



## Monthly

### GOPHER CLUB: A MONTHLY PARTNERSHIP BREAKFAST

This meeting is open to all members and prospective members. Join us for a comprehensive update on Chamber and community developments. This is the perfect opportunity to connect with fellow Chamber members, recognize accomplishments of Chamber volunteers and businesses and get involved in the business community.

### BUSINESS AFTER HOURS

Area businesses are able to showcase their establishments to the business community while making valuable contacts. Admission is free with one business card for members, \$10 for non-members. Take advantage of networking in a fun and relaxed environment, while developing potential leads and building business relationships at one of our most popular networking events. Door prizes are always a favorite attraction.

### GREETERS: A TRUE NETWORKING EXPERIENCE

This popular free networking program typically draws an average of 50 attendees to the host's business for networking, member introductions, a brief host presentation and door prize drawings. It's a great opportunity for you to showcase your business. Events are from 7:30 to 9 a.m. at various locations around town.

## On Going

### SEMINAR SERIES / WEBINAR SERIES

Seminar Series and webinars are workshops conducted by local business experts for Chamber members and prospective members. These seminars feature a wide variety of topics that are helpful for anyone involved with a business, including owners, managers, associates and entry-level employees. Members will have an opportunity to submit a proposal to serve as a presenter for these seminars.

### CHAMBER 101: NEW MEMBER ORIENTATION

Whether you are a new member or an existing member interested in getting involved, this is an opportunity to learn more about the benefits of your chamber membership. This orientation is our way of making you aware of the many programs, services and networking opportunities available to you. We invite you to this presentation overview of Chamber departments and functions, maximizing your membership benefits, and gaining access to your member portal on the Chamber website.

### ACE LEADS GROUPS (Active Chamber Executives)

ACE Groups were created to help members network and grow their businesses. An ACE Group is a business referral network that promotes interaction, networking and relationship building. As an ACE group member, you will have the opportunity to develop sources and contacts that can help general sales for your business.

## Annual

### LEGISLATIVE LUNCHEON

As the voice for the business community, the Greater Pensacola Chamber represents business interests in public policy and civic arenas by tracking legislative issues and advocating for business interests to government officials on the local, state and federal levels. The annual Legislative Luncheon is open to anyone who would like to hear about the Chamber's priorities for the Legislative Session. Members of the State Delegation will be in attendance to answer questions from the audience. This event is typically held in January.

### PACE AWARDS

The Pensacola Area Commitment to Excellence (PACE) Awards is the area's pre-eminent celebration of Greater Pensacola's visionary entrepreneurs, business and civic leaders and exemplary corporate citizens. Sponsorship is an opportunity to have significant exposure at a sold-out event. The annual PACE Awards is typically held in February.

### MILITARY APPRECIATION MONTH

Military Appreciation Month, which is celebrated during the month of May, promotes and improves quality of life for military in the Greater Pensacola region. This initiative is our annual month-long salute to the men and women who volunteer to serve our country and also make up the largest economic engine in our community.

### ANNUAL MEETING

The Greater Pensacola Chamber's Annual Meeting consists of the official passing of the gavel from current chair to the incoming chair and a fun and commemorative year in review. The Annual Meeting has become one of the most important and exciting events of the year and is typically held in September.

### CLAYS FOR COMMERCE

The Greater Pensacola Chamber hosts an annual fundraising clay shoot to support advocacy and military efforts within the community. The event is open to members and non-members to participate. All funds raised go toward the Chamber's efforts to work tirelessly on behalf of the Pensacola business community. The event is typically held in October.

## By Request

### RIBBON-CUTTINGS

The Chamber conducts ribbon-cutting ceremonies as a free service to Chamber members. Ceremonies can be performed by themselves or as a part of an open house or grand opening. We bring the camera, big scissors and, of course, the ribbon! To qualify for a ribbon-cutting ceremony, you must be a member of the Chamber and:

- Be within your first year of opening your business; or
- Be within a year of purchasing an existing business; or
- Be an existing business in a new business location or major renovation.

There are many benefits to having a ceremony for your new business or location. The Chamber's Ambassadors attend these ceremonies on behalf of Chamber members, which provide an excellent networking and publicity opportunity.



Contact the Greater Pensacola Chamber at 850.438.4081  
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