



# TODAY'S TRAVELER - THE GUEST EXPERIENCE

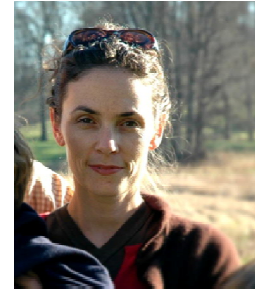
*Please be respectful of your colleagues by silencing your phone. If you need to answer a call, please go to the hallway.*

Who are today's guests?

What do they want?

How successful innkeepers create a unique  
experience catering to many differing  
guests types and markets

# Innkeeper Panelists



Marco DiDomizio -  
*Candleberry Inn on Cape Cod*

Beth Colt - *Woods Hole Inn*

David Browning - *Eden Vale Inn*

# Key Take-Aways

Aspiring Innkeepers will leave the session with these 3 questions:

1. Who Am I?

*Define my interests and passions?*

2. Who are my guests?

*Who will seek experiences from my interests and passions?*

3. Where should my inn be?

*What location provides and maximizes this / these experience(s)?*

# Innkeeper Panelists

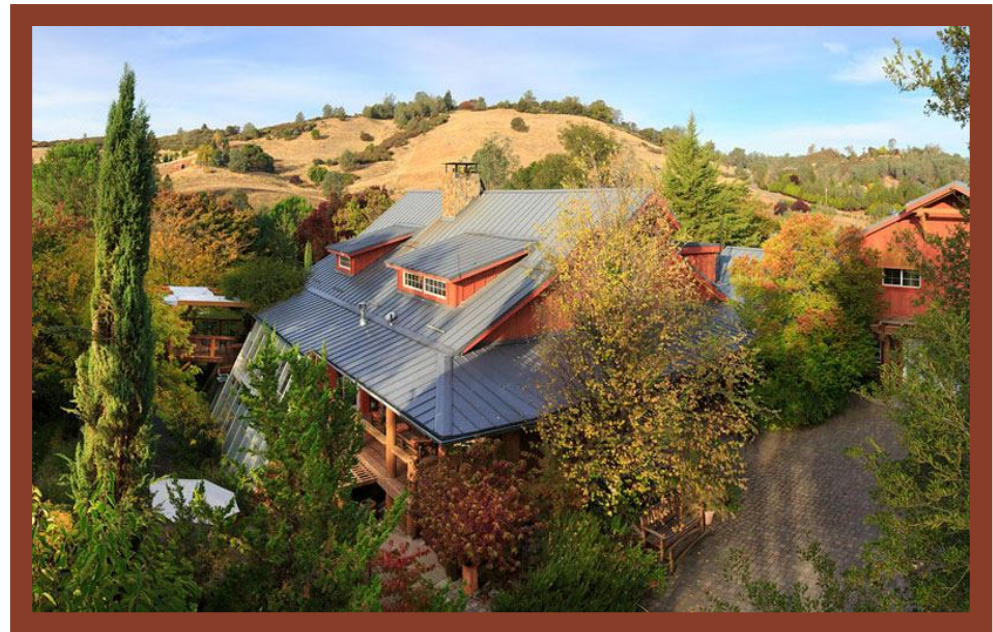
Beth Colt

*Woods Hole Inn*



# Innkeeper Panelists

David Browning  
*Eden Vale Inn*





# Innkeeper Panelists

Marco DiDomizio

*Candleberry Inn on Cape Cod*





## CONTACT INFORMATION

Marco DiDomizio – Candleberry Inn on Cape Cod  
[info@candleberryinn.com](mailto:info@candleberryinn.com) / (508) 896-3300

Beth Colt – Woods Hole Inn  
[bethscolt@gmail.com](mailto:bethscolt@gmail.com) / (323) 610-3812

David Browning – Eden Vale Inn  
[David@edenvaleinn.com](mailto:David@edenvaleinn.com) / (530) 621-0901

Thank you for learning with us! Please complete your evaluation and hand it to the room host before leaving the room!