

REDOAK

AREA
CHAMBER OF COMMERCE

NEWS

ROACC NEWSLETTER

APRIL 2018

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Quote of the Month

Success will never
be a big step in
the future,
success is a small
step taken just
now.

Jonatan Mrtensson

Letter from the CHAIR

Crossing the Finish Line is Just the Beginning

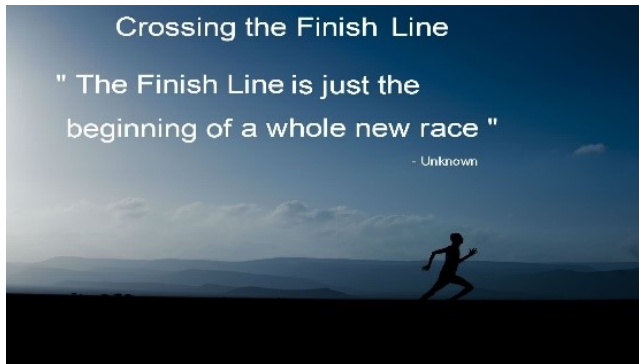
As we approach this time of year, high school and college graduates believe they have crossed the finish line. When in reality, they are just beginning their personal race. While we celebrate their milestone and their accomplishment, we know so much more is ahead.

The same goes for each one of us. Personally, we set goals and work hard to accomplish those goals. While we may stop for a moment to celebrate our accomplishment, we set out again, starting a new race. As leaders, we want to grow our business and so we set goals and work hard to cross that finish line. While we need to celebrate the achievement of our immediate goals, we must continue the charge and recalibrate if necessary.

As we near the half point marker of 2018, take some time to reflect on your own performance. How's your pace? Do you feel good about where you are? Do you need encouragement? We all need encouragement from time to time. Becoming engaged in the chamber is a great way to stay motivated to finish your race. There are others who are running the race who can encourage you or you could encourage someone else. Networking is critical to the success of any organization. Take some time to refuel.



Scott Fuller, Life Schools
Chair of the ROACC Board of Directors



LUNCHEON

April 25, 2018

Luncheon Sponsor



Caterer



Program Sponsor

Donny Lutrick for ROISD
School Board Trustee

SPEAKER:

Larry Faigh
How To Win At Sales

Now the President of Persuasive Communication, a franchise of Sandler Training Systems, Larry was previously Director of Wholesale-Pacific for VQ OrthoCare, a manufacturer of orthopedic rehab devices.

Larry was Senior Regional Sales Manager, responsible for the Southwest, Central & Midwest Regions of the U.S. for Cool Systems, Inc./Game Ready, a manufacturer of cold and vasopneumatic compression therapy products. There, Larry co-developed the firm's national military sales strategy and developed and implemented its regional growth and expansion plan.

Before that, Larry was the owner of Sienna Medical, a medical device distributorship specializing in electrotherapy and orthopedic rehab products based in Dallas. In addition to running the business, Larry developed sales strategies for existing product lines resulting in \$700K increase in first year revenue and implemented new product lines and market direction and strategies resulting in a \$500K sales increase.

Larry received a BBA in Finance/Economics from Southern Methodist University.

DOOR PRIZES

Holly Jones - *InterBank*
Paul Fritz Jr. - *eXp Realty*
Alyssa Gonzales - *Express Employment*

NEXT LUNCHEON

May 23, 2018

to be held at Red Oak Municipal Bldg.

SPEAKER: Chris York of BaylorScott & White
"Hospital Update."

NEC Market & Business Showcase

North Ellis County Market & Business Showcase April 7th at the Red Oak Municipal Center

Unfortunately the event was overshadowed this year with unforeseen freezing weather and wind. Everyone was glad to be inside and warm....except All Sauced Up and Sno-to-Go who's trailers were outside. Sno-to-Go now has a line of coffee drinks, hot and cold.

Over 40 door prizes were awarded to winning BINGO cards. The Chick-fil-A cow visited and handed out free sandwich cards. Vendors networked with each other and the visitors. New friendships and business alliances were made.

Thank you to all the sponsors, vendors, visitors, and volunteers.





Ribbon Cutting



Monday, April 2nd 11:30 am



FIG TREE COUNSELING
— Helping Hearts by Healing Up Lives —



SOUTHWEST FUNDING
The Statewide Group
Swift Approvals, Smooth Closings

Fig Tree Counseling
Nathaniel "Nate" Ford
Suite #2

&

Southwest Funding
The Statewide Group
Disan Loera
Suite #3

713 West Main Street
Ovilla, TX 75154



Southwest Funding-The Statewide Group.



Fig Tree Counseling

CHICK-fil-A Ribbon Cutting

The moment arrived on Thursday, April 12th at 9:30 am. The doors were opened; the flags were raised; the ribbon was cut; and the team

participated in the "First Bite"
ceremony.



Owner Jeremy Trojacek
with Mayor Elect, Dr.
Mark Stanfill



RENEWING MEMBERS

BaylorScott & White
Ellis County Children's Advocacy Center
Atmos Energy
Greatwood Custom Homes
Waxahachie Funeral Home
Gateway Shell
Cancun's of Red Oak
Waste Connections
Personnel Services
Palio's Pizza Cafe
Cooper Insures
Heaven On Wheels
M&M Advertising



29th ROACC Annual
Golf Tournament
Friday, May 11, 2018
Old Brickyard Golf Course

[Click here for more information and forms](#)



Baylor Scott & White
MEDICAL CENTER
WAXAHACHIE

NEW MEMBERS

Young Living - Nicole Gauthier

832-758-3573

Tenselense Concessions

469-955-3355

Paul Fritz Jr., eXp Realty, LLC

469-789-6769

2018 Red Oak Chamber Board of Directors

| | |
|----------------------|---|
| Chair | Scott Fuller - <i>Life School</i> |
| Chair Elect | David Johnston - <i>Highland Meadows Church</i> |
| 1st Vice Chair | Joseph Hartman - <i>SAGU</i> |
| Secretary | Marlana Mossman - <i>Community Nat'l Bank & Trust</i> |
| Treasurer | Holly Jones - <i>InterBank</i> |
| Immediate Past Chair | Willie Johnson - <i>Journey of Faith</i> |
| | Barry Moore - <i>Edward Jones</i> |
| | Cherise Burnett - <i>NOW Magazines</i> |
| | Dr. Brenda Ross - <i>Red Oak Chiropractic & Therapy</i> |
| | Hector Gomez - <i>Freedom Heating & Air</i> |
| | Henry Batson - <i>Faith Fellowship</i> |
| | Logan Ragsdale - <i>Red Oak Library</i> |
| | Arthur Pierot - <i>Trinity Oaks Mortgage, LLC</i> |
| | Patty Jordan - <i>RE/MAX Best Realty</i> |
| | Shane Bernhardt - <i>Keith Ace Hardware</i> |
| | Tammy Ayala - <i>Prosperity Bank</i> |



Mission Statement

Support good business practices
and to promote new business
opportunities
in order to build our Community of
Tomorrow!

CLICK [HERE](#) TO VISIT YOUR ROACC WEBSITE

Red Oak Area Chamber of Commerce | 972-617-0906 | admin@redoakareachamber.org
| <http://www.redoakareachamber.org>
230 E. Ovilla Rd. Ste. A, Red Oak TX ; P.O. Box 2098; Red Oak, TX 75154

Stay Connected



Red Oak Area Chamber of Commerce, 230 E. Ovilla Rd., Suite A, P.O. Box 2098, Red Oak, TX 75154

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