Team Work Hard for the \$\$\$



Real Jobs. Real People. Realizing Potential.

Network2Work @ PVCC

Why did Network2Work ask for our help?

- Outgrowing resources
- Imbalance of Job Seeker to Navigator Peer ratio
- Program awareness amongst volunteers





Go to the Source

- Interviewed:
 - Network2Work Staff
 - Navigators
 - Job Seekers
- Identified obstacles
- Past/present marketing



Obstacles learned along the way

- Role
 - Definition what is a "Navigator"
 - Navigator persona
 - Navigator skillset
- Program
 - Limited staff resources and funding
 - Outreach and marketing maintenance after LC19 steps away



Radio

- WINA interview: Sarah Mendoza (Network2Work)
- PSA airing on Charlottesville Radio group stations (97.5 3WV, 106.1 The Corner, 95.1 Z95, WINA, ESPN AM radio)
- Future PSA airing on Monticello Media stations (99.7 CYK, HOT 101.9, Generations 102.3, 107.5 News Talk Radio, 94.1 The Oasis)
- Future PSA airing on Community Corner (WNRN 91.9)













Social Media

Network2Work Facebook page overhaul



Network2Work @NetworkToWork Home Posts Reviews Photos About Community Info and ads Events Create a Page



PSA's on NBC29

30-Second Commercial

ETWORK

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PSA's on NBC29

Testimonials



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Outcomes

- Increased number of Peer
 Navigator volunteers
- Media Package: radio PSA, two professional videos and improved social media presence







Suggestions for the Future

➔ Improve web awareness

Organic traffic

Marketing purposes

 Continue marketing to target group



Team Members

- Torri Ayers, Jefferson Area CHIP
- Wildamie Ceus, R. E. Lee Companies
- William "Will" Crutchfield, Crutchfield Corporation
- Karen Dowell, Roy Wheeler Realty Co.
- Natasha Gray, S&P Global
- Scott Hamler, NBC29 WVIR-TV
- Caitlin Riopel, Habitat for Humanity
- Melissa Robertson, Gary Albert State Farm
- Glenn Wasson, UVA Health System





Contact Network2Work to become a Peer Navigator Today! 434-961-5255 Network2Work@pvcc.edu facebook.com/NetworkToWork

Questions?

