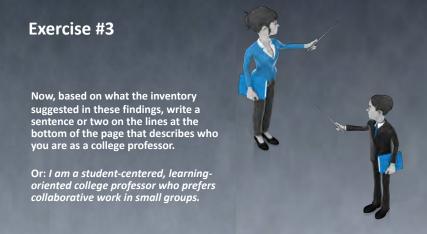


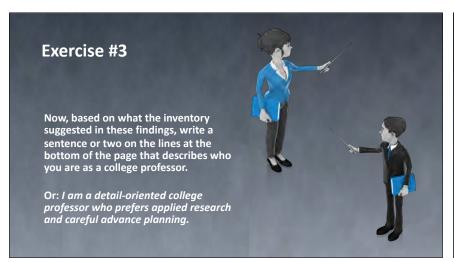




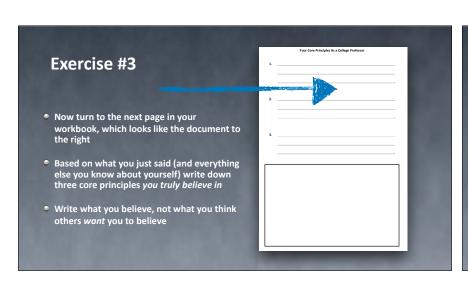


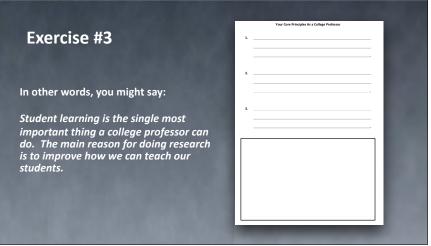




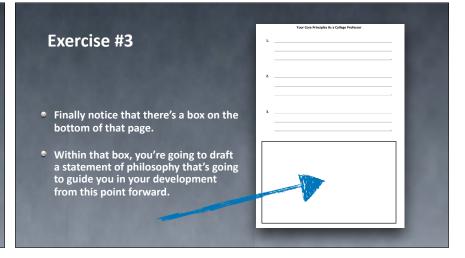


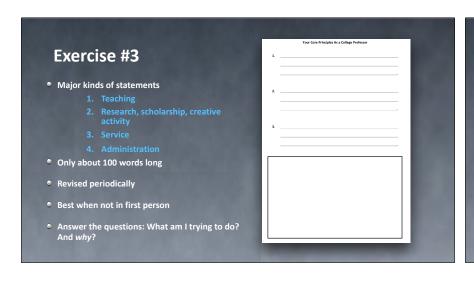






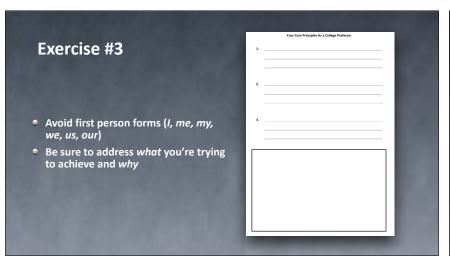
Exercise #3 or: Research and the excitement of academic discovery are what attracts people to become college professors. We teach in order to be paid, but the real thrill of our profession is that we can continue to learn.



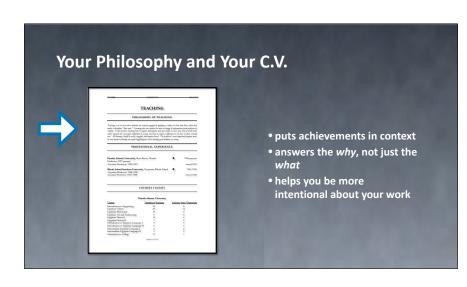


Exercise #3 Example: 114 words

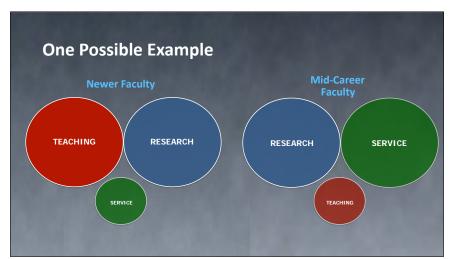
Effective administrators combine their dedication to collegiality and professionalism with an ability to inspire those whom they serve. Through collegiality and their willingness to build consensus, administrators model for students the highest form of leadership at the same time that they use to the fullest advantage the creativity, talent, and insights of every member of their community. Through professionalism, administrators set an essential, institution-wide standard that tasks must be accomplished on time and at a high level of quality, that confidences must be kept, and that even the smallest details of a plan must be addressed. Through the ability to inspire others, administrators both build community and help that community fulfill its shared vision.



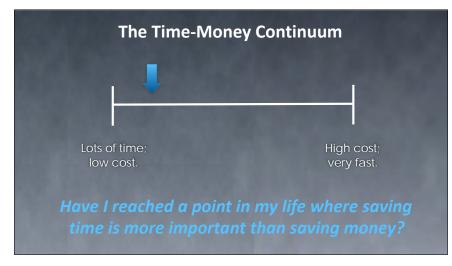










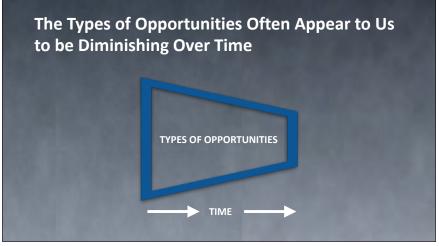






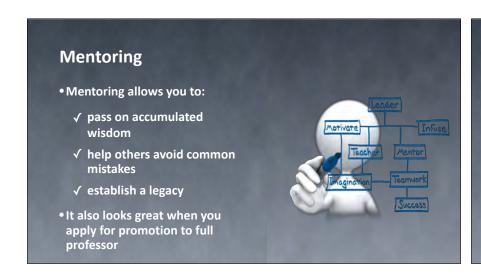
Setting Transitional Goals • Do I see myself remaining at my current institution for the rest of my career? • If there were a very attractive position elsewhere, but I would have to start over again from the point of view of earning tenure, would I consider such a position? • Which factors (salary? job security? research opportunities? the collegiality of the department? location? placement for my spouse? greater challenge? more prestige?) would make me consider relocating? • If I could design a position that I would find "irresistible," what would that be?











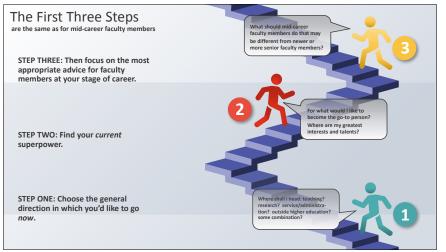






If you do earn it and make a suitably compelling case, then you'll progress to













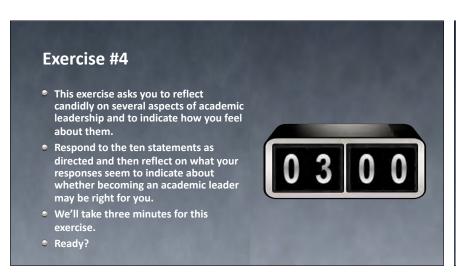
Is a Formal Leadership Role Right for You?

- For some senior faculty members, a formal leadership/administrative position is the logical next step: They have the interests, temperaments, and desire to succeed in a role as a department chair, dean, or provost.
- For some senior faculty members, a formal leadership/administrative position would be exactly the wrong option to consider: They just don't have the interest, temperament, or desire that would help them succeed in a role as a department chair, dean, or provost.



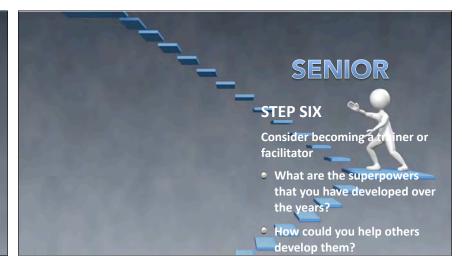
Formal Leadership Roles Advantages Disadvantages Chance to make a significant and positive Increased responsibility Frequent opportunities to solve problems Frequent problems that need to be solved Often added income Always added work hours Ability to use accumulated wisdom on a broader Must remember that you speak with voice of scale institution/authority New challenges New headaches No longer "one of the group" at departmental or Ability to see matters from a new perspective

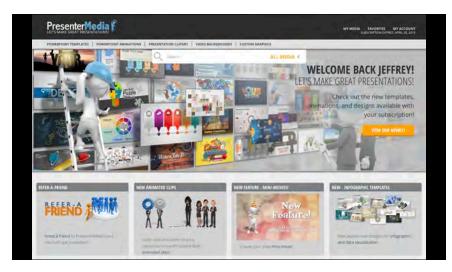
This exercise asks you to reflect candidly on several aspects of academic leadership and to indicate how you feel about them. Respond to the ten statements as directed and then reflect on what your responses seem to indicate about whether becoming an academic leader may be right for you. We'll take three minutes for this exercise. Ready?

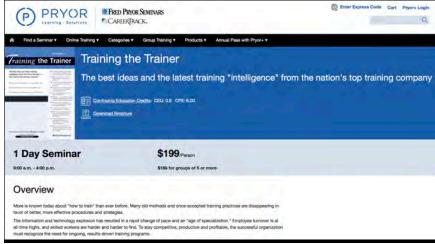


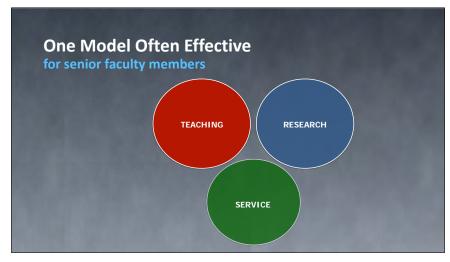


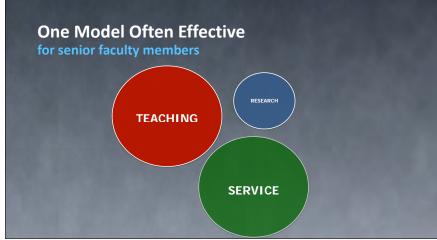
	What general leadership books say leaders need	What academic leaders really need
	DOOKS Say leaders fleed	really fleed
ı	Vision	Consensus building
	Authority, auctoritas, gravitas	Negotiation
	Quick decisiveness	Respect for colleagues at all levels
l	Persistence	Compromise





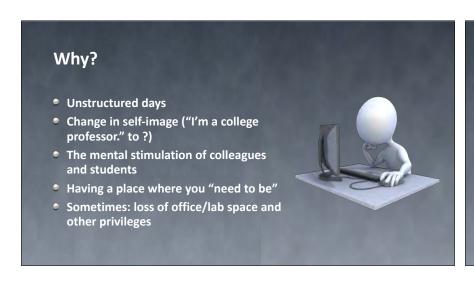






















ATLAS Leadership Training

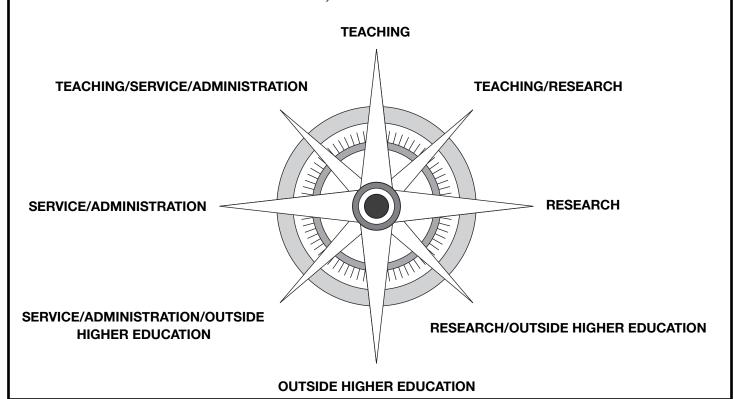
Career Development for College Professors

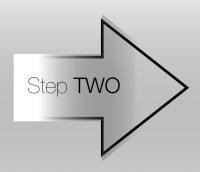
Exercise #1

INSTRUCTIONS: Choose a general direction in which you'd like your professional career to develop. For now, don't focus too much on specific goals or timetables. Instead merely think in terms of the general direction that you'd find most satisfying.



- 1. Circle one of the four cardinal points on the career development compass below: TEACHING, RESEARCH, SERVICE/ADMINISTRATION, OUTSIDE HIGHER EDUCATION.
- 2. If you find that you cannot choose any one of these directions and would only be happy by some combination of *two* directions, circle one of the four oblique points on the career compass: TEACHING/RESEARCH, RESEARCH/OUTSIDE HIGHER EDUCATION, SERVICE/ADMINISTRATION/OUTSIDE HIGHER EDUCATION, or TEACHING/SERVICE/ADMINISTRATION.
- 3. If you find that *none* of these choices reflect a direction that best fits your desires or needs, cross out any compass point and write in a direction that *does* suit you. Circle what you have written.







WHAT'S YOUR SUPERPOWER?

Every college, university, and organization has needs in certain areas. Often these needs don't fall into anyone's job description but *someone* has to do them. Look at the following list and choose the area of need in which you intend to develop your superpower, the area in which you will become the "go to" person. If you have interest in some area that's not on this list, feel free to add it. Then write a sentence about why that area is appropriate for your leadership strategy or trajectory.

WHICH SUPERPOWER DO YOU CHOOSE?

Assessment	Technology
Accreditation	Fundraising
Student Advising	Course Evaluation
Curriculum Development (multiple	Faculty or Staff Evaluation
platforms)	☐ Honors Education
Strategic Planning	Budgeting
Undergraduate Research	Teaching Large Classes
Faculty Development	Online Learning
Leadership Development	Mediation
☐ Another superpower of your choosing: WHY IS THIS SUPERPOWER APPROP THAT YOU	RIATE FOR THE CAREER DIRECTION

What Kind of Professor Have You Become?

Read over the following activities commonly performed by college professors. For each activity, decide whether you:

- Love It!
- Like It
- · Can Take It or Leave It
- Dislike It
- Hate It!

Place a checkmark beside the item in the appropriate box. Try to have at least 5 or 6 items marked **Love It!** and at least 5 or 6 items marked **Hate It!** (More of either or both is fine, but fewer items in either category won't really tell you very much.) If you don't have at least 5 or 6 items marked either **Love It!** or **Hate It!** when you are finished with the inventory, go back over the items marked **Like It** and/or **Dislike It** and see if you can move a few of these checkmarks to the "more extreme" category.

		Love It!	Like It	Take or Leave It	Dislike It	Hate It!
A.	Receiving a course release to conduct a scholarly project that will cause you to spend much of your time alone in the lab, library, or studio.					
В.	Answering a telephone call from a parent who is seriously concerned about how his or her child is doing in your course.					
C.	Being the "point person" selected by your department to present a new and highly controversial curriculum proposal before a meeting of the institution's entire faculty.					
D.	Meeting one-on-one with a student to conduct an Independent Study, Directed Inquiry, or thesis preparation.					
E.	Revising a course that you have already taught several times in order to make it more effective.					

(continues on the next page)

		Love It!	Like It	Take or Leave It	Dislike It	Hate It!
F.	Completing a report that summarizes the assessment data for your entire academic department.					
G.	Being appointed to a committee that meets quite often but conducts what you regard as extremely important work for the department and institution.					
Н.	Being invited at the last minute to answer a few questions about your program's curriculum by the governing board. You understand the department's curriculum rather well, although you do not have time to prepare specifically for this meeting.					
I.	Devoting a year or more to an interdisciplinary work of scholarship that, while it is somewhat related to your discipline, does not fall within the traditional confines of that discipline.					
J.	Teaching a 300-person introductory course in your discipline.					
K.	Serving as the person who is responsible for planning celebrations whenever a faculty member in your discipline is promoted, receives tenure, or has a major work accepted for publication.					
L.	Being listed as third author on a publication for which the first two authors are highly respected members of your discipline.					
M.	Co-authoring a work of scholarship or creative activity with a student.					
N.	Meeting one-on-one with your dean, provost, or president to discuss a topic that is not revealed to you until the meeting.					
0.	Beginning the initial preparation for an innovative curriculum proposal that will not be completed for several years.					

		Love It!	Like It	Take or Leave It	Dislike It	Hate It!
P.	Teaching an upper-level seminar or graduate course in your discipline.					
Q.	Working on a project that applies your discipline to "real world" situations and helps improve the lives of others without cost to them.					
R.	Reading an interesting book in your discipline, alone in your office with the door closed.					
S.	Giving some quick and spontaneous advice to a colleague who has reached an impasse in his or her own research.					
T.	Tutoring a student who is having difficulty in one of your courses.					
U.	Being elected to a four-year term on a committee that will radically revise the General Education requirements of your institution.					
V.	Organizing your receipts so that you can be reimbursed for travel expenses related to your scholarship.					
W.	Serving as the departmental representative on a panel that answers questions parents may have about their children's academic experience at your institution.					
X.	Writing a solo article that explains a truly innovative idea you have developed in your discipline.					
Y.	Advising a student of which courses to take next term in order to graduate in a timely manner.					
Z.	Providing an overview of recent developments in your discipline to an alumni gathering.					

What Kind of Professor Have You Become? Interpretive Guide

		Section One	
	Love It!	Section one	Hate It!
i.		B, C, D, E, J, O, P, T	
ii.		A, I, L, M, S, V, X	
iii.		F, G, H, K, Q, U, W, Y, Z	
		Section Two	
iv.		A, B, C, E, F, H, R, V, X, Z	
v.		D, G, L, O, P, S, U, W	
		Section Three	
vi.		B, D, E, J, M, P, T, U, W, Y	
vii.		A, F, G, K, L, R, S, V, X	
		Continu Form	_
viii.		Section Four A, L, P, R, X	
ix.		C, I, O, U, Z	
х.		D, E, Q, T, Y	
۸.		۵, ۱, ۷, ۱, ۱	
_		Section Five	
xi.		B, E, F, K, T, V, W, Y	
xii.		C, O, U, X	
		Section Six	
xiii.		C, H, J, U, W, Z	
xiv.		B, D, G, L, M, N, P, S, T, Y	
		Continu Comm	
		Section Seven	
XV.		A, E, F, G, I, K, O, U	
xvi.		B, C, H, N, S, W, Y	

	Your Core Principles As a College Professor
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Would an Academic Leadership Position Be Right for You?

INSTRUCTIONS: Respond to each of the following statements on a scale of 1 to 5 where 1 = This statement does not sound like me at all. and 5 = This statement is an exact reflection of how I feel.

1	If I were offered a leadership position but only at my current salary, I would still be very interested in it.
2	If, for whatever reason, I found myself facing a great deal of anger and hostility at a meeting of faculty, students, or administrators, all of whom were directing their rancor at me personally, I could handle the situation with grace and without lashing out at those who were attacking me.
3	I see myself as a caregiver. I don't feel drained by days on end of seemingly endless complaints, requests, demands, and needs brought to my attention.
4	I enjoy solving problems, even when the vast majority of those problems may be either very difficult to solve or, at the other extreme, so minor that the time required to solve them seems inefficient.
5	I don't mind attending meetings. I don't get bored easily when matters not directly related to my academic field are discussed at great length. I don't feel that numerous meetings and appointments take me away from my "real work."
6	When I think of the most important things my institution does, I think primarily of faculty and staff concerns, workplace challenges, and academic issues.
7	When I think of the most important things my institution does, I think primarily of student development and student life issues.
8	When I think of the most important things my institution does, I think primarily of the overall strategic direction of the institution, the school's relationship with external constituencies (trustees, legislators, advisory groups, donors, accrediting bodies, and so on), and other such "big picture" issues.
9	I can "let things go" easily once a decision is made even if it hasn't gone my way. I don't need to revisit issues continually and to justify my perspectives repeatedly.
10	I am not disturbed when I spend long periods in isolation. I can handle things easily when I'm not really being part of a recognized group and have to face challenges on my own.

Now reflect on how you responded to these statements. What would an objective observer say about whether you see to have the appropriate interests and inclinations to become an academic leader?



INSTRUCTIONS: Write down one constructive step you could take NEXT WEEK to advance your career development preparation.

