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Photo Courtesy of DJ's Home Improvements



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# PRESIDENT'S MESSAGE

elcome to the Fall/Winter 2017 issue of Design & Remodel magazine. The remodeling process can be overwhelming, filled with many choices, not only about product or color, but about budget and who you'll select to complete your project. The National Association of the Remodeling Industry (NARI) is here to help. Our members — contractors, design-build firms, suppliers and other remodeling-related professionals — are experienced, qualified, ethical and dependable business owners who will get your project done right.

In this issue you'll find stories about two Long Island families who renovated their homes for different reasons. One welcomed a new family member and desired more space, another family finally realized their dream home 5 years after Superstorm Sandy.

We also spotlight four white hot kitchen designs that are anything but boring, and provide an insider look on the latest trends in bath fixtures and finishes.

Ready to remodel? Find a trusted NYC/LI NARI professional in our directory starting on page 45. Have questions? Visit us at nari-ny.org or give us a call at 631-673-6274. We're dedicated to 'Remodeling Done Right'

# Daniel Vazquez President, NYC/LI NARI

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Photo courtesy of George W Combs Inc.



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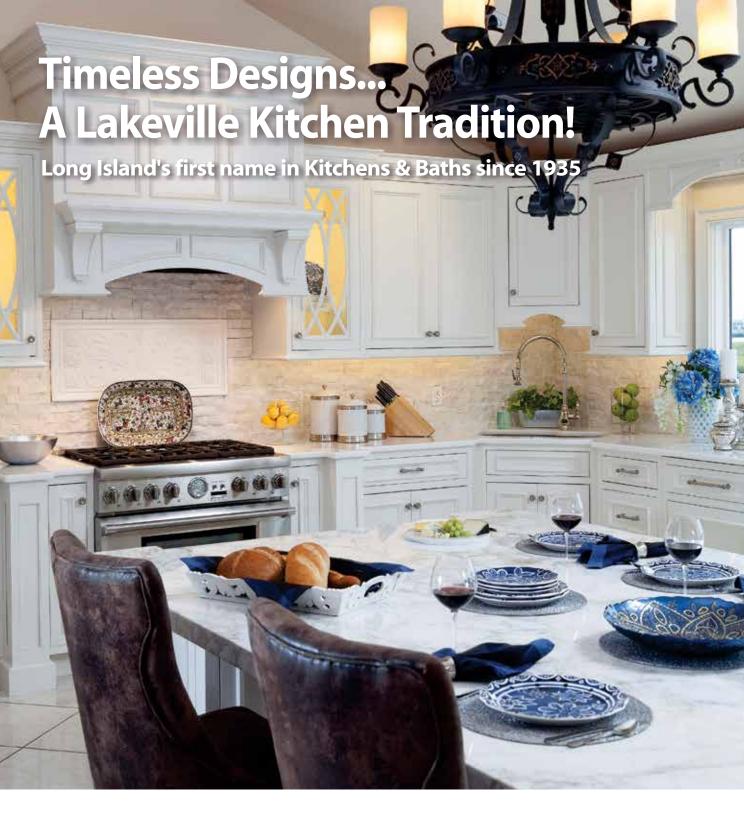
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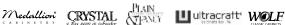
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To advance and promote the remodeling industry's professionalism, product and vital public purpose.

# **NARI'S CORE VALUES:**

Professional: Ethical and honest; committed to high standards

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Each member of the National Association of the Remodeling Industry is pledged to observe high standards of honesty, integrity and responsibility in the conduct of business by:

- Promoting only those products and services which are functionally and economically sound, and which are consistent with objective standards of health and safety;
- Making all advertising and sales promotion factually accurate avoiding those practices which tend to mislead or deceive the customer;
- Writing all contracts and warranties such that they comply with federal, state and local laws;

- Promptly acknowledging and taking appropriate action on all customer complaints;
- Refraining from any act intended to restrain trade or suppress competition;
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- Taking appropriate action to preserve the health and safety of employees, trade contractors, and clients



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# Going Above and Beyond

# **CERTIFICATION DESIGNATIONS**

You can trust a professional remodeling contractor with NARI certification to have access to the latest industry information via conventions, educational programs, meetings, trade publications and expos that feature up-to-the-minute products, materials and techniques. Only serious professionals with a real desire to excel in the industry are eligible to participate in NARI's rigorous certification program, which teaches and tests skill sets, safety issues, and ethical business practices.

When you see any of the certifications described on this page, you'll know that the affiliated remodeling contractor or company has taken the time to meet performance and business criteria that surpass industry standards.

### **CR (Certified Remodeler)**

Individuals with the CR designation are recognized as experienced remodelers with skills and knowledge in all aspects of the remodeling industry. They must have at least five years remodeling experience, participate in 16 hours of continuing education and be associated with a business in compliance with the NARI Code of Ethics.

#### **CRS (Certified Remodeler Specialist)**

This designation includes those remodelers who specialize in six specialty areas of the industry: concrete and masonry, electrical systems, insulation, mechanical systems, plumbing, and roofing and siding. They must have been in the remodeling business for at least five years and associated with a business in compliance with the NARI Code of Ethics.

#### **CRA (Certified Remodeler Associate)**

CRA designation will be available to and used by individuals associated with the remodeling industry, but not directly involved in any form of hands-on remodeling. This includes individuals employed as consultants, educators, manufacturers, publishers, suppliers, and writers for the remodeling industry.

# CKBR (Certified Kitchen and Bath Remodeler also includes ACSD and PKBP)

Individuals with the CKBR designation are recognized as experienced remodelers with skills and knowledge in all aspects of kitchen and bathroom remodeling, have at least five years experience and are associated with a business in compliance with the NARI Code of Ethics.

### **CLC (Certified Lead Carpenter)**

CLC designation is exclusively for lead carpenters who are skilled and knowledgeable in the technical, hands-on aspects of their work, and who have demonstrated skill and knowledge in project management, supervision, and customer service. Candidates must have worked in the remodeling industry full-time and continuously for at least five years, must comply with the NARI Code of Ethics and must have at least two years experience as a full time lead carpenter.

# CRPM (Certified Remodeling Project Manager)

Certified Remodeling Project Managers (CRPMs) are the field personnel who oversee every aspect of the project: customer satisfaction, personnel management, project schedule, administration, etc., while working on

the project or projects. Candidates must have two (2) years continuous experience in the remodeling industry, AND one (1) year as a remodeling project manager.

#### **GCP (Green Certified Professional)**

Individuals with the GCP designation are recognized as experienced remodelers with skills and knowledge in all aspects of green remodeling, have been in the remodeling business for at least two years and be associated with a business in compliance with the NARI Code of Ethics.

#### MCR (Master Certified Remodeler)

This designation recognizes Certified Remodelers that have demonstrated commitment to the remodeling industry through support and involvement in their local chapter, NARI National, and/or their local community. Candidates must be a Certified Remodeler for a minimum of ten consecutive years, hold another NARI certification (CKBR, GCP, CLC, and UDCP) and must submit a letter of recommendation from their chapter executive or chapter president or three letters of recommendation from recent clients.

# UDCP (Universal Design Certified Professional)

Individuals with the UDCP designation are recognized as experienced professionals with skills and knowledge in all aspects of universal design and remodeling. UDCP's must have been working in the remodeling industry full-time and continuously for at least two years, must comply to the NARI Code of Ethics and must complete a minimum of eight hours of universal design remodeling/building related education.





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NARI certification identifies the best of the best in the remodeling industry. There are approximately 1,000 Certified Remodelers (CR) recognized nationally. The NYC/LI Chapter of NARI is proud to recognize its members who have achieved NARI certification.

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# NARI CERTIFIED PROFESSIONALS

CR Certified Remodeler

**CRS** Certified Remodeler Specialist

CRA Certified Remodeler Associate

CKBR Certified Kitchen and Bath Remodeler includes ACSD, Accredited Cabinetry and Space Designer and PKBP,

Professional Kitchen and Bath Planner

**CLC** Certified Lead Carpenter

**CRPM** Certified Remodeling Project Manager

GCP Green Certified Professional

MCR Master Certified Remodeler

**UDCP** Universal Design Certified Professional

When you see any of the certifications listed above, you know the individual has taken the time and energy to meet performance and business criteria that surpass industry standards.

Please see page 8 for a complete description of the certifications.





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A Happy Ending

# 5 YEARS AFTER



Photos Courtesy of Turnkey Contractor Solutions, LLC



ike many homeowners who faced the devastating effects of Superstorm Sandy in October of 2012, the Grossfeld family in Massapequa lifted their home to meet new codes and flood elevation levels. The process is daunting and involves navigating insurance claims, government grants and agencies, local building departments and more.

As with any home renovation, it's important to choose an experienced licensed and insured professional. Companies offering home elevation require specialized equipment, insurance, and permits, so choose wisely. The Grossfelds selected NYC/LI NARI member Turnkey Contractor Solutions, LLC, who have 25 years of experience lifting homes in New York, Louisiana and Texas. "Not every house lift is the same, so make sure that you get a good idea of how many houses (and types of houses) the company you choose has lifted," said Cody Lawrence, owner of Turnkey Contractor Solutions.

The Grossfeld's home was 90 tons and was lifted 11 feet above grade by Turnkey Contractor Solution's partner SJ Hauck using 9 jacks, 9 crib piles, and 12,000 pounds of steel beams. In order to separate the slab from the house, all of its contents... furniture,

# SUPERSTORM SANDY



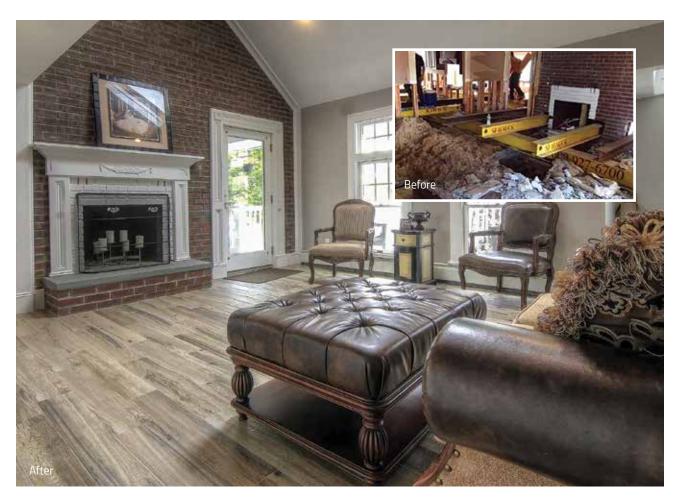
Once the house was elevated, the existing foundation was taken out.

Approximately 49 helical pilings were installed 20 feet deep to support the new foundation. Eight feet tall, the foundation was constructed using the insulated concrete form (ICF) system (poured-in-place 8" wide concrete walls) providing an insulation value of R50, well above local building code specs. "Turnkey prides itself on being able to deliver the best possible products and construction," said Lawrence, "we use the latest green building techniques." After the foundation was complete, an entire wood sub-floor system was constructed and the home was lowered onto the new foundation, where it rests today 8 feet above sea level.

New electric and plumbing was run throughout on the first floor. Walls were changed around to accommodate a new bedroom and additional bathroom. Turnkey also

moved the laundry room to a new location in the home. All drywall was reinstalled and the homeowners took the opportunity to update paint colors throughout the home. New flooring was installed, along with new trim and custom millwork.







Photos Courtesy of Turnkey Contractor Solutions, LLC

An updated fireplace in the great room, new wood flooring and cherry kitchen cabinetry complement the homeowner's traditional yet rustic style. The diagonal parquet floor in the formal dining area is a focal point in the space and a real work of art.

Vinyl siding was installed on the home's exterior, all the way down to the ground, with a stone accent wall at the front entrance. A wrap around deck features composite decking, trim and PVC railings. After all construction was completed, Turnkey installed new sod and pavers at the front, side and rear of the home. "We consider it a blessing to help these victims finally finish this last chapter of the flood nightmare," Cody said.



Photos Courtesy of Turnkey Contractor Solutions, LLC

According to Turnkey Contractor Solutions, if your home is located in a flood zone and is elevated, your home and possessions will remain free of the harmful effects of water. Plus, those who opt to elevate their homes will likely pay lower flood insurance rates than those who don't. The long-term savings alone can be enough to offset the expense of having the home elevated. For example:



# **Helpful Links:**

https://stormrecovery.ny.gov/community-regions/long-island https://www.fema.gov/homeowners-frequently-asked-questions





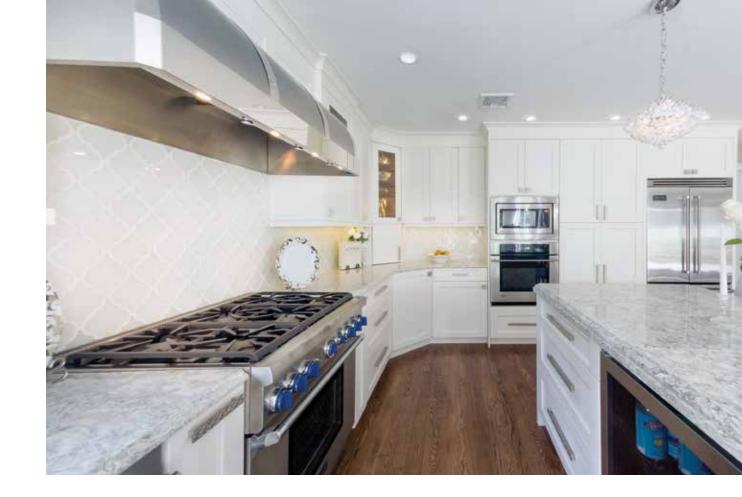
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# ALL WHITE WOW-FOUR KITCHENS, FOUR

ove the look of an all-white kitchen? These NYC/LI NARI pro's show how to add warmth and personality to the most popular gathering spot in the home.

# **MODERN GLAM**

"The challenge in doing all white for our clients who love "Modern Glam" was to create a room much like our homeowner, a 'Vogue fashion trend setter,' who loves to cook and entertain," said Vita Burdi of DJ's Home Improvements.

"Designing in all whites leads the eye to enjoy the textures in the room making for a very luxurious space," said Burdi. "The drama was heightened with a cus-

tom stove hood in both polished and brushed metal finishes," she added.

The 'jewelry' in this glamorous space is the hardware, which looks like a finely crafted bracelet. Finished in polished nickel, the drawer and cabinet pulls bring in soft gold and silvers. The glass arabesque shapes of the backsplash tile reflect the light of the crystal pendants and the matching mini pendant over the sink. "The Brizo faucet gives the look of fine sculpture and the crackle finish of the Kohler apron sink in Sea Salt shines, and isn't just blah flat white," Burdi said.

The beautiful walk out bay window area features a glass chandelier with a soft sexy black shade. In the expanded dining room, DJ's Home Improvements used





Photos Courtesy of DJ's Home Improvements

# FACTOR DESIGN STYLES

companion sconce lighting to match the trapezoid pendants and nestled a window seat at the far end.

The antique German glass cabinetry has an interior walnut finish. "Signature Cabinetry is so versatile and a designer's dream because we can be so daring," said Burdi. "The polished finishes in this kitchen just glisten and the walnut finish on the floor helps to make the cabinetry really pop," she added.

The white/beige/grey combo trend is here to stay according to Vita Burdi. "These are classic colors that are easy to work with when choosing all of the accessories. Just on the horizon are the beiges and earth tones which will always complement a white kitchen."





Photo Courtesy of Coastal Cabinet Works

# CRISP AND CLEAN

The homeowners of this beach retreat came to designer Keith Cammarata of Coastal Cabinet Works looking for a bright, neutral palette for their summer home in Westhampton Beach.

Cammarata selected white painted maple cabinetry with inset construction for a crisp and clean look.



Recessed panel doors and simple drawer slabs lend transitional styling to the space. Stacked upper cabinets have glass doors to showcase dinnerware and collectibles; the range hood features faux door fronts for a seamless design.

The grey concrete waterfall-style island and charcoal counter stools bring a touch of contrast to anchor the white cabinetry and walls. The countertops are Cambria Quartz's Carrick design.

# CHEERY TRANSITIONAL

"Our clients, who love white on white, expressed their desire to have a new kitchen," said Karen Betz of Elite Kitchens & Baths, a subsidiary of Express Contracting. "The challenge was to give them a beautiful, functional kitchen that wasn't boring," she added. On the wish list was an inviting kitchen with an island and an open first floor layout to make the home look more spacious.

Express Contracting designed three different backsplashes to add texture and interest. White subway tile behind the sink, stacked horizontal grey & white tile behind the entertainment hutch and a marble solid surface behind the range. Rutt Handcrafted Cabinetry with a flat panel door and painted finish make for a bright and cheery transitional space. The addition of back-lit glass cabinet doors showcase the homeowner's collections and artwork, while also

allowing for seasonal color changes. The dark wood floor adds character to the all-white kitchen.

On the other side of the hallway leading to the kitchen, Express Contracting removed a door and wall creating a 7' wide opening from the hallway to the kitchen. The skylight in the hall added desired natural light.





The challenge with white on white... is to design a beautiful, functional kitchen that's not boring





Photos Courtesy of Express Contracting

A peninsula between the kitchen and breakfast room was removed to create an open spacious atmosphere, and a hutch was added in its place. This created a better work flow from the entertainment hutch into the breakfast room and through the French doors to the homeowner's deck where they entertain family & friends.

"Opening up the floor plan increased the light in the space and created a smooth, functional and airy layout," said Betz. "This beautiful kitchen is now perfect for entertaining and holiday cooking."



Photos Courtesy of Express Contracting

## **ULTRA-MODERN**

This bright and modern space located on Manhattan's upper west side was designed and built by Knock-Out Renovations. A small but functional space, this L-shaped kitchen features white acrylic high gloss frameless cabinetry. A unique 'Kool Glass' backsplash with a red satin finish provides a pop of color and balance for the homeowner's artwork.

Sleek accents such as flat linear pulls, contemporary white counter stools and minimal clutter complete the ultra-modern feel of the space. The design works well because it allows for traffic and workflow around the island, making it easier for the homeowners to move around the kitchen while entertaining or simply preparing weeknight meals.



Photo Courtesy of Knock-Out Renovations



# Think ahead to plan the most efficient kitchen for your lifestyle and cooking habits.

How do you currently use your kitchen?

How would you like to use your kitchen?

What type of pots and pans do you own? (You won't want to buy a 14,000 BTU commercial range if you have pots and pans from a discount store.)

How do you prepare a meal? Do you use every pot and pan in the kitchen or do you simply tear open a box and toss it into the microwave?

On average, how many cooks use the kitchen at one time? (If you have multiple cooks in the kitchen, you may want to create separate work zones for more efficient use of the space.) Are you a baker who would benefit from a lower counter or island? Do you require a fair amount of counter space for kneading and rolling out pie crusts and pastries?

How do you shop? If you buy in bulk, do you have enough storage space?

Is there a certain style cuisine you prepare that requires storage for special ingredients, such as varying sizes of pasta or exotic spices and oils, or storage for specialized utensils?

Do you enjoy cooking or is your kitchen more a gathering place than a gourmet retreat?

If it is a gathering spot, is there room for family or friends who are not involved in the meal preparation? Is that space convenient and comfortable for everyone?

Would a family desk be helpful in this space? If so, would you like a computer to be included?

Do you have children or teens that will be using the kitchen? If so, would it be helpful to have a separate area in the kitchen dedicated to sodas and snack preparation?

Have you taken safety issues into consideration? (This would apply not only to children in the kitchen, but also to elderly family members. Would some universally designed features such as multiple counter heights be helpful? Would an oven with a lock-out feature, to prevent use while you are away, ease your mind? Think about oth-

continued on page 40



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Photos Courtesy of George W. Combs, Inc.

# A NEW ADDITION INSPIRES TO THE FAMILY INSPIRES HOME RENOVATION

he Mastronardi family had a very special reason to renovate – they were expecting their third child and needed more space for the growing family. "We really wanted to have four bedrooms, so each child could have their own space along with a private master bedroom retreat," said homeowner Erin Mastronardi.

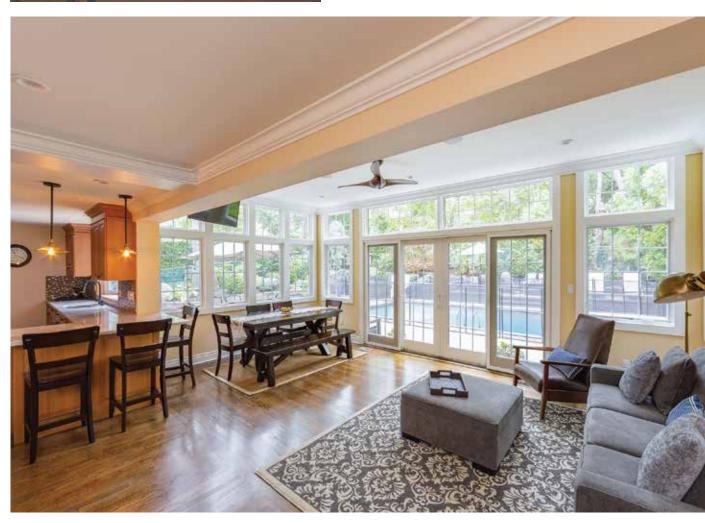






It's so great to have the open space – while the footprint didn't change, the room is filled with light and really brings the outdoors inside

"



They selected NYC/LI NARI member George W. Combs, Inc. to execute their design and complete the project, which roughly doubled the home's size from 2,000 to 4,000 square feet.

The structure previously had a two car garage with a sloped roof. George W. Combs' team removed the old garage and excavated under the space to make way for a new rec room under the new garage — an area away from the main living area where the children could play sports. A second floor master suite was added above the garage. Raising the roof over the main part of the house allowed for a staircase to a new walk-up storage area. "It's truly amazing that George found a perfect match for the brick façade — you'd never know it was done at two separate times," she said.





Photos Courtesy of George W. Combs, Inc.

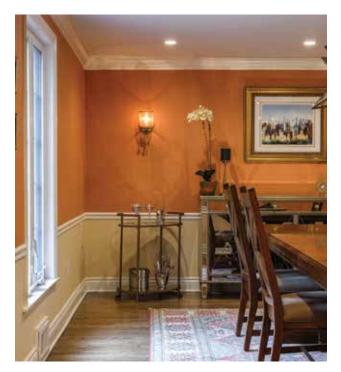
The home had an old-style white aluminum 3-season room with a tile floor which the Mastronardi's used all the time, but the space wasn't really functional and part of the home. "They had to enter the space through a six foot French door, plus it had a gas fireplace for heat," said George Combs. The Combs' team demolished the sunroom and removed the living room wall to create a more open seamless space. "Structurally, we had to add a large steel beam, but now the entire space is open and part of the home," said Combs. New windows and doors with transoms provide plenty of natural sunlight and coordinate with the rest of the home.

According to Erin Mastronardi, now that the sunroom renovation is complete, you would never know it wasn't there all along. "It's so great to have the

open space – while the footprint didn't change, the renovation allowed us to extend the kitchen counter so the kids have another place to sit. We use the space for casual dining - it's filled with light and really brings the outdoors inside," she said.

The addition also provided for a new mudroom/laundry room and allowed the Combs' team to extend the formal dining room by three feet. A center hall colonial, visitors and family previously had to go either right or left when entering the house. George W. Combs, Inc. added a steel beam to remove the hallway wall, creating a more open and welcoming space.

"We really trusted George's product selections and suggestions. He has really high standards and does high quality work," said Mastronardi. George W. Combs, Inc. also brought in other NYC/LI NARI members to collaborate on the project. "We really enjoyed working with Symmetry Closets –it was an amazing design process – we worked



together to create functional and great-looking family spaces."

The Mastronardi's updated the home with a neutral color palette. "We went bold with orange in the dining room and selected bright colors for the kid's rooms though. Amy Luria from Luria Designs was instrumental in selecting the color scheme and finishes for the closet cabinetry, she's very talented," Erin Mastronardi added.

"This was our first major renovation, and I learned a lot," said Mastronardi. While it's not easy living through the construction process, for this family, the end result provided by George W. Combs, Inc. was well worth it.



Photos Courtesy of George W. Combs, Inc.

# Other NYC/LI NARI members who contributed to this project:

Dash Windows of L.I.

Douglas Kitchens & Baths

Green Art Plumbing Supply

OMG Shower Doors

Popkin Electric

RAC Builder's Corp.

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Photos Courtesy of Green Art Plumbing Supply

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The Shagreen collection celebrates the subtle coloring and distinctive pebbled texture of natural shark and ray leather. Inspired by oil spot glazes that originated in China during the Song Dynasty, a two-step glaze process uses minerals to create an interplay of shimmery and matte effects. A striking complement to the graceful Carillon vessel sink, the rich glazed finish shows iridescent pearly tones and a gently granulated texture similar to leather. Each sink's pattern, formed through an organic process, is unique.



This question alone is enough to strike fear into anyone's heart. The truth is not many people enjoy establishing a remodeling budget - and many just don't. Many homeowners prefer to call a remodeling contractor and expect him or her to create the budget for them, which is not the best way to begin. How do you start off right? You can begin by taking these four easy steps in the right direction:

Step One: Decide how long you plan on staying in your home. The length of time you intend to stay in a home will affect how much money you should invest in it. If you are going to stay in the home for more than ten years, you should spend as much as you are able to create the home of your dreams. However, if you are planning on moving in the near future, you should take care not to over-build for your neighborhood. Look into the real estate comparisons for your area and keep your investment in line with the average home sales price. You don't want to invest thousands of dollars you won't be able to recoup at closing.

**Step Two:** Make a list of all your debts. You should include any debts you pay on a monthly basis, such as mortgages, car loans, credit cards, and any other items with a fixed monthly payment. This



list should not include payments for groceries, utilities, telephone services, or other general expenses. Call this list your monthly expenses.

**Step Three:** Determine your total gross monthly income. Include all sources of income that you would list on a loan application.

**Step Four:** Complete the worksheet at nari-ny.org/worksheet to determine how much you can afford to pay for your remodeling project on a monthly basis. These formulas are used when the remodeling project is going to be financed. Warning: Cash is not always the best option!

Courtesy of www.nari.org



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# How can my remodeling professional help provide financing for my project?

### Q & A with NYC/LI NARI Member Steven Ross of Franklin First Financial

#### What kind of financing options are available?

For someone's primary residence Franklin First Financial can lend up to 85% of the value of the home as cash out from their existing equity through an FHA (Federal Housing Administration) loan.

#### Really?

What if I have an existing mortgage on the property? No problem, we will payoff that mortgage, and give the difference up to 85% of the value of their home in the form of cash so they can use it to build or remodel.

## How long does this process take? We've all heard horror stories of this process taking months and months to accomplish?

Generally, at Franklin First Financial, everything is done from start to finish in 7-14 days.

### Do you lend on raw land?

Unfortunately no, we collateralize based on an existing home already standing there.

What about Condominiums or Cooperatives? Can you give someone cash out to remodel one of these?

We certainly can, we can lend up to 80% of the value of the Condominium or Cooperative.

## Are there restrictions as to what the money can be used for?

No the homeowner can use it for any remodeling or construction that they want to do.

## What if this isn't their primary residence, can you still lend up to 85% of the value of the home?

Unfortunately no, second homes, and investment properties can still take cash out up to 75% of the value of the home through a conventional loan though.

### Why would someone come to you as compared to their local bank?

As a direct lender with local underwriting Franklin First Financial is able to complete the process in 7-14 days compared to some of the corner banks that outsource their underwriting to centralized locations that can take 60 – 90 days to complete a similar transaction.

Have questions about a mortgage or refinancing? Email Steven at: Sross@FranklinFirstFinancial.com Better yet, give him a call at 631-393-7559.



Research your project. Taking time to research projects on the Internet and NARI.org will provide a good sense of what is involved such as price, scope of work, return on investment and new product/material options. Also, research property values in your neighborhood to make sure your project is in line with other homes in the area.

Plan project around the long-term. How long do you plan to stay in your home? How might your family structure change over time? Life can change quickly—these questions should be answered early on to ensure your project will fit your lifestyle long after it's complete.

Set your budget. Deciding on a realistic budget and arranging finances to support your project are essential. This number needs to include everything—the project, products, contingencies, etc. Don't be afraid to share this with your remodeler; professionals are respectful of a client's budget and will create a plan around it, not over it.

Use advanced search for professionals. The online world makes it easy to gather information about strangers. Ask friends, family and neighbors for referrals and then spend time researching that person online. Profession-

al remodelers take their reputation seriously and hold credentials beyond licensing, such as certifications, memberships in trade associations and additional training. Look for examples of press coverage or involvement in industry presentations or events. Check online reviews and social media to see how they interact with past clients and peers.

Ask the right questions. Time and cost are important, but getting the right information requires the right questions. Ask your professional remodeler about his educational background, training, specialties or past issues with clients. Ask about how the remodeling process will work.

Verify your remodeler. Don't take their word for it. Check the information given to you such as references, license numbers, insurance information and certifications by calling providers to verify. Request a visit to an active client's jobsite. Make it known that you are checking on him—a true professional considers that as a positive sign to working with a homeowner.

**Review contracts word-by-word.** A remodeling contract protects you and your remodeler. Homeowners should review *continued on page 40* 



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## Kitchen Re-Do. Answer these Questions Now, Save Yourself from Costly Mistakes Later

continued from page 32

er safety concerns keeping your particular family composition and capabilities in mind.)

Is the lighting in the rooms sufficient? Do you need additional task lighting or more light in general?

Does your family eat together often? If so, do you want an eat-in kitchen? How many would you need to seat? Do you have enough room for all of them?

Do you entertain? How often? Do you prepare the meals yourself or do you have them catered?

Would you benefit from dual appliances such as stoves, refrigerators or dishwashers

Does your family typically eat together or are meals scattered amongst family members coming home at different times? Many times different schedules may mean a need for a warming drawer which keeps food warm throughout the evening.

Are you storing any kitchen-related items in closets or rooms outside of the kitchen? Perhaps some china in a hall closet or dining room hutch? If so, do you want to con-

tinue storing these items outside of the kitchen or would you like additional storage for these items in the kitchen?

Have you made an inventory of the types of kitchen items you need to store to determine efficient placement and adequate storage space?

Is everything currently in the kitchen in working order?

Have you considered the energy savings afforded by newer, energy-efficient appliances?

Courtesy of www.nari.org

### **10 STEPS TO PREPARE FOR REMODEL**

continued from page 38

this carefully. Professional remodelers have done this before, and know what should go in a contract. Homeowners are not as familiar with remodeling and should ask about terms if they don't understand. Pay attention to details about change orders, payment, additional fees, timeline and responsibilities. If it's not in the contract, it doesn't exist.

Keep design in mind. Your design guides the entire project. Think about what you dislike about your current space and the intended use of the new space. Use Websites such as Pinterest.com and Houzz.com to gather design ideas. Make sure you can articulate specifically what you like about that design when talking to your designer. Professionals don't recreate a photo—they incorporate accessibility, functionality, ease of modification, style and value into your design.

Make your selections. Deciding on products and materials is a larger process than most imagine. With so many options to choose from, product selections are one of the primary reasons for project timelines to get extended. Base decisions on quality, function, price, style and availability. Include selections in the contract to lock down pricing and keep your budget intact.

Create a communication plan. A common downfall in remodeling is lack of communication between homeowners and remodelers. Your remodeler should lay out a communication plan at the beginning of the project. If not, ask them to do so. This plan should clarify roles of everyone involved, communication methods, availability, and frequency of communication that is expected.



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Junk in My Trunk, Inc	516-296-7777631-244-6900631-368-4677631-772-7711516-764-3311516-942-0210516-781-2786631-587-2266631-878-5865
Junk in My Trunk, Inc	516-296-7777631-244-6900631-368-4677631-772-7711516-764-3311516-942-0210516-781-2786631-587-2266631-878-5865631-447-1700631-654-0233
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Junk in My Trunk, Inc	516-296-7777631-244-6900631-368-4677631-772-7711516-764-3311516-942-0210516-781-2786631-587-2266631-878-5865631-447-1700631-654-0233516-579-9467631-218-1487516-616-7194
Junk in My Trunk, Inc	516-296-7777631-244-6900631-368-4677631-772-7711516-764-3311516-942-0210516-781-2786631-587-2266631-878-5865631-447-1700631-654-0233516-579-9467631-218-1487516-616-7194718-351-4417
Junk in My Trunk, Inc	516-296-7777631-244-6900631-368-4677631-772-7711516-764-3311516-942-0210516-781-2786631-878-5865631-447-1700631-654-0233516-579-9467631-218-1487516-616-7194718-351-4417
Junk in My Trunk, Inc	516-296-7777631-244-6900631-368-4677631-772-7711516-764-3311516-942-0210516-781-2786631-878-5865631-447-1700631-654-0233516-579-9467631-218-1487516-616-7194718-351-4417

Manana	
Masonry Carry Landscaping Design	
& Masonry, LLC	621 25/ 005/
Maio Building	
Maio Building	831-019-0308
Mold Inspections	
Enviro-Test, Inc	631-521-7743
Moulding	
Kevin Wrynn Carpentry, Inc	516-579-9467
Daintina	
Painting Bart's Full House Painting	516-826-7661
Gaudioso Contracting	
daudioso contracting	/ 10-323-2033
Parent/Child Apartments	
Double D Contractors, Inc	516-942-0210
2003.6 2 conti actors, me	
Plaster Restoration	
QRP Construction, Inc.	516-476-1878
Plumbing	
Chelsea Home Remodeling, Inc	631-368-4677
Property Management	
Benco Construction	631-244-6900
Derico constructioniiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii	031 211 0300
Restoration	
Advanced Restoration Corp	631-422-2100
Double D Contractors, Inc	516-942-0210
Dovetail Design & Restoration, Inc	516-759-5984
KS Restorations & Home	
Improvements, Inc	516-532-7875
Milro Services	516-379-6100
D. effect	
Roofing Alure Home Improvements	516-296-7777
Double D Contractors, Inc	
Four Seasons Roofing	
Highlander Roofing	
Kentstruction, Inc.	
Marcor Construction & Roofing	
Roof Services	631-666-3232
Siding	
Alure Home Improvements	516-296-777
Double D Contractors, Inc.	
GAMCO	
Kentstruction, Inc.	
recreati action, inc.	051 054-025
Skylights	
Kentstruction, Inc.	631-654-0233
Solar Contractors	
Sunation Solar Systems, Inc	631-750-9454
e 111 /ei - 1	
Spackling/Sheetrock	E4C / 7C 4070
QRP Construction, Inc	516-4/6-18/8

### **NYC/LI NARI** Member Specialties

Storm Doors/Windows		Building Materials		Lighting	
Alure Home Improvements	516-296-7777	9 Brothers Building Supply Corp	(631) 273-3323	Elements Distinctive Lighting	
·		Allied Building Products Corp		& Home Furnishings	516-747-4748
Sunrooms		Alside Supply		ŭ	
Alure Home Improvements	516-296-7777	Florence Building Materials		Lumber	
γ		The Home Depot		Boston Cedar	631-388-4081
Waste Service		Kamco Supply Corp		Kamco Supply Corp	516-935-8660
National Waste Services, LLC	631-2//2-0300	Kleet Lumber Company			
Winters Bros. Waste	031 242 0300	Long Island Staple Division		Manufacturers & Suppliers	
Systems of LI, LLC	516-937-0900	Parksite		Allied Building Products Corp	516-733-2900
3y3tc1113 01 E1, EEC	510 557 0500	ProBuild		AZEK Building Products	516-509-3250
Waterproofing		Royal Building Products, Inc		Benjamin Moore and Company	516-316-7928
AM Shield Waterproofing Corp	516_20/_9/,00	Sims Steel Corp		Better Header, Inc	631-242-1975
Aivi Siliela Waterproofing Corp	10-234-0400	Triangle Building Products Corp		BrightView Distribution Corp	631-454-8439
Whole House Denouation		mangle building Products Corp	031-004-3000	Contractor Express	
Whole House Renovation	F1C 20C 7777	Cabinets		Deer Park Stairbuilding &	
Alure Home Improvements		Coastal Cabinet Works	516-513-1555	Millwork Co, Inc	631-363-5000
Benco Construction				Family Lumber	
Chelsea Home Remodeling, Inc		Cabinets: Kitchen and Bath		Hansgrohe, Inc	
Double D Contractors, Inc.		Green Art Plumbing Supply	516-223-3660	Kamco Supply Corp	
FC Freyvogel & Co., Inc		Lakeville Kitchen & Bath		Kohler Co	
Kentstruction, Inc.		Riverhead Building Supply Corp	800-378-3650	Krisaly Sales	
Meadowview Construction, Inc		Triangle Building Products Corp		Moen Inc	
My Boys Contracting	631-368-6001			Proof Industries, Inc	
		Closet Systems		I.	
Windows & Doors		Trio East Wholesalers, Inc	631-254-6660	Royal Building Products, Inc	
Double D Contractors, Inc		_		S & H Building Material Corp	
FC Freyvogel & Co., Inc	516-781-2786	Countertops		Sherwin Williams	
GAMCO	631-587-2266	Caesarstone USA		Sub-Zero Group East	
GB Construction & Development, In	c631-878-5865	Distinctive Granite & Marble		Venco Sales	
Kentstruction, Inc	631-654-0233	King Top Sales Company		Volko Supply Center	516-/41-4466
Kevin Wrynn Carpentry, Inc	516-579-9467	Penn Fabricators, Inc	631-205-0282	Marble & Granite	
King Quality Construction	631-585-9418	Dogleine		Cambria	E16 2/0 2070
Window World of Ll	516-377-3500	Decking Alliad Duilding Dradusta Corn	E16 722 2000	•	
		Allied Building Products Corp		Cosentino Center Long Island	
<b>MANUFACTURE</b>	RS	Kamco Supply Corp		Distinctive Granite and Marble	031-/3/-333/
& SUPPLIERS:		Riverhead Building Supply Corp		Millwork	
a soi i liens.		Royal Building Products, Inc	516-398-7171	5 J's Hardware & Millwork, LLC	866-///3-1051
Acquetical Coilings and Walls		Heating Supplies		Brockway-Smith Co	
Acoustical Ceilings and Walls	E16 03E 0660	Ferguson NY Metro	631-391-9506	Brockway-Simur Co	10-2 14-3000
Kamco Supply Corp	310-333-6000	Green Art Plumbing Supply		Mirrors	
Onnlinnes		Venco Sales		Trio East Wholesalers, Inc	631-254-6660
Appliances	634 /40 4046	venco sales	051-754-0702		
Appliance World		Insulation		Moulding	
Gringer & Sons, Inc	212-4/5-0600	Progressive Foam Technologies	516-356-3957	Royal Building Products, Inc.	
Hampton Major Appliances and		Radiant Insulation		, 0 ,	
Televisions		·	631-924-4434	Plumbing Supply	
Home Appliance Corp	516-678-1190	and EM Custom Flooring	631-924-4434		757-407-1160
Home Appliance Corp Monogram	516-678-1190 347-276-2460	·	631-924-4434	Ferguson NY Metro	
Home Appliance Corp Monogram Pirch, Inc.	516-678-1190 347-276-2460 646-603-7636	and EM Custom Flooring		Ferguson NY MetroGreen Art Plumbing Supply	516-223-3660
Home Appliance Corp  Monogram  Pirch, Inc  Plessers Appliances	516-678-1190 347-276-2460 646-603-7636 631-539-3968	and EM Custom Flooring Kitchen & Bath Products	757-407-1160	Ferguson NY Metro	516-223-3660 847-224-4118
Home Appliance Corp Monogram Pirch, Inc.	516-678-1190 347-276-2460 646-603-7636 631-539-3968	and EM Custom Flooring Kitchen & Bath Products Ferguson NY Metro	757-407-1160 516-223-3660	Ferguson NY Metro Green Art Plumbing Supply Geberit	516-223-3660 847-224-4118 914-246-4961
Home Appliance Corp  Monogram  Pirch, Inc  Plessers Appliances	516-678-1190 347-276-2460 646-603-7636 631-539-3968	and EM Custom Flooring  Kitchen & Bath Products  Ferguson NY Metro  Green Art Plumbing Supply	516-223-3660 646-603-7636	Ferguson NY Metro Green Art Plumbing Supply Geberit Kohler Co.	516-223-3660 847-224-4118 914-246-4961
Home Appliance Corp	516-678-1190 347-276-2460 646-603-7636 631-539-3968	and EM Custom Flooring  Kitchen & Bath Products  Ferguson NY Metro  Green Art Plumbing Supply  Pirch, Inc  Sub-Zero Group East	516-223-3660 646-603-7636	Ferguson NY Metro Green Art Plumbing Supply Geberit Kohler Co.	516-223-3660 847-224-4118 914-246-4961
Home Appliance Corp  Monogram  Pirch, Inc  Plessers Appliances  Samsung Electronics America	516-678-1190 347-276-2460 646-603-7636 631-539-3968	and EM Custom Flooring  Kitchen & Bath Products  Ferguson NY Metro  Green Art Plumbing Supply  Pirch, Inc  Sub-Zero Group East  Kitchen Remodeling	516-223-3660 646-603-7636 516-953-3135	Ferguson NY Metro	516-223-3660 847-224-4118 914-246-4961 631-312-4363
Home Appliance Corp	516-678-1190 347-276-2460 646-603-7636 631-539-3968 815-985-7670	and EM Custom Flooring		Ferguson NY Metro	516-223-3660 847-224-4118 914-246-4961 631-312-4363
Home Appliance Corp	516-678-1190 347-276-2460 646-603-7636 631-539-3968 815-985-7670	and EM Custom Flooring  Kitchen & Bath Products  Ferguson NY Metro  Green Art Plumbing Supply  Pirch, Inc  Sub-Zero Group East  Kitchen Remodeling		Ferguson NY Metro	516-223-3660 847-224-4118 914-246-4961 631-312-4363
Home Appliance Corp	516-678-1190 347-276-2460 646-603-7636 631-539-3968 815-985-7670	and EM Custom Flooring		Ferguson NY Metro	516-223-3660 847-224-4118 914-246-4961 631-312-4363 516-953-3135
Home Appliance Corp	516-678-1190 347-276-2460 646-603-7636 631-539-3968 815-985-7670	and EM Custom Flooring  Kitchen & Bath Products  Ferguson NY Metro  Green Art Plumbing Supply  Pirch, Inc  Sub-Zero Group East  Kitchen Remodeling  Consumers Kitchens & Bath  Douglas Kitchens and Baths		Ferguson NY Metro	516-223-3660 847-224-4118 914-246-4961 631-312-4363 516-953-3135

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Snower & Tub Enclosures	
New York Shower Door	516-379-3535
OMG Shower Doors, Inc	631-842-2515
Trio East Wholesalers, Inc	631-254-6660

#### Siding

Allied Building Products Corp	516-733-2900
Alside Supply	516-694-6670
Royal Building Products, Inc	516-398-7171

#### **Skylights**

Allied Building Products Corp	. 516-733-2900
Velux-America	516-408-8228

#### **Spiral Staircases**

Deer Park Stairbuilding	
& Millwork Co., Inc	631-363-5000

#### **Storage Containers**

#### **Storm Doors**

Trio East Wholesalers, Inc......631-254-6660

#### Tile

Cancos Tile......631-736-0770

#### **Tool Supply**

Ferguson NY Metro......757-407-1160

#### Trusses

Triangle Building Products Corp......631-654-3500

#### Vacuum Systems

Trio East Wholesalers, Inc......631-254-6660

#### Ventilation

Broan-NuTone, LLC ......262-673-4340

#### **Windows & Doors**

Allied Building Products Corp	516-733-2900
Alside Supply	516-694-6670
Andersen Window and Door Corp	631-662-1570
Bravo Window and Door Supply	631-532-6300
Dash Windows of LI	631-434-1210
Riverhead Building Supply Corp	800-378-3650
Super Enterprises-USA, Inc	631-777-3544
Triangle Building Products Corp	631-654-3500
WindowRama	631-667-2555

#### **Wood Staircases**

Deer Park Stairbuilding &

Millwork Co., Inc......631-363-5000

### TRADE RELATED SERVICES:

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Todd O'Connell Architect, PC......631-650-6666

#### **Auto Accessories**

DeJana Truck & Utility Equipment.........631-544-9000

#### **Automotive**

Merrick Dodge/Chrysler/Jeep .....516-868-4400 North Shore Chevrolet of Smithtown....631-265-6000

#### **Building Materials**

Habitat for Humanity of Suffolk, Inc.....631-767-1612

#### **Financial Services**

Bridge Capital Solutions Corp	631-236-5119
Forest Hills Financial Group	631-870-6817
LendKey Technologies	646-843-4451

#### **Housing & Real Estate**

Long Island Board of Realtors ......631-661-4800

#### Insurance

Colstan & Associates, Inc	631-266-2800
DD Agency, LLC	631-654-1073
Eric A. Funk Agency	631-676-4101
Newbridge Coverage Corp	516-781-9000
The Zabbia Insurance Agency	516-799-6900

#### **Interior Design**

Abigail H. Hess Interiors, Inc	212-772-6230
Sterling Kitchen Design, Inc	516-667-1943
Wendy Interiors, Inc	516-665-9920

#### **Legal Services**

Kushnick Pallaci PLLC	631-752-7100
Ruskin Moscou Faltischek PC	516-663-6559
Silverberg PC	631-778-6077
Smith Carroad Levy and Wan	631-499-5400

#### Marketing

Gold<sup>2</sup> Creative.......631-243-5960

#### Mortgages

First Rehab Lending	631-393-7581
Franklin First Financial Ltd	631-393-7559
HomeBridge Financial Services	631-760-3254

#### **Photography**

Kitty Dadi Photography	646-823-3401
Nicole Larson Photography	516-819-5761

#### **Trade Publications**

Hammer Communications	631-261-5806
Sheahan Publications Corp	631-288-5400

#### **Training**

•	
Able Safety Consulting, LLC	718-593-4789
Flectrical Training Center	631-226-8021





#### **CONTRACTORS:**

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323 Skidmore Road Deer Park, NY 11729 Richard Luciano (631) 661-2900

#### A.M Shield Waterproofing Corp.

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#### Abigail H. Hess Interiors, Inc.

308 E. 79th Street #1-B New York, NY 10021 George Constant (212) 772-6230

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151 Lafayette Road West Babylon, NY 11704 Maryann Siena (631) 422-2100

#### Airpros, Inc.

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#### **All Renovation Construction LLC**

200 W. 138th Street Basement Suite New York, NY 10030 Pietro Calabretta (212) 625-2714

#### All Ways Electric

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2137 Jericho Turnpike Garden City Park, NY 11040 Carlos Pereira (516) 873-0400

#### Apollo Contracting Corp.

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#### Applied Construction Services, Inc.

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#### **Arrow Home Improvement Group**

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#### Atlantic to Pacific Flooring

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#### Bart's Full House Painting

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### Baskam Construction Services Inc.

200-17 E. 2nd Street Huntington Station, NY 11746 David H. Baskam, PE, CR, CKBR (631) 549-9787

### Before and After Remodeling and Consulting

283 Hempstead Avenue Rockville Centre, NY 11570 Budd Shamroth, CR (516) 536-6226

#### Belfor Long Island, LLC

60 Raynor Avenue Ronkonkoma, NY 11779 Jeremy Longo (631) 471-2300



#### **Benco Construction**

390-9A Knickerbocker Avenue Bohemia, NY 11716 Contact: Pat Bentivegna, CR, CRPM (631) 244-6900 pat@benco-construction.com www.benco-construction.com



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#### C.P. Gallagher Construction Corp.

154 East 17th Street Huntington Station, NY 11746 Chris Gallagher, CR (631) 365-5920

#### Callahan Construction, Inc.

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852 W. Beech Street Long Beach, NY 11561 David Bard (631) 589-4480

#### Cary Construction, Inc.

2687 Jerusalem Avenue North Bellmore, NY 11710 James Lauri (516) 679-5107

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#### Custom Kitchenz by Ron, Inc.

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#### Dean T. Jenkins, Inc.

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#### Decks Unique, Inc.

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#### Double D Contractors, Inc.

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### Dovetail Design & Restoration, Inc.

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#### DP Construction

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#### E & E Contracting of Nassau Inc.

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### East Coast Construction & Contracting Services, Inc.

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#### East Coast Dormer Inc.

17A Seaman Avenue Bethpage, NY 11714 Darci Boerckel (516) 931-6822



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Amityville, NY 11701
Contact: Arthur A. Morales
Phone (631) 521-7743
Fax (631) 521-7820
Toll Free (800) 228-7838
art@envirotestcompany.com
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#### **Green Art Plumbing Supply**

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Healthy Basement Systems is a basement waterproofing, crawlspace envi- ronment specialist, mold remediator, basement finishing, and foundation settling/repair experts exclusively servicing ALL OF LONG ISLAND. We specialize in turning a wet basement or crawlspace into a dry, healthy environment.

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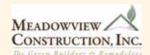
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#### Wendy Interiors Inc.

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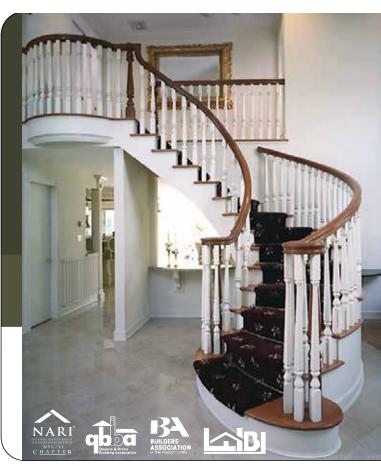












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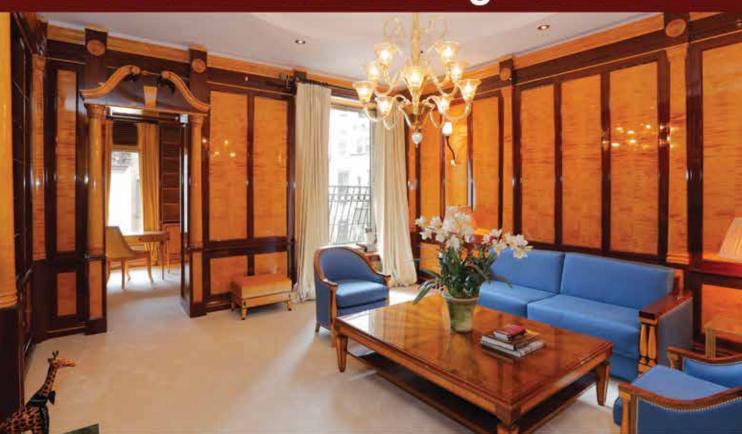








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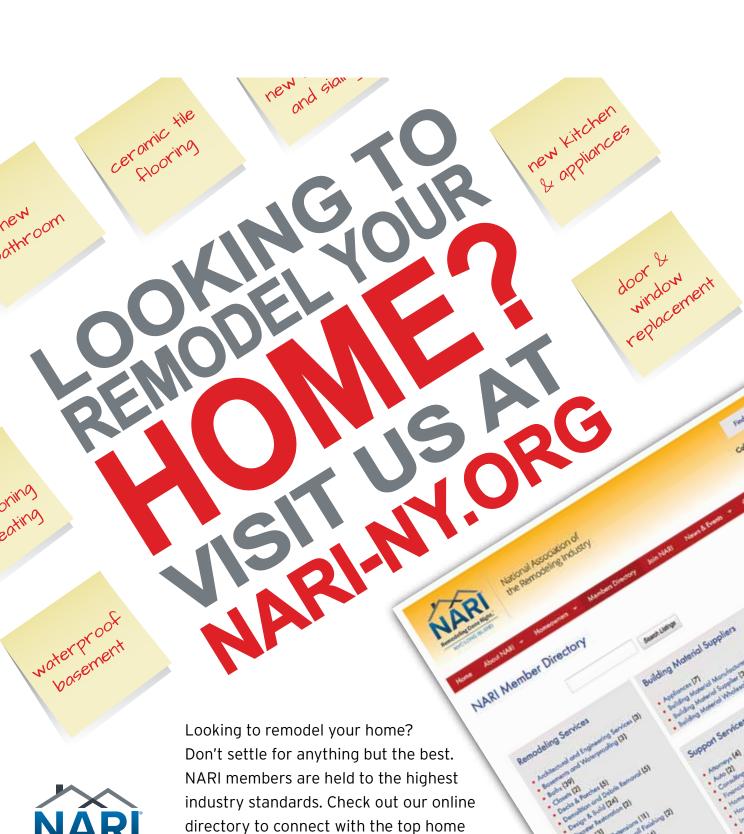




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