# Chandler Chamber

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Come On Down!

Right

June 2018

The winners from Chandler Chamber Community Awards pg 6

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Proud Chandler Chamber eMagazine Sponsor

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#### 2018 Chandler Chamber Board of Directors



erri **Kimble** Chandler Chamber President/CEO



Ryan McCaigue Unwired Engineering Mktg/Comm/IT Chair



Sergio Baiza Wells Fargo Bank



Dr. Craig Gilbert CUSD Education Co-Chair



Steve Murphy Horseshoe Bend Energy



Merlin Smith Garmin International



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Molly Bell GoDaddy Programs & Events Chair



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Napolitano

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Immediate Past Chair

Aaron

Dock

Salt River Project

Finance Chair

Michael

Brienza

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Gittus

**Pioneer Title** 

Warde

**Nichols** 

Arizona State

University



Steve Greenhalgh Arizona Pest Prevention



Gilbert Ochoa Creative + Cultural



Mayor Jay Tibshraeny City of Chandler Ex-officio



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Ralph Guariglio Arizona Residential & Commercial Realty Ostrich Festival Chair



Christensen KCA Event Management



Dr. Bill Guerriero Chandler Gilbert Community College



Laureen Pugh Gear Up Promotions



Joan Saba Saba's Western Wear Chamber Foundation Chair Ex-officio



Jane Poston J2 Media Board Secretary



Dan Kush Consultant Governance



Greg Fontaine Air Products and Chemicals. Inc.



Rick Heumann CMA Public Policy Co-chair



**Deliah Rose** Gila River



Jeff Weninger AZ House of Representatives Floridino's Pizza & Pasta Ex-Officio



Kate

Ford

PayPal

Women in Leadership

Co-chair

Renee

Levin

Intel Corporation

Education Co-chair

Rustyn

Sherer

APS

Jeremy

McClymonds FORM Prosperity Wealth Advisors Business Development Chair

# CHANDLERA CHAMBER Z

**Executive** Committee



Michael Garza Payroll Control Systems



Mike McClanahan St. Vincent de Paul





Dunston Simpson **Cox Business Solutions** 







Delaney Starks Bell Mortgage Young Executives Chair



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### Terri Kimble, President/CEO

Chandler Chamber of Commerce

@terri\_kimble

On June 1st we celebrated Chandler business and community at the 31st Annual Chandler Chamber Community Awards at Gila River Wild Horse Pass Hotel and Casino. I look forward to this event each year because it truly is where business meets community. We not only honored Chandler businesses, but many of our city's educators and public servants. I believe communication is the key to successful relationships between the different facets of any

city. When I looked out into the audience that night I saw nonprofit leaders talking to CEOs. I saw Police and Fire professionals engaging with educators. Even though many of the attendees that night were being honored, discussions didn't center around the winners—the conversations I heard were about how they could partner for the good of the community.

That being said, we were also there to celebrate and have fun and that we did! Our theme for the night was 'The Chamber is Right' a take off on The Price is Right game show. Members of the Chamber Board of Directors tested their trivia chops against Chandler City Council. Folks had a blast spinning the seven foot prize wheel and winning toasters, blenders and of course Turtle Wax!

I would like to thank Gila River for hosting our event and all our sponsors because the Community Awards would not be possible without their support. To see who won and more photos from the event, please continue on in the eMagazine. Thank you to our emcee for the night, Ray Rodriguez with OneTen Entertainment and Terry Locke with CUSD for his wonderful Rod Roddy impersonation! Thank you to Everardo Keeme Photography for the beautiful photos and of course thank you to our Rodriguez Girls, Denise McCreery with d 'Vine Gourmet and Delaney Starks with Bell Mortgage.

We have many events taking place this summer so please check out our <u>website calendar</u>. And as always we wish you a healthy and prosperous month.

#### Chandler Mayor Jay Tibshraeny @jaytibshraeny



#### Autonomous cars, aviation industry creating exciting hubs in Chandler

As Waymo's operational hub for Arizona, Chandler not only embraces this technology research, it is actively planning for its imminent arrival. Just last month, we became the first city in the country to formally adopt zoning code changes to prepare for autonomous vehicles and their impacts on traffic in the city.

The ordinance, unanimously approved by the City Council, does two things. First, it provides our planning staff with the flexibility to reduce minimum parking requirements as the demands for parking change. Secondly, it encourages future developments to install drop-off zones for ride-sharing companies and autonomous vehicles alike. This creates the added benefit to developers to maximize the use of their usable land area.

Chandler continues to be at the forefront of this emerging industry, and this action shows we are all in. We continue to receive national and even global attention for the cluster of companies committed to this technology. They include Intel, General Motors' Innovation Center, NXP Semiconductors, Rogers, Microchip, Maxim Integrated and, of course, Waymo.

Another area that continues to grow in Chandler is the field of aviation. Companies like Aerozone and Turbo Resources are leading parts suppliers, while others like Chandler Air Service, Chandler Aviation, Quantum Helicopters, and Varga Enterprises provide important services and instruction to local aviators who use Chandler Municipal Airport.

A new development called WingSpan also broke ground at the airport last month. WingSpan will provide a new look for Chandler's airport with custom hangars and associated office space and other services. It fills a niche that has been lacking in Chandler, and I look forward to seeing it develop in the coming year.

Finally, congratulations to all the businesses who earned honors at the June 1 Chandler Chamber of Commerce Awards program. It is great to see so many thriving companies in our community.



#### CHANDLER A CHAMBER 2

### <u>REGISTER</u>

#### Dates:

Wednesday, June 27th Wednesday, September 19th Wednesday, November 28th

8:30 am to 9:30 am

Chandler Chamber 25 S Arizona Place, #201 Chandler, AZ 85225





# Diversity and Inclusion Round Table

Join us for the Chandler Chamber's Diversity and Inclusion Round Table. Representatives from Chandler businesses are invited to discuss diversity in the workplace to create a culture of inclusion.

Topics will center around the importance of diversity in the workplace and how those differences can create a sense of belonging to make a company a great place to work and do business.

#### **Discussion Objectives**

aps

- **Explore** and uncover processes to break down unconscious bias in the workplace.
  - Gain ideas for implementing new programs and initiatives through reflection on best practices from peer discussion.
    - **Identify** data, tools, and talking points to use in winning over minds in pursuit of inclusivity and diversity.

# **31ST ANNUAL** I FR CH

The Chandler Chamber honored local businesses, individuals and educators for their outstanding contributions to the community. Congratulations to all the winners and thank you for making Chandler a great place to live, work and play.



vee quiva • wild horse pass • lone butte Large Business of the Year Medium Business of the Year Gila River Hotels & Casinos Seton Catholic Preparatory High Chamberlain-Young Orthodontics



WΔYΜC Chandler Cup Waymo



James R. Snedigar Public Service **Officer Nancy Martinez** 



School Administrator of the Year Karen Martin **Chandler High School** 



School



**Community Cup** Chandler Lions Club



Chamber Ambassador of the Year **Don Howard** Legal Shield



Scholarship Recipient Lucas Kaufman

Alliance Bank



Small Business of the Year

\$ 0 H 0 <mark>6</mark>3

**Chamber Cup** 

SoHo63

Educator of the Year

Ann Marie Filiere

Arizona College Prep

Scholarship Recipient

Ariana Ring



Micro Business of the Year FORM Prosperity Wealth Advisors



**Business Diversity in Action MST Solutions** 



School Support Staff of the Year Alexandra Ruiz **CUSD** Transportation



**Scholarship Recipient Devin Starr** 









\$ 0 H 0 63





COX



J Dignity Health

Regional Medical Cente



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# 2018 Community Award Winners

# CHANDLERA CHAMBERZ



Educator of the Year, Ann Marie Filiere



School Administrator of the Year Karen Martin, Chandler High School



Ambassador of the Year Don Howard, Legal Shield



Scholarship Winners , Devin Starr & Ariana Ring



Business Diversity in Action MST Solutions



Chamber Cup SoHo63



School Support Staff of the Year, Alexandra Ruiz CUSD Transportation

# 2018 Community Award Winners CHANDLER CHAMBER



Micro Business of the Year, FORM Prosperity Wealth Advisors



Medium Business of the Year,

Seton Catholic Preparatory High School



James R. Snedigar Public Service Award,

Nancy Martinez Chandler Police Department



Small Business of the Year, Chamberlain -Young Orthodontics



Large Business of the Year, Gila River Hotels & Casinos



Chandler Cup, Waymo



Community Cup, Chandler Lions Club

# Low Cost & No Cost Marketing





...will present on Low Cost & No Cost Marketing.

Every business, product and service needs marketing, but it doesn't have to be expensive. Come and learn marketing techniques, tools and channels that are low or no cost but effective.



Dave Seeman Bring iT Social Media Marketing

**REGISTER AT CHANDLERCHAMBER.COM** 

#### Bring iT tips for Success!

Your website must be mobile friendly, up to date and have accurate information. Video is the most effective medium you can use like product demonstrations, real testimonials, short introductions for the company, less sales oriented and more informative and entertaining.

Sponsored by



### Tuesday, June 26 Noon to 1 pm \$5 registration

**Chandler Chamber** 25 S Arizona Pl, #201 Chandler, AZ 85225

# **Gallery of Events**



**CLICK HERE** for a video on Chandler Business from the Job Creators Network



CHANDLER A CHAMBER Z

Groundbreaking @ WingSpan Corp.



**Ribbon Cutting Templeton Group** 



**Ribbon Cutting for Las Palmas Cantina** 



Ribbon Cutting for Swingin' Safari Mini Golf, LLC

# Welcome New Members Click the icon to see the Chamber's new members



CHANDLER A

CHAMBER 7



Thank You for Your Continued Support Click the icon to see the Chamber's renewing members

> DONATE AN ITEM TO THE CHANDLER CHAMBER CHARITY GOLF TOURNAMENT SILENT AUCTION & HELP SEND A STUDENT TO COLLEGE Click Here

> > to donate an item



2018 Chandler Chamber Community Foundation Scholarship Winners, Devin Starr and Arianna Ring \*Not pictured, Lucas Kaufman

# 2018 CHANDLER CHAMBER CHARITY GOLF TOURNAMENT

Ocotillo Golf Club 3751 S Clubhouse Drive Chandler, AZ

# Friday, September 14, 2018

7:00 AM Breakfast/Registration

7:30 AM Call to Carts

One of Golf Digest's "Best Places to Play," Phil Mickelson's Ocotillo Golf Course is a desert oasis located in Chandler offering stunningly renovated golf links.

A portion of the proceeds benefits the Chandler Chamber Community Foundation Scholarship Fund Donate an auction item to promote your business! Email monique@chandlerchamber.com CHANDLERA CHAMBERZ

ON ITEMS

GAMES

PRIZES

# **June's Most Active Ambassadors!**



### **Congratulations, to Ray Rodriguez,** May Ambassador of the Month!

Ray Rodriguez OneTen Entertainment <u>Website</u>



Dave Waltzer OPES Financial Solutions Website



Mike Hoffman ServiceMaster by Tactical Restoration <u>Website</u>



Mickey Zarr Revelation Real Estate Website



Delia Aguirre Farmers Insurance <u>Website</u>



Don Howard Legal Shield Website



Desirae Barkan DBarkan Designs <u>Website</u>

# **Become a Chamber Ambassador**



Develop new business contacts and increase community recognition! Must be an active member of the Chandler Chamber for at least 3 months. CLICK HERE for more information.

# **Business Round Tables (How We Stand)**

The Chandler Chamber adopts public policies based on input in accordance with member's concerns and needs. Members have the opportunity to join the discussion at the following Business Round Table meetings which will cover an array of topics.

Meetings are held from 8 am to 9am at the Chandler Chamber Office.



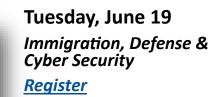
#### **Schedule of Topics**

Tuesday, June 12 Efficient & Effective Government Register Wednesday, June 13 Healthcare & Affordable Gov't <u>Register</u>

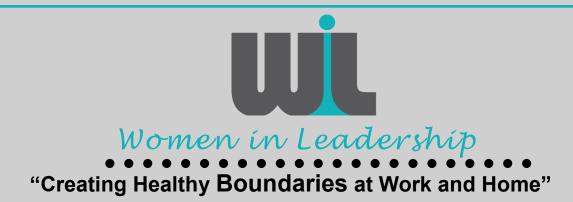
Thursday, June 14 Energy, Utilities & Environment <u>Register</u> Wednesday, June 20 Workforce Development <u>Register</u>

Thursday, June 21 Tax, Fiscal Policy & Tort Reform Register

Tuesday, June 26 Transportation <u>Register</u>









Don't miss this hands-on interactive professional development session to show you how to use these concepts today!

Feeling stressed out? Too much on your plate? Is your phone buzzing as you read this?

Technology blurs the lines between work and life, we often find ourselves pulled in different directions. This pull can create internal and external conflict and we can feel stressed out. Our next WIL session will center around ways to create healthy boundaries at work and at home, so that we preserve energy for self-care. Learn how to feel more connected to yourself and improve your overall well-being.



11:45am - 12:15pm Registration/Networking Complimentary Headshots

> 12:15pm -1:30pm Lunch/Program



### Photos from the May Women in Leadership Featuring the 2018 Real Women of Chandler



Elena Flores-Breese The Survivor Strength to Strength



Jessica Pierce The Connector Career Connectors



Heidi Ross The Good Neighbor



Shelby Pedersen The Community Advocate ICAN



Nan Desmaras The Unsung Hero



Kathrine Breeden The Animal Advocate Be Kind to Dogs



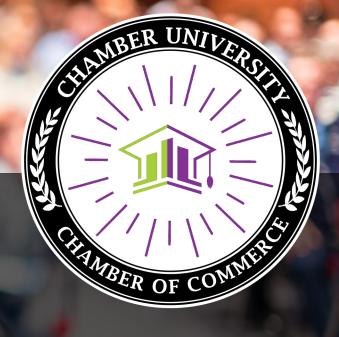
Amy Pavlue The Positive Attitude Chandler P.D



Jennifer Bellinger The Chandler Mom The Grove Church







# CHANDLER CHAMBER UNIVERSITY



# Take a deep dive into **"Funding Your Business"**

#### DALLAS DOONAN Arizona Bank and Trust

This workshop will provide information to small business owners with annual revenues below \$2 million, looking for traditional bank financing between \$10,000 and \$500,000. It will cover the current banking industry requirements on topics like underwriting, credit, and profitability. Handouts will be provided.

Dallas Doonan's passion for finance started in 1995 working part-time in college. With a BS in Finance from W. Frank Barton School of Business at Wichita State University he has held many different positions in banking over the past 23 years including mortgage loan officer, business development officer, director of in-store banking, and most recently banking center manager/small business lender.

# Friday, June 22

### 8:30 am – 10:30 am

Chandler Chamber 25 South Arizona Place Suite 201 Chandler, AZ 85225

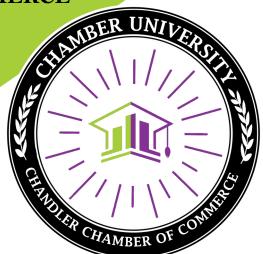
REGISTER AT CHANDLERCHAMBER.COM

\*Attendees will receive a certificate of business educational hours completed.

\*\*All proceeds benefit the Chandler Chamber of Commerce



# **CHANDLER CHAMBER OF COMMERCE** Chamber University **Sponsorship**



The Chandler Chamber is committed to supporting our member's business development by educational opportunities on important subjects of interest to our business community. Attendees will receive a certificate of completed Business Education hours. As an integral part of our commitment to member development, Chamber University is intended to provide a deep-dive learning experience into subjects such as:

Social Media

# 

Blockchain

**Funding & Lending** 

With your sponsorship you will receive:

used to promote the event.

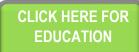
- Human Resources
- Recognition with name and Marketing company logo as event Presenting Sponsor in all marketing collateral materials. This includes flyers, eBlasts, social media, and table signage the at event and press releases
  - - **Business Technology** 
      - **Sales Training** 
        - Workforce Development
- Half page promo in Chamber's eMagazine with hot links
- Logo on event promo in Chamber's eMagazine
- One year Chamber website side bar promo valued at \$1,000
- Recognition on Chamber's events calendar on the website
- Recognition at the event with display table
- Opportunity to welcome and introduce speakers at each event
- Opportunity to take a few minutes to talk about your business at the event
- List of attendees

Business education and advocacy is at the core of the Chandler Chamber. We are:

#### **BUSINESS STRONG**

#### MEMBER DRIVEN





#### WAKE UP CHANDLER

Wednesday, June 13 7:30 am to 9 am Arizona Federal Credit Union

**REGISTER** 

#### WOMEN IN LEADERSHIP

Tuesday, June 19 11:30 am to 1:30 pm Soho63

**REGISTER** 

#### **BUSINESS AFTER BUSINESS**

Thursday, June 21 5 pm to 7 pm Smokin Fins <u>REGISTER</u>

#### **CHAMBER UNIVERSITY**

Friday, June 22nd 8:30 am to 10:30 am Chandler Chamber <u>REGISTER</u>

#### **ASK AN EXPERT**

Tuesday, June 26 Noon to 1 pm Chandler Chamber

**REGISTER** 

#### CHAMBER 101

Thursday, June 28 7:30 am to 9 am Chandler Chamber

**REGISTER** 

#### DIVERSITY & INCLUSION ROUND TABLE

Wednesday, June 27 8:30 am to 9:30 am Chandler Chamber <u>REGISTER</u>

#### HOW WE STAND ROUND TABLES

\*Please refer to page 4 of this eMagazine for more information.

# Did You Know...

#### **Trust Bank Women & Wealth Series**

Trust Bank presents a Women & Wealth Series with events on June 19—Securing Your Financial Future, June 26—Preparing for Life Changing Events, July 10—Taking Charge of Your Money, July 17—Empowering Your Future. They will be held at 4913 Alma School Rd, #5, Chandler, AZ 85248 from 9:30 am to 11:30 am. RSVP to <u>Jessica.Pace@tbaz.com</u>

#### **Canyon Building & Design Ground Breaking**

Canyon Building & Design (CBD) is proud to announce the ground breaking our new office in Chandler, AZ. Canyon Building & Design will construct the state-of-the-art 10,000 SF office and warehouse situated on 3 acres. "When looking for a permanent location in the Valley, Chandler made sense for a variety of reasons. Among several are, a strong economic outlook, easy access to valley freeways and a shortened commute to our Corporate Office in Tucson. We are very excited for our future location and look forward to being a part of the Chandler community for many years to come." David Gerovac, Owner of Canyon Building and Design. This project is a design-build partnership between CBD and Carhuff-Cueva Architects with the completion scheduled for September 2018.

#### Fire Pie Father's Day Special

Father's Day is just around the corner and the best way to win dad's heart is with free pizza! In honor of Father's Day on June 17th, locally owned and operated Fired Pie will be offering a buy one entrée, get one free for dad special. Fired Pie is also offering a buy one \$25 gift card, and get a \$5 bonus card back through June 17th. The period to redeem the \$5 bonus card will be from June 18th through July 31st. You can find a location nearest you by visiting <u>Firedpie.com</u>.

#### Father's Day at Buca de Beppo

Buca di Beppo makes the perfect to go restaurant for a hungry crowd. Our menu offers a variety of Italian favorites... Bring Dad on Father's Day to enjoy a wonderful meal. <u>Click Here</u> for reservations. Your Neighborhood Buca: 7111 West Ray Road,

#### Vendors for Chandler Chuck Wagon Cook-Off

City of Chandler seeks vendors for the ninth annual Chandler Chuck Wagon Cook-Off at Tumbleweed Ranch on Nov.10. Preference will be given to vendors who specialize in cooking, local foods, Western art, and other old-west or history-related items. The deadline to submit a vendor application is 5 p.m., Friday, August 31. Vendor applications are available online at <u>pardnersoftumbleweedranch.org</u>, or by calling Mary Ellen Crane at 602-291-9233.

#### Alamo Draft House Summer Fun Card

The Summer Family Fun Card is a free program that encourages kids to track the new and classic movies they see at Alamo Drafthouse to earn prizes. Every film a child 12 or under sees between June 1st and August 31st is eligible for a sticker and a cute, temporary tattoo. The more stickers kids collect, the more prizes they win, like milkshakes, pizza, free movies and more. Summer Family Fun Cards are free and are available at Alamo Drafthouse locations in Chandler and Tempe or at <u>drafthouse.com/family</u>. The Summer Family Fun Card includes new release titles and Kids Camp screenings. With the return of Kids Camp movies, this summer, kids and parents can escape the heat and enjoy classic and family favorite films for just \$1, \$3 or \$5. All proceeds from Kids Camp will benefit either Chandler Education Foundation (Alamo Chandler only) or Tempe Diablos (Alamo Tempe only).

#### Jan Moses Earns Mary Kay Pink Cadillac

Mary Kay Independent Sales Director has earned the coveted Pink Cadillac from Mary Kay Cosmetics! As an Independent Sales Director, she chooses to provide education, leadership and motivation to other Mary Kay Independent Beauty Consultants and continues to offer her customers high-quality Mary Kay® products.



# Did You Know continued...

#### Father's Day at C2 Tactical

Bring Dad by the range Father's Day weekend and get 15% off inclusive shooting packages all weekend when you book online using promo code 'DADROCKS'. <u>CLICK HERE</u> for more information. 8475 S Emerald Dr, #106, Tempe, AZ 85284.

#### Mix Cooking School Offers Cooking Camp

Still looking for a fun camp for your kids this month? Do they LOVE being in the kitchen? Mix Cooking School is offering a morning kids cooking camp, Monday through Friday next week, June 18-22 from 10AM-Noon. Kids will learn a wide variety of cooking techniques, and will make foods from around the world. Each day will feature a different kind of food...from French, to Mexican, to Asian. This camp is for kids 5-9 years old (5 year olds must have completed kindergarten.) Sign up through the link or visit mixcookingschool.com to see our full calendar of upcoming classes! <u>CLICK HERE</u> for more information.

#### SEVRAR Announces Association Headquarters Move to Chandler

The Southeast Valley Regional Association of REALTORS® (SEVRAR), Arizona's largest, local Association, is proud to announce the opening of its new headquarters and conference facility, Avion Center, scheduled for Monday, June 18, 2018. Currently, there are 18 employees and SEVRAR will be expanding to 20 employees over the next several weeks. The newly purchased property will provide SEVRAR members and the public with a more centrally located facility. Driven by progress and a vision for the future, SEVRAR purchased 3.1 acres of land to build a new office complex and conference facility. SEVRAR and the Avion Center are located at 1733 E. Northrop Blvd., in Chandler, AZ (southwest of the 202 and Cooper Road). The new building was designed by John Douglas of John Douglas Architects and was constructed by Haydon Construction. Effective Monday, June 18, 2018, the company will no longer be operating out of the 1363 S. Vineyard facility in Mesa, AZ.

#### The Falls Nonprofit Open House

Are you a non-profit, or know a non-profit, who would love to get 2 FREE RENTAL HOURS in our Board Room or Game Room? We are holding a special Open House on the evening of July 18 from 4 pm-7 pm to honor our local non-profits. https:// thefallseventcenter.com/a-summer-thing/. If you are a non-profit in our community, we invite you to join us for "A Summer Thing" Open House. By attending you will receive 2 HOURS FREE in our Board Room or Game Room! You will also be entered into a

drawing to win an evening in our Main Event Hall for your 2019 Fundraiser or other event!

A Summer Thing OPEN HOUSE FOR NON-PROFITS

The winner will be announced at the Open House. Must be present to win. We will have light refreshments and tours of our venue so you can check out all the event possibilities. There will be special discounted rates for all the non-profits in attendance. Some restrictions apply. Click the link to RSVP. https://thefallseventcenter.com/a-summer-thing/

#### **UltraStar Multi-Tainment Center**

Don't miss sizzling summer fun at the coolest place in town! Don't miss the UltraStar summer cinema series—through August 3rd, 50 Cents per movie with a 10 movie package for only \$5.00. Then there is the Summer Fun Pass, through August 3rd where you can bowl for an hour and get \$10 worth of Gameplay for \$39 a person. Don't miss movies under the stars! Visit <u>UltraStarAZ.com</u> for more information.

#### PayPal Arizona Receives Gold Level Award of Excellence

PayPal Arizona was recognized as a Gold Level Award of Excellence in worksite wellness in March for our participation in the Healthy Arizona Worksites Program (HAWP) since early last year. HAWP is a state-wide program that provides Arizona employers with training, technical assistance, tools, and resources to design, implement and evaluate worksite wellness initiatives. On May 22nd, our local team attended a special ceremony to accept the award from the Arizona Department of Health Services/the Maricopa County Department of Public Health.





Cambridge Builders, Inc. ROC200849

Contact Name: Jerry Atwood, Senior Design-Build Manager

Address: 7590 E. Gray Road, Suite 201, Scottsdale, AZ 852

Facebook: https://www.facebook.com/CambridgeDesignBuild/

# Member Virtual Ribbon Cutting

#### CAMBRIDGE 30 Besign-Build Solutions



Jerry Atwood

#### Twitter: https://twitter.com/cambridgeconst

Email: jerry@cambridgecoinc.com

Website: www.cambridgecoinc.com

#### What inspired you to open this business?

Our original office opened in NW Indiana 30 years ago, in 1988. We have been doing work in the Phoenix area for 20 years now. Adding this office seemed like a no-brainer because not only do we do work in the Phoenix area, but also all over the west half of the US. Since this area is so nice and easy to get in and out of, we selected it as the logical location to handle our west coast operations and to grow our Phoenix area clientele.

#### What does your business offer?

Phone: 480-253-1260

Custom design-build construction services for clients in the commercial and industrial industries. We provide pre-construction services, estimating, scheduling, constructability reviews and a single Owner agreement to manage all consultants and subcontractors to produce a quality building.

#### How long have you been in business?

30 years, 2018 is our 30th anniversary

#### What are your specialties?

We specialize in delivering turn-key buildings in the commercial, industrial and solid waste industries.

#### What is unusual about your business?

Cambridge applies Lean Manufacturing principles in the delivery of our projects which include faster delivery, higher quality, lower price and the reduction of Owner risk and management time.

#### What are your future plans for the business?

After adding our second US location in Arizona last year, Cambridge intends to focus on building additional client relationships in Arizona and the western states. However, Cambridge will continue to deliver projects throughout the US for our national clients.

#### What is your background?

Founded in 1988, Cambridge Companies is a design-build management company for Commercial Properties & Solid Waste Facilities. We are a growing family owned business located in Northwest Indiana. Cambridge provides high-quality design, consulting, construction, and general contracting services within the contingent 48 states. Cambridge focuses on creating cost-effective, timeefficient solutions for our customers. We take the extra time up front to learn your business and ensure a sound design and practical solutions are developed to solve your needs, allowing the construction process to flow smoothly. The Cambridge team believes dependable customer service is an essential component of each project we undertake and constantly strive to operate with integrity and efficiency.

#### What would be a good referral for you?

Cambridge seeks introductions to companies in the commercial, manufacturing, medical, chemical and microelectronic industries in Arizona and offer preconstruction and construction services including project budgets, cost estimates, constructability reviews, scheduling and building system recommendations.

#### What demographic does your business lean towards?

We seek a business-to-business relationship with companies who need to remodel or expand their facilities in the Phoenix valley and western US.

# Where Business Meets Community





Chamber for Good CONNECTING LOCAL DONORS TO LOCAL CHARITIES



## DONATE TIME DONATE ITEMS DONATE MONEY

### CONTRIBUTE TO LOCAL CAUSES:

-ANIMALS -ART AND CULTURE -EDUCATION -HEALTH -KIDS -PEOPLE -RELIGION

# ADD YOUR CHARITY

CHANDLER A

**CHAMBER**<sup>2</sup>

MANY SMALL ORGANIZATIONS ARE FUELED NOT BY LARGE MARKETING BUDGETS BUT BY THE ZEAL AND DEDICATION OF A FEW INDIVIDUALS WHO SEE A LOCAL NEED AND DO THEIR BEST TO FILL IT.

Are you a business looking for community service or a nonprofit looking for help? Click below to connect! WWW.CHAMBERFORGOOD.COM/CHANDLER

# **CHARITY PARTICIPANTS**

- AASK (Aid to Adoption of Special Kids) About Care Alzheimer's Association Desert Southwest Arizona Veteran StandDown Alliance AZCEND **Chandler American Little League Chandler Boys & Girls Club Chandler Chamber of Commerce Chandler Education Foundation Chandler Men of Action Chandler Senior Center Chandler Symphony Orchestra Chandler/Gilbert Arc Chandler/Gilbert Family YMCA** Clothes Cabin—One Small Step, Inc. **Collaborating for a Cause Nonprofit Professionals Congregational Church of the Valley** Connect and Heal, Inc. **Dignity Health Foundation East Valley**
- **Emblem Foundation** Exchange Club of Chandler **Helen's Hope Chest ICAN Network ICAN:** Positive Programs for Youth **Joe Jackson Foundation JumpStart Ministries Kyrene Foundation** Lost Our Home Pet Foundation Make an Investment in Love & Kindness Matthew's Crossing Food Bank National Alliance on Mental Illness (NAMI) Valley of the Sun **Neighbors Who Care Red Means Stop Coalition** Save the Family Foundation of Arizona Society for Science & the Public The Mesa House **United Food Bank** Valley Christian High School

# Mix It Up

### **Click here to register for events**

If you are interested in hosting a mixer, contact Your Chamber representative or <u>click here.</u>

\*Refunds will only be given with a 72 hour cancellation notice.

The Chandler Chamber holds mixers twice a month, in the morning and evening to help you engage and connect. If you are interested in hosting a Chandler Chamber mixer, please email <u>info@chandlerchamber.com</u>.

# Wake Up Chandler - 7:30 am to 9 am

Wednesday, July 11, 2018 Jefferson Chandler Apartments 3950 W Chandler Blvd. Chandler, AZ 85226

Wednesday, August 8, 2018

**Book this mixer!** 

Wednesday, September 12, 2018 Sozo CoffeeHouse 1982 N Alma School Rd

Chandler, AZ 85224

Wednesday, October 10, 2018 Attorneys for Freedom Law Firm 3185 S Price Rd Chandler, AZ 85248

Wednesday, November 7, 2018 Lenny's Burgers 2156 N. Alma School Rd. Chandler, AZ 85224





# Business After Business - 5 pm to 7 pm

Thursday, June 21, 2018 Smokin Fins 900 N 54th St. #1 Chandler, AZ 85226

#### Thursday, July 19, 2018

Cambria Hotel Phoenix Chandler 3165 W Frye Rd Chandler, AZ 85248

#### Thursday, August 16, 2018

Alamo Drafthouse Cinema 4955 S Arizona Ave Chandler, AZ

#### Thursday, September 20, 2018 Residence Inn Phoenix Chandler Ocotillo 2727 W Queen Creek Rd Chandler, AZ 85248

#### Thursday, October 18, 2018

Chandler Mall Crawl Chandler Fashion Center Chandler, AZ

#### Thursday, November 15, 2018

Avion Center 1733 E Northrop Blvd, Chandler, AZ 85286



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# ENGAGE GROW PROSPER

# CHANDLER A CHAMBER Z

<u>Please check the online calendar for holiday exclusions.</u> The Chandler Chamber Referral Networks help our members network and grow their businesses. Contact the Membership Development department of your Chandler Chamber for more information on Leads Groups at 480-963-4571 or info@chandlerchamber.com.

# **LEADS GROUPS**

Monday Morning Leads Group 7:30 am—8:30 am SoZo Coffee House 1982 N Alma School Rd Chandler, AZ 85224

#### Tuesday Morning Leads Group

7:30 am–8:30 am BLD 1920 West Germann Road Chandler, AZ 85225

#### Wednesday Leads Group

11:45 am—1:00 pm Floridino's 590 N Alma School Rd Chandler, AZ 85224

#### Thursday Morning Leads Group

7:30 am—8:30 am Rudy's West Country Store & Bar-B-Q 7300 W. Chandler Blvd Chandler, AZ 85226 \*Fourth Thurs. no meeting due to Chamber 101

#### Wednesday Morning Leads Group

7:30 am—8:30 am Ocotillo Village Health Club & Spa 4200 S Alma School Rd Chandler, AZ 85248 \*Second Wednesday no meeting due to Wake Up Chandler

#### Wednesday Lunch Leads Group

11:45 am – 1:00 pm Stone & Vine Urban Italian 1035 W Queen Creek Rd, Ste103 Chandler, AZ 85248

#### Thursday Lunch Leads Group (West Side)

11:45 am – 1:00 pm The Old Spaghetti Factory 3155 W. Chandler Blvd #9 Chandler, AZ 85226

#### Friday Morning Leads Group

7:30 am – 8:30 am Chompie's Delicatessen Restaurant 3481 West Frye Road Chandler, AZ 85226

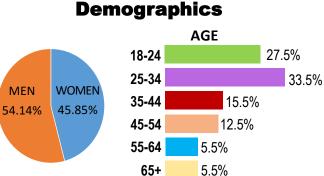


# Want more exposure for your business?

# CHANDLER A

#### **Promote yourself where business meets community**

The Chandler Chamber of Commerce Website is the perfect place to expose your business to the Chandler community. With affordable pricing in three specific areas: site sponsor banner on the home page, sidebar rotator banner or a category exclusivity banner, there is an option that will hit the demographics you need to grow your business.



#### 65+

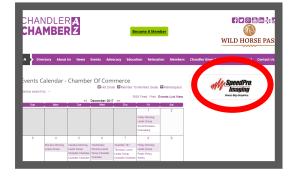
#### **Home Page Banner**

- \$5,000 a year
- on every page
- URL click to your website
- negotiable promo size
  - jpg or png format



#### Side Bar Rotator Banner

\$250 a month - rotating with other sponsors - URL click to your website - up to 300 pix (W) x 200 pix (H) - jpg or png format



#### Website Views

Home page average views a month	42,000
Directory Page average views a month	26,000
Events Calendar average views a month	27,000
Sponsor promo average views a month	40,000

Contact paulette@chandlerchamber.com for more information.

#### **Category Banner**

\$1,000 a year - Category exclusive - URL click to your website - 360 pix (W) x 60 pix (H) - jpg or png format



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