

# **CONTRACTOR MEMBERSHIP PACKET 2018**



**PLUMBING-HEATING-COOLING  
CONTRACTORS ASSOCIATION**

## **PHCC San Diego Chapter**

The PHCC San Diego Chapter is a cooperation between the PHCC Association of San Diego, a 501(c)(6), and the PHCC Academy of San Diego, a 501(c)(3), both nonprofit organizations working to advance the Plumbing Heating Cooling Industry in San Diego County.

**9920 Scripps Lake Drive, #102 | San Diego, CA 92131  
858-693-3855 | [www.phccsd.org](http://www.phccsd.org)**

# YOUR BUSINESS CAN **GROW** WHEN YOU'RE IN THE **KNOW**

**JOIN PHCC TODAY!**



## You Have a Choice. Choose to be the Best.

As a member of PHCC, you have access to all of the tools you need to thrive in the changing p-h-c industry. Choose to be the best for your business, for your customers and for your future.

**JOIN PHCC TODAY! 1-800-533-7694 | [www.phccweb.org](http://www.phccweb.org)**



**PLUMBING-HEATING-COOLING  
CONTRACTORS ASSOCIATION**  
*Best People. Best Practices.*





**PLUMBING-HEATING-COOLING  
CONTRACTORS ASSOCIATION®**  
*Best People. Best Practices.®*

## **PHCC Mission Statement**

The Plumbing-Heating-Cooling Contractors Association is dedicated to the advancement and education of the plumbing and HVACR industry for the health, safety and comfort of society, and protection of the environment.

## **PHCC San Diego Event Registration**

[www.PHCCSD.ORG](http://www.PHCCSD.ORG) -> Events

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9920 Scripps Lake Drive #102  
San Diego, CA 92131  
(858) 693-3855 Main  
(858) 693-3852 Fax  
[www.PHCCSD.org](http://www.PHCCSD.org)



**PLUMBING-HEATING-COOLING  
CONTRACTORS ASSOCIATION  
OF SAN DIEGO, INC.**



**PLUMBING-HEATING-COOLING  
CONTRACTORS ASSOCIATION®**

## **San Diego Chapter**

## **2018 Calendar of Events**

**Upcoming Events**

**Member Meetings**

**Annual PHC San Diego Expo**

**State & National Conferences**

**Annual Golf Classic**

**Special Events**

## Our Upcoming Events...

### See You There!

**Thursday, February 15, 2018**

#### Member Meeting

2018 Industry Tools & Innovations  
Riverwalk Golf Club, San Diego | 5:30pm-8pm

**Thursday, March 15, 2018**

#### Member Meeting

Service Sales Excellence:  
Benefits of Well Trained Technicians  
Riverwalk Golf Club, San Diego | 5:30pm-8pm

**Thursday, May 10, 2018**

#### Member Meeting

Annual Meeting & Women of the Trades  
Riverwalk Golf Club, San Diego | 5:30pm-8pm

**Thursday, June 14, 2018**

#### Member Meeting

6<sup>th</sup> Annual Speed Dating  
Affiliate & Contractor Meet & Greet  
Check website for location | 5:30pm-8pm

**Saturday, July 14, 2018**

#### 2018-2019 Board Installation & Academy Graduation



Carlton Oaks Country Club, Santee | Time TBD  
Association's Board of Directors are installed for  
a new term every summer.

**Saturday, April 21, 2018**  
**PHC San Diego Expo 2018**

Wyland Hall, Del Mar Fairgrounds | 9am-3pm  
Join us for our 26<sup>th</sup> Annual Industry Expo! This is a  
great opportunity to participate in free educational  
seminars, meet manufacturers, and see new product  
lines. Free admission.



#### FOR INDUSTRY CONTRACTORS & DECISION MAKERS...

One Day Only Show Specials  
Business Owner Seminar & Workshops  
Newest Office Technology & Automation  
Discover Industry Trends Effecting Your Business  
Get The Latest In Legislative Updates

#### FOR INDUSTRY TECHNICIANS...

Free Technical Training & Certifications  
Latest Tools & Technological Advances  
Apprentice Speed Contest  
Supply House & Show Specials  
Cash & Carry Product Sales  
Learn About Plumbing, HVAC &  
Other Training Programs  
Raffle Prizes & More!

**Reserve your Booth Today!**  
**Sponsorship Opportunities Available!**



**NEW!**

**Vendor Tables Sponsorships Now  
Available at Member Meetings!**

**Contact the PHCC San Diego Office  
to reserve yours today!**

**Thursday, September 20, 2018**  
**Member Meeting**

Check website for location | 5:30pm-8pm

**October 2018**  
**23<sup>rd</sup> Annual Golf Classic**

Check website for location and time

**Wednesday, November 14, 2018**  
**Member Meeting & Annual Food Drive**  
The Butcher Shop, San Diego | 5:30pm-8pm

**Saturday, December 1, 2018**  
**Winter Gala**

Check website for location and time

#### Dinner Meetings held at Riverwalk Golf Club

- Contractors: Up to 2 contractors per dinner meeting are included in member dues. \$30 per person 3+.
  - Affiliates: \$40 per person unless otherwise noted.
- Special Events:** Pricing & sponsorships vary.



1150 Fashion Valley Rd. San Diego, CA 92108

Visit **PHCCSD.org** for all event details  
and event registration.  
Or contact our office at **(858) 693-3855**

**PHCC Association of San Diego**  
9920 Scripps Lake Drive #102  
San Diego, CA 92131

*\*Dates & locations subject to change.*



PLUMBING-HEATING-COOLING  
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# CODE OF ETHICS

PLUMBING-HEATING-COOLING-CONTRACTORS — NATIONAL ASSOCIATION

## It's Not Only the Right Thing to Do... It's Just Good Business.

How do you make sure your customers are not only satisfied with your work, but are also enthusiastic fans who recommend you to others? One of the best ways is to **keep doing what you have always done** — following the highest standards of business ethics. Adhering to these standards is a great way to separate yourself from the competition:

**To consider** our trade worthy as affording us distinct opportunities to serve society

**To improve ourselves**, increase our efficiency and enlarge our service, and by so doing attest our faith in the fundamental principles of life, that we profit most who serve best

**To realize** that we are businesspersons and ambitious to succeed; but that we are first ethical persons, and wish no success that is not founded on the highest justice and morality

**To maintain** the highest ethical standards of advertising, pricing, selling, installation and service guided by the principles of honesty and integrity

**To promote** the latest technological advances in the design, types and methods of installation of plumbing-heating-cooling systems; using equipment and materials complying with the standards recognized by this industry

**To enter** enthusiastically into the association work—to give as well as take—and do our part in elevating the industry

**To support** all progressive moves that are being carried out along the lines of trade extension, standardization and sanitation

**To conduct** our affairs that others in our business will find it wise, profitable and conducive to happiness to emulate our example

**To follow and execute** our work in conformity with federal, state, county and city building, safety, energy and water conservation, fire and housing codes; and refusing to be a party to any action that violates these regulations

**To promote conservation** of water and energy to the public we serve through improved, adequate, safe, modern installation of energy efficient equipment

### Antitrust Compliance

Antitrust compliance is the responsibility of every member. The following rules are applicable to all association activities and all oral and written communications.

No association meeting or activity will be used to bring about an agreement, whether formal or informal, among competitors with regard to prices, terms or condition of sale, sales and promotions, distribution, volume of production, territories, or customers.

No association meeting or activity will include any discussion of actual prices, costs, or any other terms of competition. No information on such subjects will be exchanged or discussed without prior approval of counsel.

No association meeting or activity will include any discussion which might be construed as an attempt to prevent any business entity from gaining access to any market or customer for goods or services, or to prevent any business entity from obtaining a supply of goods or otherwise purchasing goods or services freely in the market.

All members are expected to comply with these standards in informal discussions at the site of any association meeting.

## BEST PEOPLE. BEST PRACTICES.™

180 S. Washington Street, Suite 100, Falls Church, VA 22046

Phone: 703-237-8100 | 800-533-7694 | Fax: (703) 237-7442 | [phccweb.org](http://phccweb.org)





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# MEMBER BENEFITS

PLUMBING-HEATING-COOLING-CONTRACTORS — NATIONAL ASSOCIATION

## Get the Knowledge, Contacts & Tools You Need to Succeed

As a member of the PHCC community, you can turn to a wide network of experienced colleagues for insights into best practices, tools and resources, as well as benefit from protection from over-regulation. What's more, you can also save thousands of dollars by taking advantage of discounts on products and services.

### Be More Profitable

- Marketing & Advertising Resources
- Find a Contractor online resource
- Legislative & Regulatory Leadership
- PHCC Community Network
- PHCC Key Suppliers & Associates
- Online Buyers' Guide
- Training & Education
- Peer Groups for Focused Market Insights
- Workforce Resources

### Work Smarter & Safer

- Up-to-date Codes & Regulations
- Training & Apprenticeship Programs
- Safety & Risk Management Tools
- Legislative & Regulatory Leadership
- PHCC Educational Foundation
- Training via Virtual University
- Webinars and Other Training Resources
- Best Business Practices

### Save Money

- Marketing & Advertising Resources
- Discounts on Goods & Services
- Handbooks & Manuals
- Training & Education
- Member Discounts on Meetings

### Make Connections

- PHCC Community Network
- PHCC Key Supplier Network
- Peer to Peer Networking Groups
- Get Involved Locally
- CONNECT Conference & Tradeshow
- My PHCC
- Who's Who Membership Directory

### Build a Qualified Workforce

- Plumbing & HVACR Apprentice & Journeyman Training
- Scholarships
- Assessment Tests
- Instructor Workshop

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Phone: 703-237-8100 | 800-533-7694 | Fax: 703-237-7442 | [membership@naphcc.org](mailto:membership@naphcc.org) | [phccweb.org](http://phccweb.org)

# MEMBER BENEFITS



## Knowledge

PHCC Online e-mail Weekly Newsletter

Connection Newsletter

Industry Information and Trends

Special Alerts on Business Opportunities / Trends - energy tax credits, health care reform, etc.

Legislative / Regulatory Alerts

New business markets and emerging technologies - e.g. geothermal, solar, radiant heat, greywater, residential fire sprinklers

Best Practices

Water and Energy Conservation

Human Resources e-Bulletin

Library of Business Management and Best Practices

Training Courses on Business Management and Technical Issues

Expert Advice on Code and Technical Issues

## Representation

Representation on all Code Bodies (IPC, UPC)

Representation on Industry Coalitions for Water and Energy Conservation

Representation on the World Plumbing Council

PHCC represents the interests of plumbing, heating and cooling contractors to federal and regulatory bodies on industry-specific and small business issues.

Legislative Grassroots Network

PHCC-PAC

## Community

PHCCList - online discussion group to ask questions, share ideas and information with contractors nationwide

Access to Enhanced Service Groups for service and repair contractors, construction contractors and union-affiliated contractors for market specific information, tools, seminars and networking.

Relationships with manufacturers and suppliers to gain access to subject matter experts and provide input on new product/technology development

Awards Program

## Resources

PHCC Web site

Techline

PHCC Logo

Marketing Resource Center

Contractor Resource Center

Political Action Center

Alerts on State Legislative/Regulatory Issues

Online Webinars

Support for State and Local Chapter Programs

Discounts on Uniforms, Gasoline, Credit Card Processing and more.

## Workforce Development

Apprentice and Journeyman Training (DOL approved)

Scholarships

Assessment Tests

Instructor Workshop

## Awareness

Web-Based Contractor Referral System

Consumer Awareness Initiatives

**WITHOUT PHCC, YOU STAND ALONE.**



## Member/Non-Member Tangible Benefits Comparison

Other Programs Available – Visit [www.phccweb.org](http://www.phccweb.org) for details.

### BENEFITS COMPARISON

Apprentice / Journeyman Training	Member Discount	Member Per Unit	Non-Member Per Unit	Savings Per Unit
Plumbing and HVACR Textbooks	10%	\$85.95	\$94.95	<b>\$9.00</b>
Plumbing & HVACR Apprentice eLearning (Online — Available for 1st, 2nd, 3rd, and 4th year students)	28%	\$562	\$782	<b>\$220</b>
Fast Trac for Plumbing/HVAC — Manual Only	50%	\$199	\$399	<b>\$200</b>
Fast Trac for Plumbing/HVAC — With Testing	30%	\$695	\$995	<b>\$300</b>
360 Training for Journeyman Training (Online — a wide variety of topics including technical, industrial, safety skills, and environmental. Some states offer CEU credit).	10%	\$18 - \$449	\$20 - \$499	<b>Varies by Program</b>
<b>Service Technician Training</b>				
Total Opportunity Performance Systems (QSC)	37%	\$110	\$150	<b>\$40</b>
<b>Business Management Education</b>				
Online Webinars - 2 available each month, broad range of topics covering business management, technical and emerging technologies	100%	Member Benefit	\$99	<b>\$99</b>
CONNECT Conference / Product & Technology Showcase	16%	\$495	\$595	<b>\$100</b>
Business Operations — for service and repair contractors (QSC)	20%	\$210	\$255	<b>\$45</b>
Service Manager/Supervisor — for service and repair contractors (QSC)	29%	\$349	\$449	<b>\$100</b>
Unity Conferences — for signatory contractors	31%	\$345	\$500	<b>\$155</b>
CCA Conferences — for construction contractors	13%	\$695	\$795	<b>\$100</b>
Essentials of Project Management Course	5%	\$1,895	\$1,995	<b>\$100</b>
Federated Insurance Open for Business Program — Disaster Continuity Planning Tools	100%	Member Benefit	Member Benefit	<b>\$199 &amp; up</b>
<b>Business Management Tools</b>				
Overhead and Profit Calculator	20%	\$199	\$249	<b>\$50</b>
Labor Calculator	50%	\$199	\$399	<b>\$200</b>
<b>Technical / Code</b>				
Techline — Expert Advice on Code Questions and Clarifications		Member Benefit	Member Benefit	Member Benefit
National Standard Plumbing Code (2003, 2006, 2009)	33%	Varies	Varies	<b>Varies</b>
National Standard Plumbing Code w/Illustrations (2003, 2006, 2009, 2012)	32%	Varies	Varies	<b>Varies</b>
National Standard Plumbing Code Supplements (2000-2010)	32%	\$25	\$37.50	<b>\$12.50</b>
<b>Discount Programs / Programs</b>				
ConsensusDocs — Complete Package	20%	\$799	\$999	<b>\$200</b>
ConsensusDocs — Subcontracting Only	20%	\$439	\$549	<b>\$100</b>
Workplace Drug Testing Kit	22%	\$225	\$275	<b>\$50</b>
PHCC Safety Program	33%	\$50	\$75	<b>\$25</b>
NATE Manuals	33%	\$30	\$45	<b>\$15</b>
PHCC Who's Who Directory	100%	Member Benefit	\$75	<b>\$75</b>
PayAnywhere Point of Sale Credit Card Processing	\$1,000 free processing, no equipment, set up or other fees, low swipe rate of 2.69% all in			Member Benefit
ExxonMobil Gas	.05 per gallon (4 trucks@40 gal/wk = \$416/year)			Member Benefit
Chrysler Trucks & Vehicles (Purchase or Lease)	\$500 private incentive discount & \$1,000 OJT allowance per vehicle			Member Benefit
Aramark — work apparel	25%			Member Benefit
TradeWraps Truck Wraps and Promotional Materials	5% discount on full or partial vehicle wraps and promotional items			Member Benefit
Enterprise Fleet Management	Discounts on vehicle leasing			Member Benefit
Market Hardware — website design and management, SEO	Discounts on website design, hosting and & SEO, free social media tips and sample posts			Member Benefit
Hudson Ink — Marketing Services	Discounts on marketing services, free newsletter			Member Benefit



Additional benefits and savings available through PHCC's state and local chapters

**Potential Savings Per Unit**  
**\$2,500+**



PHCC OF CALIFORNIA



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# PHCC-WEST 2018

BUILD IT BEFORE YOU GET THERE



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REGENCY®  
SACRAMENTO

117th ANNUAL  
CONVENTION  
& TRADE SHOW

SAVE \$100  
SIGN UP  
BY APRIL 1ST

MAY  
15-18

[www.phccwest.com](http://www.phccwest.com)







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**PHCC Labor Unit Database:**  
New Estimating Tool Gives You  
Instant Access Anywhere!



**CALL 800-533-7694**

Simplify your estimating process, prepare accurate bids, and become more efficient and profitable.

PHCC has partnered with Harrison Publishing House's CINX platform to provide a comprehensive plumbing and piping database for accurate, in-depth material pricing to create your own pricing workbook.

**CALL 800-533-7694 FOR YOUR 30-DAY TRIAL**

- » More than 13,000 national average installation times for plumbing contractors
- » Cloud-based—Anywhere, Anytime
- » Third-party verification of labor hours
- » Cross-platform compatible data with a growing list of software vendors

The PHCC Labor Unit Database is exclusively available through the PHCC Online Store either as a standalone product through CINX or as an add-on with several estimating software platforms.

**PHCC LABOR UNIT DATABASE  
(CINX PLATFORM)**  
Initial Subscription

MEMBERS

**\$199**

NON-MEMBERS

**\$349**

**PHCC LABOR UNITS  
(PLATFORM ADD-ON)**  
Initial Subscription

MEMBERS

**\$199**

NON-MEMBERS

**\$349**

**Purchase Today!**

Call 800-533-7694 to get your 30-Day Trial!

For more information visit [www.phccweb.org/LaborUnitDatabase](http://www.phccweb.org/LaborUnitDatabase)



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# YOUR BUSINESS CAN **GROW** WHEN YOU'RE IN THE **KNOW**

"Since taking over the reins from my father, I believe that the most valuable asset of my PHCC membership is the powerful connections I have built with other PHCC members, who also are seeking innovative solutions and tackling similar challenges. The relationships that I have developed through the association have truly been a blessing in my life and my business."

**KAY KEEFE**

KEEFE PLUMBING & HEATING CO., CHATTANOOGA, TENNESSEE

## You Have a Choice. Choose to be the Best.

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# PHCC Association of San Diego

## 2018 Contractor Membership Application



**New Member? Your Dues are Dramatically Discounted for Two Years!**

PHCC offers new members nearly 50% off first-year and 25% off second-year membership so that you and your company can fully experience the value and benefits the PHCC offers to help you grow your business. Key benefits include:

- Monthly Networking & Special Events
- Business Development & Mentorship
- Workforce Development Programs
- Industry Education & Product Training
- Plumbing Apprentice & HVAC Training Discounts
- Affiliate Member Discounts
- CSLB & Labor Law Support
- Legislative Representation at State & National Levels
- State & National Conventions & Training
- Continuous Industry Information & Support

2018 MEMBERSHIP RATES			
	Intro Year 1 50% Discount	Intro Year 2 25% Discount	Active Full Rate
National Dues	\$262.00	\$392.00	\$523.00
State Dues	\$513.00	\$634.50	\$846.00
Local Dues	\$542.00	\$813.00	\$1,084.00
<b>Total</b>	<b>\$1,317.00</b>	<b>\$1,839.50</b>	<b>\$2,453.00</b>
<i>monthly plan</i>	<b>\$111.36</b>	\$155.70	\$207.63
<i>quarterly plan</i>	<b>\$334.07</b>	\$467.10	\$622.88
<i>bi-annual plan</i>	<b>\$665.00</b>	\$934.21	\$1,245.79

### Introductory Membership Terms & Conditions

1. Introductory Rate is available once to a licensed contractor with an active C20 or C36 license, who is engaged in the plumbing, heating, cooling industry, and that has never been a PHCC member. Rates are prorated based on first month of joining through year end.
2. Introductory Members a) retain said designation for 24 months; b) must maintain affiliate with National, State and Local Federations as described in the by-laws, and c) cannot vote, hold office or propose amendments to by-laws until becoming a Full Active Member (or paying full Active dues), whichever comes first;
3. PHCC National processes PHCC of San Diego dues. Monthly, quarterly or bi-annual payment plans are secured via recurring credit card payments. By selecting one of these plan, you must complete the Credit Card Authorization Form in this Packet. A 2.4% processing fee is assessed to each plan, other than full payment via check;
4. Local Association Board of Directors reviews membership applications and reserves right to refuse membership based on CSLB status and/or standing in the community;
5. In advance of the PHCC Association approving this application for membership, the undersign affirms:
  - a. I accept and will comply strictly with the laws and regulations stated in the By-Laws of the Association;
  - b. I have read and agree to uphold the PHCC Code of Ethics and do what I can to fulfill the mission statement;
  - c. I agree to attend at least 50% of all local Association meetings as described in the by-laws;
  - d. Should my membership be terminated for any reason, I will immediately cease to display PHCC insignias, logos, or images in my company's print or online material, or fleet vehicles and uniforms.

**PHCC Annual Member Dues: \$2,453.00**

**Year 1 Introductory Membership Rate: \$1,317.00**

**Introductory Membership:** ☐ Full Payment ☐ Monthly Payments\* ☐ Quarterly Payments\* ☐ Bi-Annual Payments\*

**Active Membership:** ☐ Full Payment ☐ Monthly Payments\* ☐ Quarterly Payments\* ☐ Bi-Annual Payments\*

As in good faith, I hereby affix my signature on this date: \_\_\_\_\_

Printed Name of Applicant: \_\_\_\_\_ Signature of Authorized Signer: \_\_\_\_\_

Check one: ☐ Visa ☐ MasterCard ☐ AmEX ☐ Discover ☐ Check Enclosed (Payable to PHCC National)

Company Name: \_\_\_\_\_ Contractor License #: \_\_\_\_\_

Credit Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_ CSV: \_\_\_\_\_

Name on Credit Card: \_\_\_\_\_ Cardholder Signature \_\_\_\_\_

Billing Address of Credit Card: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_ Website: \_\_\_\_\_

Business Type (select all that apply): ☐ Plumbing ☐ HVAC ☐ Residential ☐ Commercial ☐ Service & Repair ☐ New Construction

I understand that by completing this application I consent to receive communication by or on behalf of the PHCC of San Diego, PHCC of California, and PHCC National offices (PHCC). As your association, we believe this information is important to you and your business. PHCC dues are not a charitable contribution for U.S. Federal income tax purposes, but may be a business expense deductible. For 2018, PHCC estimates that 5% of your national dues constitute lobbying expenses.

\* Requires Completion of the Credit Card Authorization Form to secure regular payments via a credit card or via an ACH bank debit basis.





## PHCC Confidential Company Profile

*This member profile is IMPORTANT! Please complete it! It is extremely critical that we have the most up-to-date information about our members so that we may better serve you. In addition, your customers will know how to reach you on our Contractor Referral Service. Please take the time to complete the questions below, indicate changes, and return by fax or email. Thank You!*

First Name \_\_\_\_\_ Last Name \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Organization Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Postal Code \_\_\_\_\_  
 Primary Phone \_\_\_\_\_  
 Primary Fax \_\_\_\_\_  
 Primary E-Mail \_\_\_\_\_  
 Website \_\_\_\_\_

Change To:

Primary Contact: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 Fax: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Website: \_\_\_\_\_

<p><b>Primary Type of Work – Select One:</b></p> <div style="display: flex; flex-wrap: wrap;"> <div style="width: 50%;"> <input type="checkbox"/> Air Conditioning  <input type="checkbox"/> Backflow  <input type="checkbox"/> Drain Cleaning  <input type="checkbox"/> Energy Efficiency Heating  <input type="checkbox"/> Fire Sprinklers  <input type="checkbox"/> Generators         </div> <div style="width: 50%;"> <input type="checkbox"/> Indoor Air Quality  <input type="checkbox"/> Plumbing  <input type="checkbox"/> Radiant Heat  <input type="checkbox"/> Solar Heat  <input type="checkbox"/> Water Filtration  <input type="checkbox"/> Water Efficiency         </div> </div>	<p><b>Other/Referral Types of Work – Select all that apply:</b></p> <div style="display: flex; flex-wrap: wrap;"> <div style="width: 50%;"> <input type="checkbox"/> Air Conditioning  <input type="checkbox"/> Backflow  <input type="checkbox"/> Drain Cleaning  <input type="checkbox"/> Energy Efficiency Heating  <input type="checkbox"/> Fire Sprinklers  <input type="checkbox"/> Generators         </div> <div style="width: 50%;"> <input type="checkbox"/> Indoor Air Quality  <input type="checkbox"/> Plumbing  <input type="checkbox"/> Radiant Heat  <input type="checkbox"/> Solar Heat  <input type="checkbox"/> Water Filtration  <input type="checkbox"/> Water Efficiency         </div> </div>
<p><b>Primary Field of Work – Select One:</b></p> <div style="display: flex; flex-wrap: wrap;"> <div style="width: 50%;"> <input type="checkbox"/> Residential Service &amp; Repair  <input type="checkbox"/> Residential Remodel  <input type="checkbox"/> Residential New Construction  <input type="checkbox"/> Institutional         </div> <div style="width: 50%;"> <input type="checkbox"/> Commercial Service &amp; Repair  <input type="checkbox"/> Commercial Remodel  <input type="checkbox"/> Commercial New Construction  <input type="checkbox"/> Industrial         </div> </div>	<p><b>Other Fields of Work – Select all that apply:</b></p> <div style="display: flex; flex-wrap: wrap;"> <div style="width: 50%;"> <input type="checkbox"/> Residential Service &amp; Repair  <input type="checkbox"/> Residential Remodel  <input type="checkbox"/> Residential New Construction  <input type="checkbox"/> Institutional         </div> <div style="width: 50%;"> <input type="checkbox"/> Commercial Service &amp; Repair  <input type="checkbox"/> Commercial Remodel  <input type="checkbox"/> Commercial New Construction  <input type="checkbox"/> Industrial         </div> </div>
<p><b>Date Business Founded:</b> _____</p> <p><b>Number of Employees:</b></p> <p> <input type="checkbox"/> Less than 6           <input type="checkbox"/> 6 – 10           <input type="checkbox"/> 11 – 20           <input type="checkbox"/> 21 - 40           <input type="checkbox"/> More than 40       </p> <p><b>Type of Shop – Select all that apply :</b>           <input type="checkbox"/> Open           <input type="checkbox"/> Dual           <input type="checkbox"/> Union  <input type="checkbox"/> Minority Owned   <input type="checkbox"/> Woman Owned   <input type="checkbox"/> Veteran Owned       </p>	<p><b>Volume of Annual Business:</b></p> <div style="display: flex; flex-wrap: wrap;"> <div style="width: 50%;"> <input type="checkbox"/> Less than \$500,000  <input type="checkbox"/> \$500,000 to \$750,000  <input type="checkbox"/> \$750,000 to \$1 million  <input type="checkbox"/> \$1 million to \$2.5 million  <input type="checkbox"/> \$2.5 million to \$5 million         </div> <div style="width: 50%;"> <input type="checkbox"/> \$5 million to \$8 million  <input type="checkbox"/> \$8 million to \$15 million  <input type="checkbox"/> \$15 million to \$25 million  <input type="checkbox"/> \$25 million to \$40 million  <input type="checkbox"/> more than \$40 million         </div> </div>
<p><b>Volume of <u>PLUMBING</u> Products Purchased Annually:</b></p> <div style="display: flex; flex-wrap: wrap;"> <div style="width: 50%;"> <input type="checkbox"/> Less than \$500,000  <input type="checkbox"/> \$500,000 to \$750,000  <input type="checkbox"/> \$750,000 to \$1 million  <input type="checkbox"/> \$1 million to \$2.5 million  <input type="checkbox"/> \$2.5 million to \$5 million         </div> <div style="width: 50%;"> <input type="checkbox"/> \$5 million to \$8 million  <input type="checkbox"/> \$8 million to \$15 million  <input type="checkbox"/> \$15 million to \$25 million  <input type="checkbox"/> \$25 million to \$40 million  <input type="checkbox"/> more than \$40 million         </div> </div>	<p><b>Volume of <u>HVAC</u> Products Purchased Annually:</b></p> <div style="display: flex; flex-wrap: wrap;"> <div style="width: 50%;"> <input type="checkbox"/> Less than \$500,000  <input type="checkbox"/> \$500,000 to \$750,000  <input type="checkbox"/> \$750,000 to \$1 million  <input type="checkbox"/> \$1 million to \$2.5 million  <input type="checkbox"/> \$2.5 million to \$5 million         </div> <div style="width: 50%;"> <input type="checkbox"/> \$5 million to \$8 million  <input type="checkbox"/> \$8 million to \$15 million  <input type="checkbox"/> \$15 million to \$25 million  <input type="checkbox"/> \$25 million to \$40 million  <input type="checkbox"/> more than \$40 million         </div> </div>
<p><b>Certifications:</b></p> <p> <input type="checkbox"/> NATE           <input type="checkbox"/> BPI           <input type="checkbox"/> LEED           <input type="checkbox"/> Energy Star Credentialed           <input type="checkbox"/> Water Auditor           <input type="checkbox"/> Backflow           <input type="checkbox"/> Energy Auditor       </p>	
<p><b>Return this COMPLETED form to:</b></p> <p><b>PHCC—National Association</b>   180 S. Washington St., Ste. 100   Falls Church, VA 22046</p> <p><b>Fax:</b> 703-237-7442   <b>E-mail:</b> membership@naphcc.org   <b>Web:</b> www.phccweb.org</p>	



## Company Membership Roster

***Did you know*** as an active member of PHCC, all of your employees have access to the member benefits as well. Please list all employees in your company that should have access to member benefits.

	First Name	Last Name	Job Title Role/Responsibilities  <i>Examples: CEO, HR, Estimator, Technician</i>	Email Address  <i>**Each employee <u>must</u> have a unique email address to access the members only section of the website.</i>
1:				
2:				
3:				
4:				
5:				
6:				
7:				
8:				
9:				
10:				
11:				
12:				
13:				
14:				
15:				

\*\*\*NOTE: Only the primary contact of a member organization can change or access company specific information.

<p align="center"><b>Return this COMPLETED form to:</b>  <b>PHCC—National Association</b>   180 S. Washington St., Ste. 100   Falls Church, VA 22046  <b>Fax:</b> 703-237-7442   <b>E-mail:</b> membership@naphcc.org   <b>Web:</b> www.phccweb.org</p>
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# PLUMBING-HEATING-COOLING CONTRACTORS ASSOCIATION

*Best People. Best Practices.*

## PHCC Credit Card Authorization Form

PHCC offers the option to pay dues in monthly, quarterly or semiannual installments. Complete this Credit Card Authorization form and we will automatically process your payment as requested and email a confirmation receipt. Please **print** all information except signature line and return this form with your dues invoice **via fax** to 703-237-7442 **Attention:** Raylene Scott-LeGrande or **via email** to legrande@naphcc.org.

**\*\*All fields are required to accept this credit card as form of payment\*\***

**Company Name:** \_\_\_\_\_

**Credit Card Number:** \_\_\_\_\_ AMEX MC VISA

**Expiration Date:** \_\_\_\_\_ / \_\_\_\_\_ **CVV#:** \_\_\_\_\_ (3 or 4 digit number on credit card)

**Name on Credit Card:** \_\_\_\_\_

**Billing Address on Card:** \_\_\_\_\_

**City / State / Zip Code:** \_\_\_\_\_

**Home/Business Phone Number:** \_\_\_\_\_

**Email Receipt of Payment to:** \_\_\_\_\_

*By signing this form, I authorize PHCC to bill my credit card for:*

☐ Monthly Dues \$ \_\_\_\_\_

☐ Quarterly Dues \$ \_\_\_\_\_

☐ Semiannual Dues \$ \_\_\_\_\_

☐ Other charges requested by the card holder \$ \_\_\_\_\_

*I understand charges will be automatically applied and a receipt of payment will be sent to the email address noted above.*

**Card Holder's Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

