

NEW BUSINESS ASSUMPTIONS	Non Clover	Clover	Total
Location Annual Sales Growth Rate	1.00%	1.00%	1.00%
Average Individual Relationship Volume	\$ 50,000	\$ 50,000	\$ 50,000
Average Individual Relationship Average Ticket	\$ 15	\$ 15	\$ 15
Average Individual Relationship Transactions	3,333	3,333	3,333
Authorization to Transaction Ratio	1.00	1.00	1.00

HARDWARE ASSUMPTIONS (NEW BUSINESS)		Value	Term
Pricing Method	Hardware		
Rental	Legacy Clover Station With Cash Drawer	\$ 79.95	
Rental	Legacy Clover Station With FD40 and Cash Drawer	\$ 89.95	
Rental	FD410	\$ 69.95	
Rental	Clover Mini 3G	\$ 46.95	
Lease	Legacy Clover Station With Cash Drawer	\$ 35.93	36
Lease	Legacy Clover Station With FD40 and Cash Drawer	\$ 44.93	36
Lease	Mini WFI	\$ 20.93	36
Lease	Mini 3G	\$ 22.93	36
Lease	Mobile 3G	\$ 24.93	36
Lease	FD410	\$ 55.93	36
Lease	Clover Flex	\$ 39.93	36
Purchase	Legacy Clover Station With Cash Drawer	\$ 799.00	1
Purchase	Legacy Clover Station With FD40 and Cash Drawer	\$ 999.00	1
Purchase	Mini WFI	\$ 399.00	1
Purchase	Mini 3G	\$ 449.00	1
Purchase	Mobile 3G	\$ 499.00	1
Purchase	FD410	\$ 795.00	1
Purchase	Clover Flex	\$ 799.00	1
CO	CO	\$ -	0

FEE ASSUMPTIONS (NEW BUSINESS)	Value
FD410 Wireless Fee	\$15.00
FD410 Wireless Activation Fee	\$0.00

OFFER 1	Swiped/Non-Swiped
Swiped	2.39%
Non-Swiped	3.39%
Auth	\$0.15
OFFER 2	IC Plus Model
Rate	0.17%
Auth	\$0.02
ASSOCIATION FEE (ACCESS, ASSESSMENT, etc...) TO BE PASSED TO CLIENT	
NOTE 1: Both OFFERS 1 and 2 are using Simplified Pricing approach to other fees.	
NOTE 2: Miami Youth Fair approved by Finance to remain at simplified IC + 0.10% + \$0.02 for 2017.	

**The pricing displayed herein includes the NICA, IAFE, and Magic Money partnerships*