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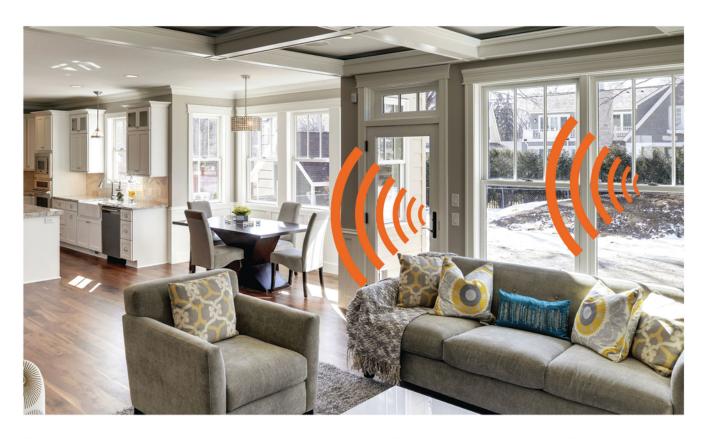
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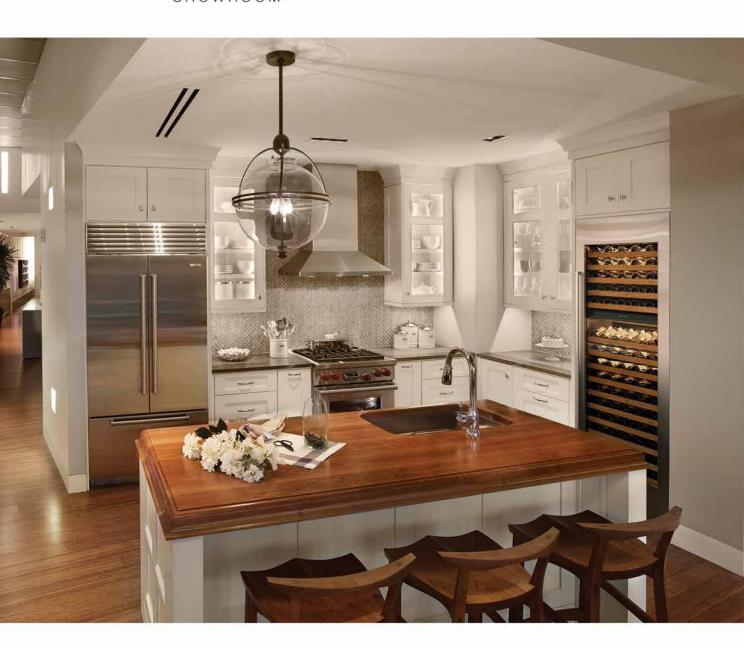
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ON THE COVER: Photo Courtesy of Irwin Contracting Inc., 2017 Gold CotY Winner Residential Landscape Design/ Outdoor Living \$60,000 and over



NYC/LONG ISLAND

NYC/LI NARI

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PRESIDENT'S MESSAGE

utside of buying your home, remodeling may be the single biggest investment you make. You need to know that the remodeling contractor you choose is a full-time, dedicated professional. We're the National Association of the Remodeling Industry (NARI), and we're here to help. Our members are experienced contractors, design-build firms, suppliers and other related professionals who are dedicated to 'Remodeling Done Right.'

Our Spring/Summer 2018 issue showcases the outstanding work of NARI members in the special Contractor of the Year (COTY) Awards section on pages 31 to 38. We also spotlight amazing indoor and outdoor renovation projects, the latest in smart home technology and explain why you should visit a showroom and speak with an expert before you make any purchase for your home.

At NYC/LI NARI, a good remodeler isn't hard to find. Start at our member directory beginning on page 43. Have questions? Visit us at www.nari-ny.org or give us a call at 631-673-6274. NARI remodelers listen to your needs and want to design your perfect space.

Daniel Vazquez President, NYC/LI NARI

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Photo Courtesy of Meadowview Construction, Inc. 2017 Silver Contractor of the Year Winner Residential Exterior under \$100,000



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NARI'S CORE PURPOSE:

To advance and promote the remodeling industry's professionalism, product and vital public purpose.

NARI'S CORE VALUES:

Professional: Ethical and honest; committed to high standards

Open: Diverse and respectful; inclusive of many views and dedicated to free expression

Progressive: Informed and knowledgeable; resourceful and flexible

Member Focused: Focused on the importance of success, return on investment and profit lives

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NARI CODE OF ETHICS

Each member of the National Association of the Remodeling Industry is pledged to observe high standards of honesty, integrity and responsibility in the conduct of business by:

- Promoting only those products and services which are functionally and economically sound, and which are consistent with objective standards of health and safety;
- Making all advertising and sales promotion factually accurate avoiding those practices which tend to mislead or deceive the customer;
- Writing all contracts and warranties such that they comply with federal, state and local laws;

- Promptly acknowledging and taking appropriate action on all customer complaints;
- Refraining from any act intended to restrain trade or suppress competition;
- Obtaining and retaining insurance as required by federal, state and local authorities;
- Obtaining and retaining licensing and/or registration as required by federal, state and local authorities;
- Taking appropriate action to preserve the health and safety of employees, trade contractors, and clients





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Going Above and Beyond

CERTIFICATION DESIGNATIONS

You can trust a professional remodeling contractor with NARI certification to have access to the latest industry information via conventions, educational programs, meetings, trade publications and expos that feature up-to-the-minute products, materials and techniques. Only serious professionals with a real desire to excel in the industry are eligible to participate in NARI's rigorous certification program, which teaches and tests skill sets, safety issues, and ethical business practices.

ARC (Accredited Remodeling Company)

Companies with the Accredited Remodeling Company designation have demonstrated that they meet and exceed a higher set of industry standards as determined by a third party, the NARI Accreditation Board.

CR (Certified Remodeler)

Individuals with the CR designation are recognized as experienced remodelers with skills and knowledge in all aspects of the remodeling industry. They must have at least five years remodeling experience, participate in 16 hours of continuing education and be associated with a business in compliance with the NARI Code of Ethics.

CRS (Certified Remodeler Specialist)

This designation includes those remodelers who specialize in six specialty areas of the industry: concrete and masonry, electrical systems, insulation, mechanical systems, plumbing, and roofing and siding. They must have been in the remodeling business for at least five years and associated with a business in compliance with the NARI Code of Ethics.

CRA (Certified Remodeler Associate)

CRA designation will be available to and used by individuals associated with the remodeling industry, but not directly involved in any form of hands-on remodeling. This includes individuals employed as consultants, educators, manufacturers, publishers, suppliers, and writers for the remodeling industry.

CKBR (Certified Kitchen and Bath Remodeler also includes ACSD and PKBP)

Individuals with the CKBR designation are recognized as experienced remodelers with skills and knowledge in all aspects of kitchen and bathroom remodeling, have at least five years experience and are associated with a business in compliance with the NARI Code of Ethics.

CLC (Certified Lead Carpenter)

CLC designation is exclusively for lead carpenters who are skilled and knowledgeable in the technical, hands-on aspects of their work, and who have demonstrated skill and knowledge in project management, supervision, and customer service. Candidates must have worked in the remodeling industry full-time and continuously for at least five years, must comply with the NARI Code of Ethics and must have at least two years experience as a full time lead carpenter.

CRPM (Certified Remodeling Project Manager)

Certified Remodeling Project Managers (CRPMs) are the field personnel who oversee every aspect of the project: customer satisfaction, personnel management, project schedule, administration, etc., while working on

the project or projects. Candidates must have two (2) years continuous experience in the remodeling industry, AND one (1) year as a remodeling project manager.

GCP (Green Certified Professional)

Individuals with the GCP designation are recognized as experienced remodelers with skills and knowledge in all aspects of green remodeling, have been in the remodeling business for at least two years and be associated with a business in compliance with the NARI Code of Ethics.

MCR (Master Certified Remodeler)

This designation recognizes Certified Remodelers that have demonstrated commitment to the remodeling industry through support and involvement in their local chapter, NARI National, and/or their local community. Candidates must be a Certified Remodeler for a minimum of ten consecutive years, hold another NARI certification (CKBR, GCP, CLC, and UDCP) and must submit a letter of recommendation from their chapter executive or chapter president or three letters of recommendation from recent clients.

UDCP (Universal Design Certified Professional)

Individuals with the UDCP designation are recognized as experienced professionals with skills and knowledge in all aspects of universal design and remodeling. UDCP's must have been working in the remodeling industry full-time and continuously for at least two years, must comply to the NARI Code of Ethics and must complete a minimum of eight hours of universal design remodeling/building related education.



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CERTIFIED PROFESSIONALS

NARI certification identifies the best of the best in the remodeling industry. There are approximately 1,000 Certified Remodelers (CR) recognized nationally. The NYC/LI Chapter of NARI is proud to recognize its members who have achieved NARI certification.

Alure Home Improvements

Salvatore Ferro, CR

Applied Construction Services, Inc.

John Brueckner, CR, CLC

Baskam Construction Services, Inc.

David Baskam, PE, CR, CKBR

Before and After Remodeling

Budd Shamroth, CR

Belfor Long Island, LLC

Peter Schmidt, CR Wally Corbett, CR

Ben's General Contracting Corp.

David Bartlett, CRPM Ben Jackson, CR

Benco Construction

Patrick G. Bentivegna, CR, CRPM

C. P. Gallagher Construction Corp.

Chris Gallagher, CR

Custom Kitchenz by Ron, Inc.

Ron Wasserman, CKBR

Dean T. Jenkins, Inc.

Dean Jenkins, CR

DG Custom Built Homes & Remodeling LLC

Olman Flores, CRPM Desmond Greaves, CR, CRPM, GCP, UDCP, CLC

DJ's Home Improvements, Inc.

Jerome A. Burdi, CR, CKBR

Double Check Builders, Inc.

Matthew Walker, CR

Double D Contractors, Inc.

Douglas E. Dervin, CR, CLC

E & E Contracting of Nassau, Inc.

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Florence Building Materials

Mauro Coreas, CKBR Victor Tarulli, PKBP

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Gordon Millard, CR

George W. Combs, Inc., ARC

George Combs, CR

Golden Eye Construction

Matthew Grefe, CLC Robert Aguilina, CLC

Homecraft Remodeling Corp.

Norman Gavin, MCR, CKBR John Daniels, CKBR

House of Laurence

Laurence Martin Carolan, CR, GCP, UDCP

Jansen Contracting Corp.

Michael Jansen, CKBR

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Marvin Schwartz, CR Maurice Novelle, CR, CKD Anthony (Tony) Tiso, MCR, CKBR

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Landmark Contracting Corporation

Tina Kurek, CR Zeljiko Kurek, CR

Lex Construction

Richard Schandel, CKBR, CRPM, UDCP

Meadowview Construction, Inc.

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TimeLine Renovations, Inc.

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Topnotch Construction

Stephen McKenna, CKBR

Trim-Rite Contracting, Ltd.

Steven Thompson, CR

NARI CERTIFIED PROFESSIONALS

ARC Accredited Remodeling Company

CR Certified Remodeler

CRS Certified Remodeler Specialist

CRA Certified Remodeler Associate

CKBR Certified Kitchen and Bath Remodeler includes ACSD,

Accredited Cabinetry and Space Designer and PKBP,

Professional Kitchen and Bath Planner

CLC Certified Lead Carpenter

CRPM Certified Remodeling Project Manager

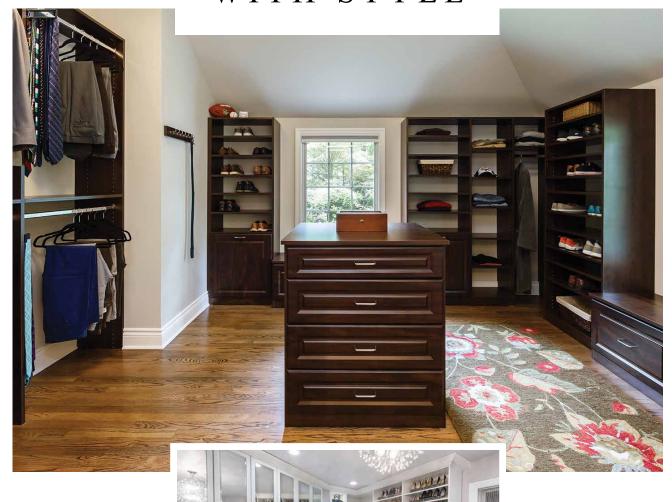
GCP Green Certified Professional
MCR Master Certified Remodeler

UDCP Universal Design Certified Professional

When you see any of the certifications listed above, you know the individual has taken the time and energy to meet performance and business criteria that surpass industry standards.

Please see page 8 for a complete description of the certifications.

STORAGE WITH STYLE



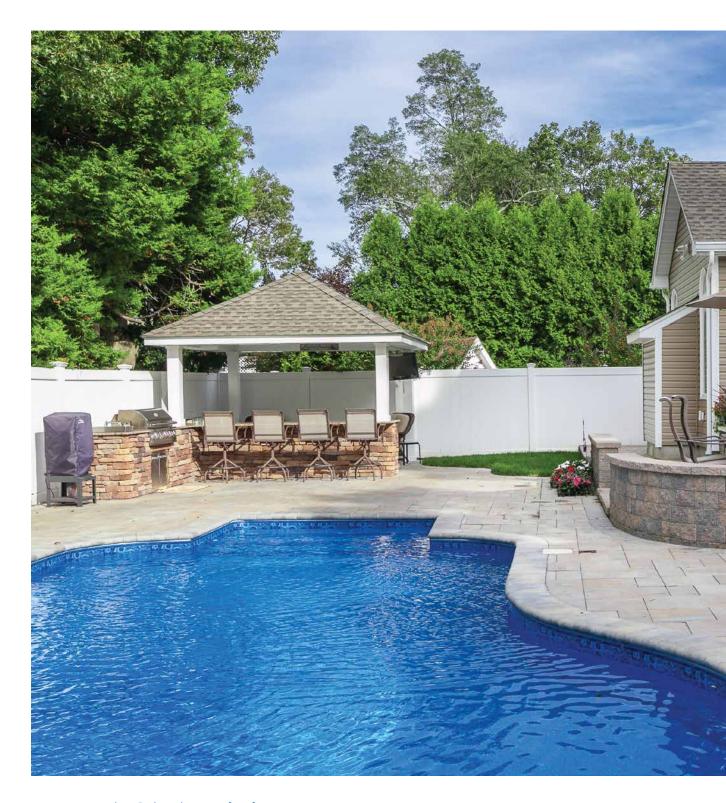
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JUST OUTSIDE



Photos Courtesy of Noah Construction & Builders, Inc.

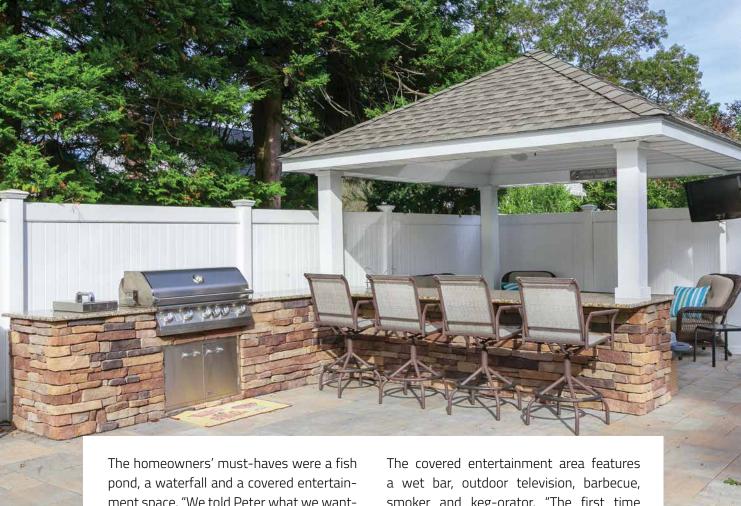


hen the Brooks family was ready to start a major renovation, they turned to Noah Construction & Builders. "We saw Noah's trucks in our neighborhood all the time. We interviewed many contractors, but selected Peter A. Cacoperdo of Noah Construction & Builders, Inc.," said Chris Brooks.

The Brooks' were looking to expand their 1500 square foot home to accommodate their mother-in-law and growing family. Tops on the wish list for the renovation was a vacation-like outdoor space. "We had one small child and another baby on the way, so we knew our traveling days were over," added Chris Brooks. "Plus, we have a large family and wanted an outdoor entertainment area that we could use well into the fall."

Designing and building large scale renovations is Noah Construction & Builder's specialty. "Tell me your wants and needs and we'll bring your dream to life," said Peter A. Cacoperdo. "We love to meet and help homeowners who know what they want, but just can't visualize their finished space," he added. In addition to Cacoperdo, a third generation remodeler who went to school for design/build, Noah Construction & Builders also has kitchen and bath designers on staff.

THE BACK DOOR



pond, a waterfall and a covered entertainment space. "We told Peter what we wanted included in the design and he drew up sketches and tweaked them until it was perfect," said Chris Brooks.

The renovation was not without its challenges, however. "A prior contractor that did work at the house had made some errors, so we had to rip out all the existing pavers in the backyard due to drainage issues," said Cacoperdo. Noah Construction & Builders then redesigned the backyard area

with an underground drywell to prevent any future problems.

A small above ground pool was replaced with a beautiful built-in by Poolfection. Noah's team installed the nosing and all the hardscaping around the pool with Cambridge pavers. The waterfall and shooting jets add the 'wow-factor' that Noah Construction & Builders likes to bring to every job.

The covered entertainment area features a wet bar, outdoor television, barbecue, smoker and keg-orator. "The first time we saw the finished space we were in awe," said Chris Brooks. "Our family and friends call our home 'Resort Brooks," he added.

The entire renovation added multiple bedrooms and bathrooms expanding the home to 4000 square feet. Brooks was so pleased with the results that he has recommended Peter of Noah Construction & Builders to 20 other families.



Photos Courtesy of Noah Construction & Builders, Inc.



Photos Courtesy of Noah Construction & Builders, Inc.







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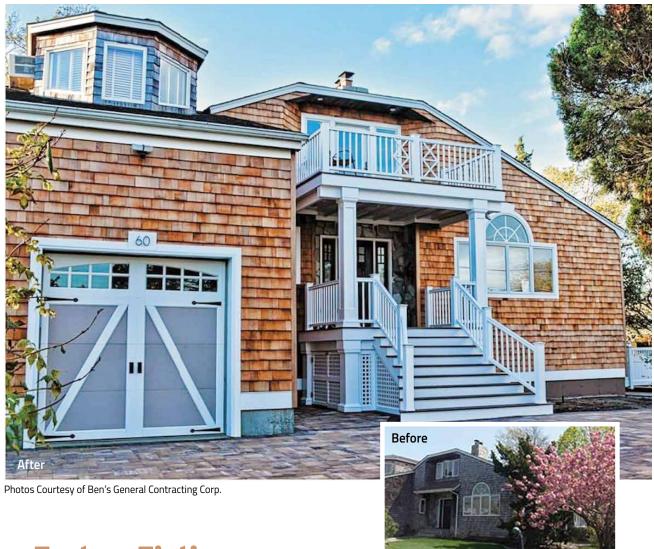












Fact or Fiction

REMODELING REALITY vs HOME IMPROVEMENT TV

e all like to imagine the design possibilities when we watch home improvement television, but is seeing really believing? Our NYC/LI NARI experts share their experiences and offer valuable advice to navigating the remodeling process. While some homeowners are lucky enough to get the 'Hollywood treatment', the rest of us have to deal with the actual reality of remodeling in real time.

Sal Ferro, owner of Alure Home Improvements and *Extreme Makeover: Home Edition* veteran, says that particular show "was going for the wow factor — everything was designed to be over the top." The show's design producers selected the products, color themes, cabinetry, etc., most of which was donated or supplied by sponsors. "The streets were closed, we were working around the clock and all the materials were on site and ready to go," Ferro said.

66

Don't select the lowest qualified bidder – your project should not be all about price

NYC/LINARI members Alure Home Improvements and Ben's General Contracting have also been featured on *George to the Rescue* with contractor George Oliphant. Both agree this show is more realistic. "Projects are completed in weeks, not days, and the contractor is actually doing the work." said Ferro.

While *George to the Rescue* provides a special service to a deserving homeowner, Ben Jackson, CR, of Ben's General Contracting cautions, "most materials have been donated, or products have been selected that don't take a lot of time to come in. Plus, many shows may feature expensive products that homeowners just can't fit into their budgets."

According to Jackson "the renovation process is not glamourous – TV shows don't feature the dirt, dust and mess – they just show the renovation timeline and end result." He added, "They also don't show unforeseen conditions that happen in real life and can slow down a job."

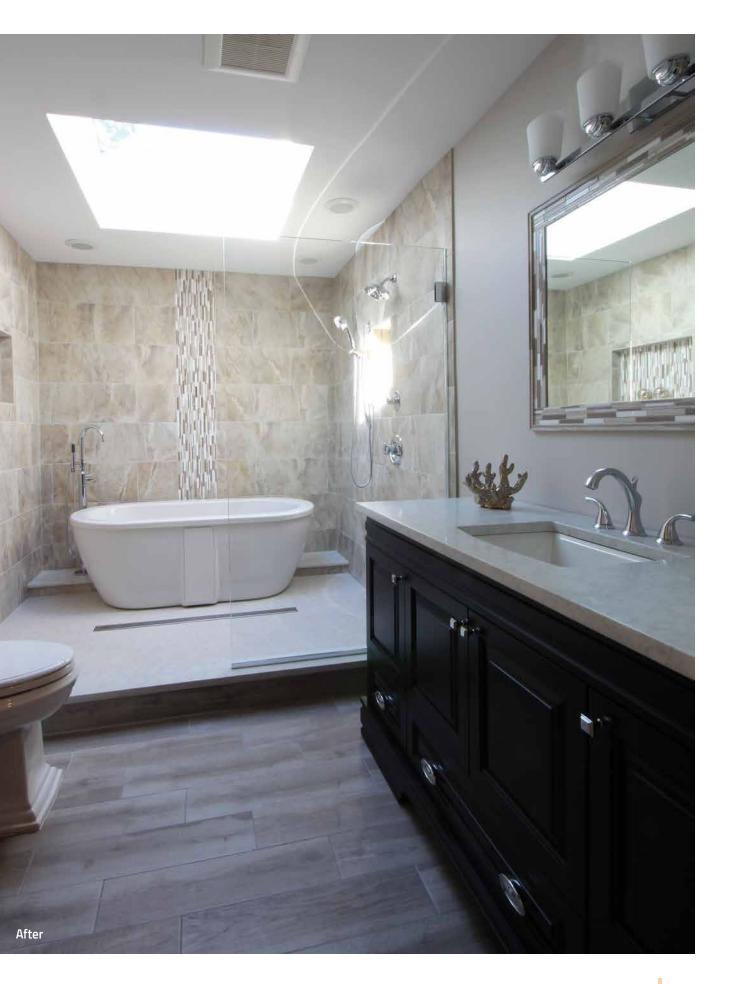
Are those remodeling costs really true? "The pricing you see on house flipping shows can be very unrealistic - many times they are just making cosmetic changes or upgrades to sell the property as opposed to a full remodel," Sal Ferro said. "Location also matters. Contractors in Las Vegas don't face the regulation and high insurance rates that we have here in New York. Our labor and insurance rates are higher than any other region," he added.

Ferro's advice to homeowners – "be realistic and do your homework. Make sure in the excitement to get what you want that you don't cut corners – choose an experienced, licensed and insured contractor."

"Homeowners need to have patience and be realistic about the process," adds Ben Jackson. "Budgets can be difficult to manage – often give and take between materials gets the best end result," he said. "Don't select the lowest qualified bidder – your project should not be all about price. Get all specs in writing to make sure you're comparing 'apples to apples' and getting the material you want, not just 'the look," Jackson added.



Photos Courtesy of Alure Home Improvements



2017 REMODELING IMPACT REPORT

omeowners and renters remodel, redesign, and restructure their home for a variety of reasons. The 2017 Remodeling Impact Report is a collaboration between the Association National of the Remodeling Industry (NARI) and the National Association of Realtors® (NAR). The report takes a deep dive into the reasons for remodeling, the success of taking on projects, and the increased happiness found in the home once a project is completed. It also contains:

 The typical cost of 20 remodeling and replacement projects, as estimated by members of the National Association of the Remodeling Industry (NARI)

- How much appeal each project is likely to have for buyers, according to REALTORS®
- How much REAL-TORS® estimate that homeowners can recover on the cost of the projects if they sell

the home. For example, the cost recovery for a new steel front door:

- NARI Remodelers' cost estimate: \$2,000.
- REALTORS®' estimated cost recovered: \$1,500.
- Percent of value recovered from the project: 75 percent.

INTERIOR PROJECTS	
REALTOR® rank of projects' appeal to buyers (highest to lowest)	REALTOR® rank of projects' likely value to the home for resale (highest to lowest)
Complete Kitchen Renovation	Complete Kitchen Renovation
Kitchen Upgrade	Kitchen Upgrade
Bathroom Renovation	Bathroom Renovation
New Wood Flooring	Add New Bathroom
Add New Bathroom	New Master Suite / Owners' Suite
Hardwood Flooring Refinish	New Wood Flooring
New Master Suite / Owners' Suite	HVAC Replacement
HVAC Replacement	Hardwood Flooring Refinish
Basement Conversion to Living Area	Basement Conversion to Living Area
Closet Renovation	Attic Conversion to Living Area
Insulation Upgrade	Closet Renovation
Attic Conversion to Living Area	Insulation Upgrade

EXTERIOR PROJECTS	
REALTOR® rank of projects' appeal to buyers (highest to lowest)	REALTOR® rank of projects' likely value to the home for resale (highest to lowest)
New Roofing	New Roofing
New Vinyl Windows	New Vinyl Windows
New Garage Door	New Garage Door
New Vinyl Siding	New Vinyl Siding
New Steel Front Door	New Wood Windows
New Wood Windows	New Steel Front Door
New Fiberglass Front Door	New Fiber-Cement Siding
New Fiber-Cement Siding	New Fiberglass Front Door

Read the full report at www.nari-ny.org/2017-remodeling-impact-report



GRAND BASEMENT REMODEL A Healthy Play and Grow Space By Lisa Krist

ealthy Basement Systems' remodeling challenge for this 2,800 square foot basement was to design a space specifically for the homeowners' children and their friends, yet retain the sophisticated grandeur of the rest of the home.

The homeowners requested a large, open play space for the children's younger years that can be easily



Photos by Kitty Dadi Photography Courtesy of Healthy Basement Systems

modified as the children (and the size of their toys) grow. The homeowners' primary concern, though, was to create and maintain a healthy play space, the foundation of Healthy Basement Systems' many services.

"The key design objectives for this project were an open, symmetrical space, with separate areas for different types of entertainment but not separate from the rest of the room, a good flow to the space, and complete visibility of their children at all times," said Bill Simone, owner and founder of Healthy Basement Systems. "The rest of the home," Simone continued, "is extremely tasteful on a grand scale, exemplifying the beauty of large open spaces and lack of clutter. Our challenge was to incorporate the rest of the home's distinctive style into the design of a very large, unique, upscale, yet practical, child-friendly basement."

The homeowners had a clear vision of what they wanted: gym, bathroom, play area for children, a small office, and a refreshment bar area. "They were very helpful in the design of the basement," Simone stated. "We quickly agreed to a draft sketch plan on paper, then symmetrically arranged the various spaces according to the foundation form."

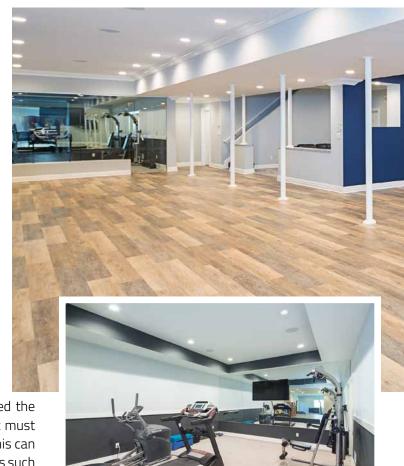
For this special project, Bill wanted only his best finishing project foreman, with the most thorough knowledge of Long Island basements. "I wouldn't use anyone else but Paul Adams for this job," he stated firmly. "He's a stickler for details, and has the gift of understanding exactly what the customers' tastes are, then building their dream."

Much to the new homeowners' surprise, there was an existing water issue in the basement, particularly at the outside entrance, where water cascaded down the stairwell and flooded the area. "Before starting any basement project, it must be free from water intrusion," Bill explained. "This can occur from rainwater or in high water table areas such as the south or north shores of Long Island."

"Many contractors may know how to put studs in a basement but do not know how to waterproof a basement before it is finished. We are experts in both areas, after all, our first priority is to make the basement healthy for years to come," he added.

"Indoors, we first installed our state-of-the-art waterproofing system along with our CleanSpace product, encapsulating the walls as a vapor barrier. This process allows for future foundation movement and possible future water entry areas. Basements are also susceptible to plumbing leaks from upstairs, so we always recommend and install a waterproof, antimicrobial flooring as well," Simone emphasized. "We have a wide variety of antimicrobial flooring choices, but for this project, chose Cortec Plus® 7" waterproof vinyl planks. It's gorgeous, waterproof, mold-resistant, and if ever soaked, can be easily pulled, dried, and reinstalled without warping.

"At first, the homeowners were unsure of the look of a vinyl floating floor, but trusted our judgement," he continued. "After installation, they loved it!"



Paul Adams confirmed, "The flooring really is striking, because it beautifully epitomizes and enhances the grandeur of the open, symmetrical design the homeowner requested."

The new gym is located at the far end of the basement, separated from the large main open area. A glass wall was designed to enclose the area to maintain full visibility. The children are kept safely away from potentially hazardous gym equipment, but can always be seen and heard by their parents, who can reach them in seconds if necessary.

The Play Room needed wall space for a TV, fireplace, and storage cabinets without compromising the open floor plan, as the homeowners wanted to be able to see "through" the playroom walls from the stairs into other areas of the basement. To achieve this, Healthy Basement Systems custom-designed two symmetrically square openings in the wall, just far enough apart to fit a 50-inch TV in the middle. An electric fireplace centered below the TV made the room



cheerful and cozy. The team decided to center two smaller custom cabinets in the wall directly below the square openings, on either side of the fireplace. The cabinets provide ample storage space for games and toys in the wall itself, rather than building one large closet and losing room space. Each of these design elements were perfectly symmetrically spaced, measured to the most exacting specifications.

The homeowners preferred a soft carpet in the play room for the children, so Healthy Basement Systems' Thermal Dry Flooring System was installed first to provide a 'vapor break' between the carpet and the concrete floor, for several very important reasons. "First, the carpet needs to be kept off the concrete slab because concrete gives off water vapor," Simone explained. "This water vapor attaches itself to the carpet, creating the musty smell often associated with basements. And the carpet will be softer if it isn't resting on a cement surface."

The homeowners wanted the new bathroom easi-Photos by Kitty Dadi Photography Courtesy of Healthy Basement Systems ly accessible from the main area, but not in the open area itself. The creative solution of tucking it away in a bump-out in the foundation met their requirements. A custom shower door, river stone accent tiles, and a graceful vanity completed the luxurious bath.

Smaller than average, the 'refreshment bar' is a place for the children to eat and drink with their friends. Behind the bar is a small sink tucked away in the corner, another good use of otherwise wasted space. "It's not easily visible because it is short, so small children can get a drink of water, wash their hands before eating, and rinse their dirty dishes," Bill explained. Underneath the bar is a mini-fridge stocked with bottled water, fruit juices, yogurt cups, fruit, cheese bites, and other healthy snacks.

"The homeowners are thrilled with their new basement, and so are we!" Bill exclaimed. "My vision for Long Island homes is to make them healthy, safe and energy efficient. I consistently ensure that I use the highest quality, most advanced products to create a healthy and beautiful home for my customers that will last for the life of the home."

Simone had high praise for what he calls "the A Team" that Healthy Basement Systems assembled for this project. "The project is only as good as the team," he said, "and we had the best team on Long Island for this wonderful basement."

"This project could not have been completed, given its magnitude, with anyone else but Paul Adams supervising and managing the extremely detailed meas-



urements and complex trades' coordination. He was at his very best, and I am impressed by and very thankful for his tireless efforts," Bill declared. "This is a project he should be very proud of!"

"Pete from Hewlett Plumbing is an old time plumber who prefers pen and paper to computers," Bill remarked. "His years of plumbing experience, critical to successfully run the lines for the bathroom, bar, and drainage, were extremely helpful in the location and design of these rooms."

Rob from Superior Systems Inc., custom-designed the right size air conditioning unit, along with the custom duct work needed to get around obstacles. "Without Rob's input," noted Simone, "we could not have had the symmetries we were looking to create because of the amount of equipment installed."

Healthy Basement Systems' waterproofing team perfectly installed 245 linear feet of patented WaterGuard System around the perimeter, and CleanSpace Vapor Barrier on the walls. "Deon and Travis were the Production Foremen on the project, bringing over 25 years of basement waterproofing experience with them," Simone said. "We needed that kind of experience on this project, and the simple fact of the matter is that there are no better waterproofing foremen on Long Island."

Healthy Basement Systems is justifiably proud of the work they do – from waterproofing to finishing!

WATERPROOFING BEFORE FINISHING

THE CRUCIAL FIRST STEP TO ANY BASEMENT REMODEL

Healthy Basement Systems installed their patented French drain-style system, WaterGuard, around the entire perimeter of the basement floor of the home, under the slab and on top of the footing. One of the pumps includes a Battery Backup System with its own charger to restore power if the battery pump is used.

Step 1: WaterGuard Permanent Waterproofing Solution

Healthy Basement Systems installed their patented French drain-style system, WaterGuard, around the entire perimeter, connected to its patented Triple Safe Sump Pump



System. One of the pumps includes a Battery Backup System with its own charger to restore power if the battery pump is used.

Step 2: Clean Space Wall Vapor Barrier Connected to WaterGuard System



Healthy Basement Systems uses CleanSpace, their patented 12 mil low density, high density polyethylene antimicrobial wall liner, nylon-reinforced for strength, as

a vapor barrier on the walls. The CleanSpace is tucked into the WaterGuard along the floor's perimeter so that if any foundation leaks occur in future, they will be channeled to the WaterGuard, ensuring that the living space remains free from water and possible mold, preventing any resulting health issues.

Step 3: SaniDry Dehumidification

The air conditioning unit will dehumidify the air, but is limited by the thermostat setting for temperature. We installed a SaniDry

Dehumidifier and ducted it into the open space. The humidistat is set for 55% relative humidity; the unit will turn on any time the humidity rises above 55%, which an air conditioner will not do. Our stand-alone SaniDry Dehumidifier has a dual filter system to filter the air down to 2 microns in



size, and will eliminate the musty smells usually associated with basements for many years to come. We recommend them for every basement on Long Island because of the extreme humidity.



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TAKE A TEST DRIVE



Photo Courtesy of Green Art Plumbing Supply

BEFORE YOU BUY

WHY VISITING THE EXPERTS AT A HOME PRODUCTS SHOWROOM IS A MUST

Sure it's great to do your research online before making any large home improvement purchase — in fact most homeowners search the internet to select products. But do you really know the quality, benefits and features of what you're getting? Our NYC/LI NARI experts want you to know why it's imperative that you test drive products before making a major purchase for your home.



For large purchases you want to make sure you're spending your money wisely, you owe it to yourself to see the range of what's possible



Photo Courtesy of WindowRama



Photo Courtesy of Cambria USA

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"Most customers think they know what they want, and then they see all the options available and change their minds," said Jason Ashe, National Sales Manager for WindowRama. "We understand the importance of a customer touching and trying out products – windows and doors can be big ticket items in larger renovation projects," he added. WindowRama offers 40 different brands of windows and doors, so the product selection process can be overwhelming. "Our showrooms are a

destination – customers can see windows and doors in a real world atmosphere – similar to rooms in their own home," Ashe said.

A popular trend in home renovation and design is indoor/outdoor living. WindowRama's 6000 square foot superstore in Farmingdale showcases multi-fold patio doors and screens so homeowners can see how these large doors operate. "We want the consumer to be excited about their purchase," Ashe added.

Green Art Plumbing Supply also implements the latest and greatest innovations for the home into their showrooms. Customers can explore possibilities that were merely ideas, until now. Green Art Plumbing Supply's Huntington Station showroom features exquisite kitchens and baths as functional displays — providing a chance to experience products firsthand before making a decision.

"We put ourselves in our customer's shoes," said Stephanie Kurtzman, Marketing Director for Green Art Plumbing Supply. "Instead of buying online, visit a showroom to make sure the products you're selecting fit your daily lifestyle and the unique look of your home," she said. Green Art Plumbing Supply offers customers a truly unique showroom experience at their Huntington Station location – come in a bathing suit and try out a steam shower system in person!

Custom closet design is generally an in-home shopping experience, says Bonnie Reich, owner of Symmetry Closets. "We measure, get a customer's likes and dislikes, and can quickly provide a design and 3-D space plan. But you can't get the experience of actually seeing materials in person and trying out options, unless you visit our showroom," she said. "For example, there are all different grades of hardware sometimes what you see in a picture may not be right for you. You need to engage with the product, and you just can't replicate that experience."



Photo Courtesy of Green Art Plumbing Supply



Photo Courtesy of Symmetry Closets





Photo Courtesy of WindowRama

Photo Courtesy of Cambria USA

Lighting really makes a difference when you're looking at materials, especially in custom closet and organization design. There's LED lighting, strip lighting, drawers that light up and motion sensors that light up a space when you open a door. "There are so many lighting choices - cool, warm unless you visit a showroom, you can't experience that for yourself." said Reich.

According to Cambria USA spokesperson Aliki Vrohidis, different lighting can also affect the way you read colors, tones and movement in each of Cambria's natural quartz countertop designs. "Additionally, our High-Gloss and Cambria Matte surface finishes reflect light differently, so it's important to see them both in person and in the correct lighting to see which you prefer," she added.

Cambria's natural quartz design samples are a small select cut from a slab; they do not fully exhibit all the design characteristics of the final installed product. Var-

iations in the natural quartz stone color, pattern, size, shape and shade are unique and inherent characteristics of the product. "Prior to making a purchase, we recommend viewing a full slab of the design's movement in one of our showrooms or galleries," Vrohidis said.

Equally important to the experience of the showroom is a great team to work with. "Our incredibly knowledgeable, friendly, and

dedicated staff provide the best personalized service in the industry," said Green Art Plumbing Supply's Stephanie Kurtzman.

For those customers who already have a trade professional to work

with, the team at WindowRama offers 'contractor concierge service.' "We invite customers to come in and meet with a specialist to select products and build a portfolio of features," said Jason Ashe. WindowRama's staff then work with the contractor's measurements to place the order. Need an installer or financing? WindowRama offers those services as well.

Working with an expert in person can make all the difference says Bonnie Reich of Symmetry Closets. "There are things you don't even think of – for example, your height makes a difference in designing a closet. Many times we have to modify standard cabi-



Photo Courtesy of Green Art Plumbing Supply

netry to work for your specific needs," she said. "For large purchases you want to make sure you're spending your money wisely," she added, "you owe it to yourself to see the range of what's possible!"





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NYC/LONG ISLAND

The following pages highlight a sample of the outstanding work that NARI members perform on a daily basis. Every year NARI members submit projects to be awarded the prestigious Contractor of the Year (CotY) award. Our 2017 Evening of Excellence was held Thursday, November 16, 2017, at Flowerfield in St. James. The event was attended by more than 125 of the industry's elite, and was sponsored by local NARI members Trio East Wholesalers, Inc., Kohler, and Samsung Electronics America.









The CotY Awards are a local competition acknowledging the high quality of work being done right here on Long Island. The judging is focused on innovation, craftsmanship and overall quality of work. The remodeler's goal is to improve the existing structure by employing innovative construction methods and materials. It's a showcase for the best projects of our region's top talent in the remodeling industry.



2017 Platinum CotY Award Winner Healthy Basement Systems Pagement over \$100,000

Basement over \$100,000







Healthy Basement Systems' remodeling challenge for this 2,800 square foot basement was to design a space specifically for the homeowners' children and their friends, yet retain the sophisticated grandeur of the rest of the home.

The homeowners requested a large, open play space that can be easily modified as the children grow. They had a clear vision of what they wanted: gym, bathroom, play area for children, a small office, and a refreshment bar area. The primary concern, though, was to create and maintain a healthy play space.

The new gym is located at the far end of the basement, separated from the large main open area. The play room features wall space for a TV, fireplace and storage cabinets without compromising the open floor plan. The new bathroom is easily accessible from the main area, but not in the open area itself.

The homeowners are thrilled with their new basement and so is the team at Bill Simone's Healthy Basement Systems.



NYC/LONG ISLAND



Our client had downsized their living space to a condo which had small, closed-in rooms. They like to entertain, so they were looking for a new kitchen and open floor plan. In addition, the existing railing on the stairs and balcony overlooking the family room was dated, and would clash with their vision for the new open space.

A cohesive design was essential since you could now see from the kitchen and dining room right through to the fireplace in the family room from the condo's entry way. The staircase leading to an upstairs landing was also visible.

To achieve the new open floor plan, the G.B Construction team removed walls between the kitchen and the entry/hallway and between the dining room and the kitchen. Two custom structural columns were installed to carry the load where the wall was removed between the kitchen and hallway.

An existing opening between the dining room and family room was reconfigured, a custom fireplace mantle and façade were designed, and the railing was updated to create a cohesive feel in the new design.

Extensive trim detail throughout ties it all together.

2017 Silver CotY Winner2018 Regional CotY Winner

G. B. Construction and Development, Inc.

Residential Kitchen \$60,001 to \$100,000







NYC/LONG ISLAND

































Meadowview Construction, Inc.: Residential Exterior Under \$100,000







K.S. Restorations & Home Improvements, Inc.: Residential Bathroom Under \$25,000



Express Contracting: Residential Kitchen Over \$150,000



Lex Construction & Development, Inc.: Residential Kitchen \$100,001 - \$150,000



G.B. Construction & Development, Inc.: Residential Kitchen \$60,001 - \$100,000



Kevin Wrynn Carpentry, Inc.: Residential Kitchen \$30,000 - \$60,000

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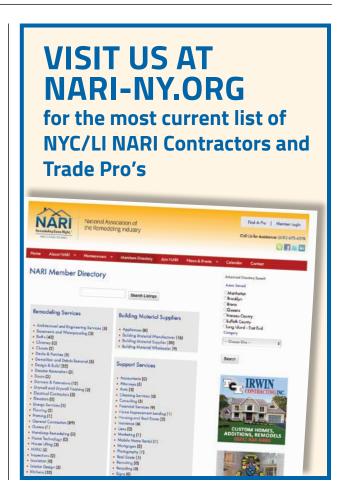
K.S. Restorations & Home Improvements, Inc.: Residential Kitchen Under \$30,000



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Masonry Carry Landscaping Design & Masonry, LLC	Waterproofing AM Shield Waterproofing Corp516-294-84 Whole House Renovation Alure Home Improvements516-296-77 Benco Construction
Masonry Carry Landscaping Design & Masonry, LLC	Waterproofing 516-294-84 Whole House Renovation 516-296-77 Alure Home Improvements 631-244-69 Chelsea Home Remodeling, Inc. 631-368-46 FC Freyvogel & Co., Inc. 516-781-27 Kentstruction, Inc. 631-654-02 My Boys Contracting 631-368-60 Windows & Doors
Masonry Carry Landscaping Design & Masonry, LLC	Waterproofing AM Shield Waterproofing Corp
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Chelsea Home Remodeling, Inc......631-368-4677 GB Construction & Development, Inc....631-878-5865

Benco Construction......631-244-6900

Handyman Services

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Kamco Supply Corp	718-768-123
Appliances	
Appliance World	
Gringer & Sons, Inc	212-475-060
Hampton Major Appliances and	
Televisions	516-222-910
Monogram	347-276-246
Plessers Appliances	631-539-396
Samsung Home Appliances	
Builder Division	973-986-165
Architectural Staircases	
Deer Park Stairbuilding &	
Millwork Co Inc	631-363-500
Building Materials 9 Brothers Building Supply Corp	624 272 22
Allied Building Products Corp	
Alside Supply	
Cancos Tile	
Florence Building Materials	
The Home Depot	
Kamco Supply Corp	
Kleet Lumber Company	
Long Island Staple Division Parksite	
ProBuild	
Sims Steel Corp	
Triangle Building Products Corp	1-054-550
Cabinets	
Coastal Cabinet Works	516-513-155
Cabinets: Kitchen and Bath	
Green Art Plumbing Supply	516-223-366
Lakeville Kitchen & Bath	
Riverhead Building Supply Corp	800-378-365
Triangle Building Products Corp	631-654-350
Closet Systems	
Symmetry Closets	631-608-899
Trio East Wholesalers, Inc	631-254-666
Countertops	
Caesarstone USA	347-986-978
Cancos Tile	
Distinctive Granite & Marble	
King Top Sales Company	
Penn Fabricators, Inc	
Decking	
Allied Building Products Corp	516-733-290
Kamco Supply Corp	
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Heating Supplies		
Ferguson NY Metro	631-3	91-9506
Venco Sales	631-7	54-0782
Insulation		
Progressive Foam Technologies	516-3	356-3957
Radiant Insulation		
and EM Custom Flooring	631-0	24-4434
and Livi custom i looming	051 5	,24 4454
Kitchen & Bath Products		
Cancos Tile	621 7	126 0770
Ferguson NY Metro		
Green Art Plumbing Supply		
Sub-Zero Group East	516-5	353-3135
Kitchen Remodeling		
Consumers Kitchens & Bath		
Douglas Kitchens and Baths		
Showcase Kitchens	516-8	869-8585
Sub-Zero Group East		
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Lumber		
Boston Cedar	631-3	RR-4081
Kamco Supply Corp		
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Manufacturers 9 Complians		
Manufacturers & Suppliers	F4C -	222 2000
Allied Building Products Corp		
Better Header, Inc		
BrightView Distribution Corp		
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Cancos Tile		
Contractor Express		
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Contractor Express Deer Park Stairbuilding & Millwork Co, Inc	516-7 631-3	764-0388 863-5000
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc	516-7 631-3 516-7	764-0388 863-5000 735-5100
Contractor Express	516-7 631-3 516-7 212-4	764-0388 863-5000 735-5100 463-5790
Contractor Express	516-7 631-3 516-7 212-4 718-7	64-0388 63-5000 735-5100 63-5790 768-1234
Contractor Express	516-7 631-3 516-7 212-4 718-7	264-0388 863-5000 235-5100 963-5790 268-1234 246-4961
Contractor Express	516-7 631-3 516-7 212-4 718-7 914-2	764-0388 863-5000 735-5100 963-5790 768-1234 846-4961 879-3474
Contractor Express	516-7 631-3 516-7 212-4 718-7 914-2 631-3	764-0388 863-5000 735-5100 863-5790 768-1234 246-4961 879-3474 812-4363
Contractor Express	516-7 631-3 516-7 212-4 718-7 914-2 631-3 631-6	764-0388 763-5000 735-5100 768-1234 746-4961 779-3474 712-4363 794-7663
Contractor Express	516-7 631-3 516-7 212-4 718-7 914-2 631-3 631-6	764-0388 764-0388 763-5000 768-5790 768-1234 768-1234 79-347
Contractor Express	516-7 516-7 516-7 718-7 914-2 631-3 631-6 516-3	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000
Contractor Express	516-7 516-7 516-7 212-4 718-7 914-2 631-3 631-6 516-3 631-7	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000 402-4817
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc Family Lumber Hansgrohe, Inc Kamco Supply Corp Kohler Co Krisaly Sales Moen Inc Proof Industries, Inc Royal Building Products, Inc S & H Building Material Corp. Sherwin Williams. Sub-Zero Group East	516-7631-3516-7212-4718-7914-2631-3631-6516-3	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000 202-4817 953-3135
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc Family Lumber Hansgrohe, Inc Kamco Supply Corp Kohler Co Krisaly Sales Moen Inc Proof Industries, Inc Royal Building Products, Inc S & H Building Material Corp Sherwin Williams Sub-Zero Group East Venco Sales	516-7631-3516-7212-4718-7914-2631-3631-6516-3631-4516-9	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000 402-4817 953-3135 254-0782
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc Family Lumber Hansgrohe, Inc Kamco Supply Corp Kohler Co Krisaly Sales Moen Inc Proof Industries, Inc Royal Building Products, Inc S & H Building Material Corp. Sherwin Williams. Sub-Zero Group East	516-7631-3516-7212-4718-7914-2631-3631-6516-3631-4516-9	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000 402-4817 953-3135 254-0782
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc Family Lumber Hansgrohe, Inc Kamco Supply Corp Kohler Co Krisaly Sales Moen Inc Proof Industries, Inc Royal Building Products, Inc S & H Building Material Corp Sherwin Williams Sub-Zero Group East Venco Sales	516-7631-3516-7212-4718-7914-2631-3631-6516-3631-4516-9	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000 402-4817 953-3135 254-0782
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc	516-7 516-7 212-4 518-7 631-3 631-6 516-9 516-9 516-9	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000 202-4817 253-3135 254-0782 241-4466
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc	516-7 516-7 212-4 518-7 631-3 631-6 516-9 516-9 516-9	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000 202-4817 253-3135 254-0782 241-4466
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc	516-7 631-3 516-7 914-2 631-3 631-6 516-3 516-7 516-7	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000 202-4817 253-3135 254-0782 241-4466
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc Family Lumber Hansgrohe, Inc Kamco Supply Corp Kohler Co Krisaly Sales Moen Inc Proof Industries, Inc Royal Building Products, Inc. S & H Building Material Corp Sherwin Williams Sub-Zero Group East Venco Sales Volko Supply Center Marble & Granite Cambria Cancos Tile	516-7 631-3 516-7 212-4 718-7 914-2 631-3 631-6 516-3 516-7 516-7	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000 202-4817 253-3135 254-0782 241-4466
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Contractor Express Deer Park Stairbuilding & Millwork Co, Inc Family Lumber Hansgrohe, Inc Kamco Supply Corp Kohler Co Krisaly Sales Moen Inc Proof Industries, Inc Royal Building Products, Inc S & H Building Material Corp. Sherwin Williams Sub-Zero Group East Venco Sales Volko Supply Center Marble & Granite Cambria Cancos Tile Cosentino Center Long Island	516-7 631-3 516-7 914-2 631-3 631-6 516-3 516-5 516-5 516-3	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000 202-4817 253-3135 254-0782 241-4466
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc Family Lumber Hansgrohe, Inc Kamco Supply Corp Kohler Co Krisaly Sales Moen Inc Proof Industries, Inc Royal Building Products, Inc S & H Building Material Corp. Sherwin Williams Sub-Zero Group East Venco Sales Volko Supply Center Marble & Granite Cambria Cancos Tile Cosentino Center Long Island	516-7 631-3 516-7 914-2 631-3 631-6 516-3 516-5 516-5 516-3	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000 202-4817 253-3135 254-0782 241-4466
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc	516-7 631-3 516-7 914-2 631-3 631-6 516-3 516-5 516-7 516-3 516-3 516-3	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000 202-4817 253-3135 254-0782 241-4466 349-3070 236-0770 232-4521 237-3337
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc	516-7 631-3 516-7 914-2 631-3 631-6 516-3 516-5 516-7 516-3 516-3 516-3	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000 202-4817 253-3135 254-0782 241-4466 349-3070 236-0770 232-4521 237-3337
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc	516-7 631-3 516-7 914-2 631-3 631-6 516-3 516-5 516-7 516-3 516-3 516-3	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 379-3474 312-4363 394-7663 398-7171 232-8000 202-4817 253-3135 254-0782 241-4466 349-3070 236-0770 232-4521 237-3337
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc	516-7631-3516-7212-4631-3631-3631-6516-5516-5516-7	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 279-3474 212-4363 294-7663 298-7171 232-8000 202-4817 253-3135 254-0782 241-4466 249-3070 236-0770 232-4521 237-3337
Contractor Express Deer Park Stairbuilding & Millwork Co, Inc	516-7631-3516-7212-4631-3631-3631-6516-5516-5516-7	264-0388 263-5000 235-5100 263-5790 268-1234 246-4961 279-3474 212-4363 294-7663 298-7171 232-8000 202-4817 253-3135 254-0782 241-4466 249-3070 236-0770 232-4521 237-3337

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Sherwin Williams	631-402-4817
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Ferguson NY Metro	631-391-9506
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Green Art Plumbing Supply	
Kohler Co	914-246-4961
Moen Inc	631-312-4363
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Alside Supply	
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New York Shower Door	
OMG Shower Doors, Inc	
Trio East Wholesalers, Inc	631-254-6660
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Spiral Staircases Deer Park Stairbuilding	
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Storage Containers	
PODS, Inc	631-334-8587
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Tile	
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Ferguson NY Metro	631-391-9506
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Vacuum Systems	
Trio East Wholesalers, Inc	631-254-6660
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Broan-NuTone, LLC	262-673-4340
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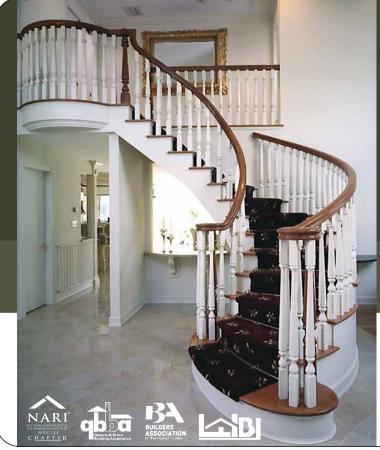
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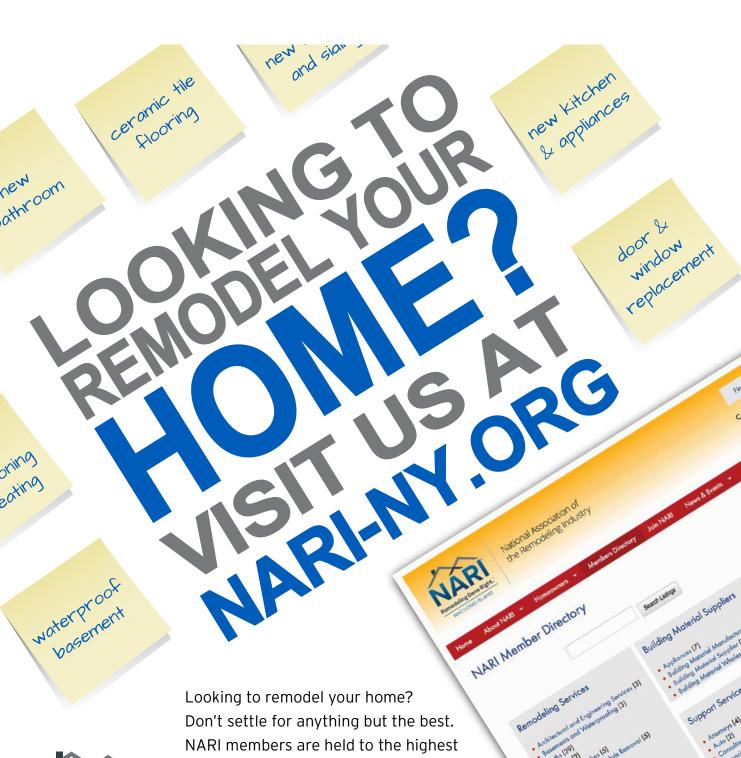
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