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NEWSLETTER OF THE BOONE COUNTY CHAMBER OF COMMERCE

MEET THE TEAM

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Alyssa Knudsen

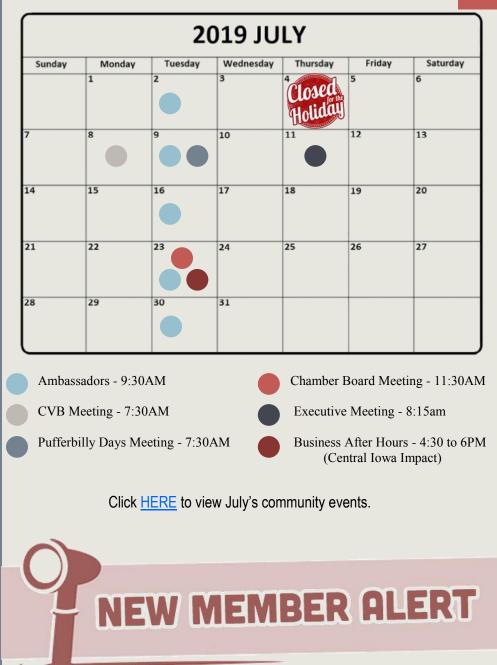
Mgr. of Programming and Events Email: events@booneiowa.us

Kris Blocker

Mgr. of Member Services and CVB Email: office@booneiowa.us

CONTACT US

The Chamber Express newsletter is published by the Boone County Chamber of Commerce 903 Story Street Boone, Iowa 50036 Phone: 515.432.3342



Do you know of a new or existing business that could benefit from being a Chamber Member? Send suggestions to Kris at office@booneiowa.us or by calling 515-432-3342.

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our mission:

"The Boone County Chamber of Commerce' mission is to *enhance the economic vitality and quality of* life in Boone County"

FROM THE DESK OF THE DIRECTOR

Maybe you saw something on social media about a big grant? Maybe you caught a story on WHO-TV touting something "transformational"? Maybe you've heard rumblings about it at the coffee shop but you'd never gotten too deep into the details and wasn't even sure if the effort was still moving forward? I'm speaking of the Boone County Trails Initiative, a movement started in 2011 by the Chamber and yes, still alive, well and really starting to kick in 2019.

In the fall of 2011 a small band of passionate outdoor and trail enthusiasts met at Snus Hill Winery to discuss tackling the monumental task of expanding trails across the county. For the past eight years the Boone County Trails Initiative has quietly moved through a process of understanding the impacts and dynamics of developing this system, working with the National Park Service, US Army Corps of Engineers, the Iowa Dept. of Natural Resources, Iowa Natural Heritage Foundation, and authorities in the cities of Boone, Madrid, Ogden and within Boone County government. Along the way we've held public input sessions, presented updates at the Boone County Fair, during last year's RAGBRAI pass-through in Boone, at Bicycle expositions, and of course, on social media. In 2017 a major step was taken. After raising more than \$130,000 locally the group, now known as the Boone County Trails Advisory Committee (BCTAC), sought requests for proposals from the top trails engineering firms in the Midwest before settling on Snyder and Associates out of Ankeny, Iowa, the firm that handled the development of the High Trestle Trail.

(Article continued on Page 13)

Boone Family Chiropractic, P.C.

Zach Weisbrod, D.C.

1320 S. Marshall St. 515-432-9525

BOLD CHANGES ARE COMING

Boone will be receiving a brand-new McDonald's! The building will be demolished to make way for a new modern upgrade, which is expected to be done late August.



Award-Winning Plumbing and Heating in Boone, IA

our vision:

"To be the leading resource for industrial, retail, tourism, and community betterment initiatives throughout Boone County"

PRESIDENT'S PERSPECTIVE

Summer is in full swing. That brings about tourists, vacations and my kid's favorite (temporary) new food group, popsicles. It's hard to blame them. There really is nothing quite as satisfying on a hot day in the sun than a cold popsicle. It cools you down, quenches your thirst and just plain tastes good.

What is your businesses' popsicle during these summer months when so many visitors are in Boone County? What do you have that entices people to come in and then it just "hits the spot?" How do people in our community know that you have the right product or service for them? How are you marketing it? A lemonade stand is all well and good on a hot summer's day, but if it is set up in your kitchen, the only customer you will see is your mom. You have to go to where the people are.

That can mean a lot of different things in today's business climate. Social media. Local advertising. The list goes on. However, when we are at the height of our tourism season, I think that it is very important to get out there! Get into your community. Build that word of mouth by having a visible brand that is being used by real people.

The only time that it is guaranteed that my kids will ask for a popsicle is when they see that someone else has one. So get out there and show what you have to the community. And don't forget to support the other Chamber members around you. When you love your community, it will love you back.

—Bill Gebhart Genesis Development/Bill Gebhart Projects

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For all their toughness, metals are constantly subject to surface damage. Dents, holes and rust can really mess up your mower, metal truck boxes, even your race car! MAC Diversified Enterprises in Madrid is a family owned welding shop that can re-build or fabricate steel, aluminum and stainless to your specs and needs. Whether you bring it to the shop at 210 South Kennedy in Madrid, lowa or have their mobile service come to you, MAC Diversified Services has your welding and fabrication solutions

At MAC Diversified Enterprises they strive to provide welding and fabricating services that their community needs as well as industrial partners.

Co-Founder Chad Carpenter earned his Welding degree from Des Moines Area Community College. With over 30 years experience, Chad estimates production time and costs to bid work. His expertise are evident in the creatures he fabricates by recycling metal objects.

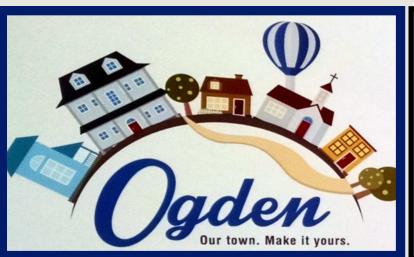
Lead Welder and Fabricator, Wyatt Carpenter, recently earned his Advanced Manufacturing Degree from Des Moines Area Community College. Wyatt's experience spans beyond his school years as he worked with his father, Chad, from an early age fixing or fabricating metal parts for family and friends



210 S. Kennedy Avenue Madrid, IA | 515-795-3125 | www.macdivent.com



COMMUNITY UPDATES



The Howe Elementary School is officially closed and the contents will be transferred to the Middle and High School's once those construction projects are completed late this summer. The Chamber's Blue Coats celebrated two ribbon cuttings in the past month, one with the boutique and gifts shop owned by Carol Christensen and Deb Miller called New Moon Mercantile, and a screen printing business owned by Amber Trusler called Made-to-Gaze.



For the first time in recent memory the city realtors reported no single family home listings available for sale. The Tiger Run development is working through re-zoning with the city council and will solve part of this challenge with up to 35 new lots coming on the market over the next two years. MAC has moved their Food Truck night to Thursdays through the summer. The trucks are located in Jensen Park and serve from 5:30pm to 8pm. Downtown Madrid has welcomed a new business called The Artist: Visual and Performing Arts.



Our business lending solutions may help you take your business to the next level.





724 Story Street Boone, IA 515-432-7611

BUSINESS AFTER HOURS



BSVRR

225 10th St.

4:30pm-6:00pm

TELEPHONE 1117 Kate Shelley Dr Boone, IA 515-275-2050 www.ogdentelephone.com

DGDEN

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BAH– June 20th at VisionBank

BOONE & OGDEN AMBASSADORS



Westhaven Community - June 4, 2019



Dollar Tree • June 11, 2019



Boone Family Dentistry · June 18, 2019



Boone Speedway · June 25, 2019



The New Moon Mercantile · June 20, 2019



Made to Gaze · June 20, 2019

BOOST. LEAD. CONNECT

NON - PROFIT OF THE MONTH



The mission of the Boone County Fair is to encourage, support, and promote the growth and development of urban and rural communities of Boone County by highlighting the heritage of the community, and its ties to agriculture, industry and business that are the backbone of the community. The Fair is organized by the volunteer Fair board which is 15 voting members and three associate members.

This years Fair theme is Picture Perfect. Ask any of our 4-H and FFA youth exhibitors, (or their families) they will tell you Picture Perfect moments happen at the annual Boone County Fair. The Fair Board strives to create a Fair that showcases the talents of our youth through livestock, static, and other exhibits, however the Fair is for more than just "farm kids" With Free gate admission and free parking everyone can enjoy Fun at the Fair! This years Fair is July 18-21, grandstand shows include, Rogue Rodeo, Truck Pull, Demolition Derby & the Mud Race. The Beer tent is open during all grandstand shows. In additional to great grandstand auction, you can also free concerts on the Leonard Good Stage. Adairs Run, Casey Muessigmann, and Jake Doty & Hawk McIntyre. Discounted Advanced tickets for all grandstand shows, or unlimited carnival ride wristbands can be purchased online now. Other fun throughout the Boone County Fair includes, Swifty Swine Pig Races, Mud Volleyball Tournament, Free Watermelon & Sweet Corn Feeds, Face Painting, Balloon Art & so much more!

We hope to see you all at this years Fair. For more information, or to buy advanced tickets, check out the Fair's website <u>www.boonecountyfairia.com</u>



OPEN HOUSE Thursday, July 11 • 4:30 - 7:00 pm at our Boone location



1711 HAWKEYE DR. BOONE, IA Store: 515-432-7519 Market: 515-432-8760

- Enjoy a grilled burger meal Ask about our CD special
- Register for prizes

Mark your calendar and plan to attend!

Tour our facility



CVB HAPPENINGS

At the end of June, the Mamie Doud Eisenhower birthplace and the Boone County Historical Center re-opened its doors with a lot of fanfare. It was a very exciting day for the Boone community. Preserving these historic buildings and the stories told within their walls demonstrates the strong commitment and values of our community. Preserving our history is important because it connects us to a specific time and place, helps us understand how we arrived at the place where we are today, and helps us plan for the future.

Please visit and support these historical Boone County destinations. Our history depends on it!

> — Mark Schneider, Jowa Arboretum Chair, Convention & Visitors Bureau



CHAMBER BENEFIT

Referrals to Potential Customers

The Chamber receives thousands of business inquiries each year. We only refer our members.

-Kris Blocker Mgr. of Member Services and CVB



1515 SE Marshall St. Boone, IA 515-432-2416 **OPEN 24 HOURS**



Your local bank with all the innovations and products you have come to expect while maintaining the local service you deserve.

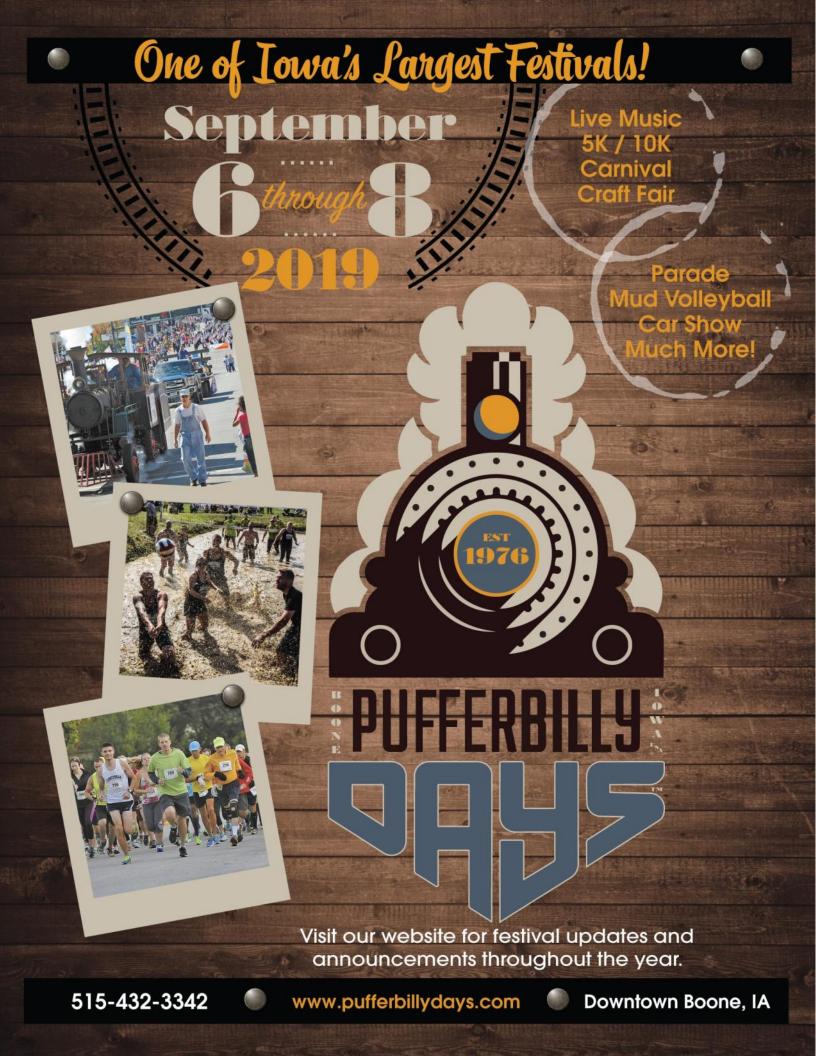
Main Boone, IA 515-432-6200

Branch 716 8th Street 1326 S. Story Street Boone, IA 515-432-2602

www.boonebankiowa.com







Since that time Snyder has helped define the trail alignment, met with and educated landowners from Madrid all the way up to Boone, and submitted detailed applications in an effort to attract grants to help build the first stage of the trail, a 1.5 mile stretch from the High Trestle Trail near QF Lane on up to Swede Point Park. The outreach to landowners is ongoing, and refinements to the pathway continue. But after all of the work, the relationship building, and partnerships with key stakeholders, the Trails Initiative is ready to take root.

As chair of the Trails committee, when I am asked "How long before this trail is built?" I have to answer, "As soon as someone donates \$8 million dollars." Yes, trail building is not cheap and usually a long-term project, most often built in phases. The only way to expedite the process is to find significant donors or major grants. Over the next two years myself and fellow BCTAC members will be out in force fundraising to accomplish just this task. I am a firm believer that the financial support for what I call "the next great trail" for Iowa, is out there. The success of the High Trestle Trail is just the tip of the iceberg. Now, after all these years, it's time to tell the story and sell the vision that is the Boone County Trails Initiative: a new quality of life feature for Boone County citizens, fresh air, less screen time and better health outcomes for our children, exposure to the positive mental aspects of being in nature, and the potential for immediate economic impact for our local business and communities.

You can help make it happen. Share this story. Invite us to speak with your group. Consider a contribution to the effort. However you can, support the effort and you will become part of the positive energy it takes to make a connected trail system in Boone County a reality.

— Kurt Phillips Boone County Chamber of Commerce



Member Appreciation June 18, 2019

