

VOLUNTEERISM: GOOD FOR THE COMMUNITY...GOOD FOR YOU

Everyone is busy, so the idea of finding time to volunteer is hard. However many studies indicate that the benefits of volunteering are tremendous for individuals and families. Finding the right organization match can lead to reduced stress, new friends, learning of new skills and possibly even career advancement. Researchers at the *London School of Economics* examined the relationship between volunteering and measures of happiness, they found the more people volunteered, the happier they were.



Nonprofit organizations rely on volunteers to assist in delivering their missions. Corporations encourage employees to get involved in their community. Connecting the two is a win-win for all.

There are several thousand nonprofits in Montgomery County with diverse missions that provide opportunities to volunteer including mentoring, coaching, governance, event/project based and staffing roles. Volunteers are so critical, The Independent Sector organization places an estimated national value of each volunteer hour as of 2017, at \$24.69.

The Chamber has over 35 nonprofits and associations that would welcome your support. For a complete list including contact information visit www.chambergmc.org. In addition to member nonprofits, the Community Health & Youth Foundation (CHYF), an affiliate of The Chamber has several ways you can help. The mission of the CHYF is to collabo-

rate with the business community to foster programs and activities, which target youth education and wellness in order to enhance the quality of life within Greater Montgomery County. Programs include Community Reading Day, scholarship support for rising junior and senior high school students to attend a Pennsylvania Free Enterprise session during the summer and a movement to educate youth and their families about the dangers of excessive screen time. At this time the CHYF is in need of committee members and program/event volunteers.



Serving on a nonprofit board is a great way to support a cause you care about in the community. In addition, it provides access to high-level networking, the ability to strengthen your project and team management skill and raise your profile in your company and in your profession. Nonprofit organizations are continually in need of new board members, and are especially looking to recruit young professionals. In order to help meet this need, The Chamber is launching the Young Professionals Auxiliary Board in January to provide a one year comprehensive board training program teaching the skills needed to become an effective board member. Topics include board governance, strategic planning, fundraising, and financial management. For more information or an application, contact Kim at kim@chambergmc.org or 215-362-9200.



BEST CHAMBER OR NETWORKING GROUP

IN THIS ISSUE

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CHAMBER BOARD OF DIRECTORS

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Allyson Gilmore, *Doylestown Health*

Paul Nye, *Greater Harleysville and
North Penn Senior Services*

Sheri Strouse, *Harleysville Bank*

PROSPECTOR

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The Chamber of Commerce

for Greater Montgomery County

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Chamber Satellite Office

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A MESSAGE FROM THE PRESIDENT’S DESK



Doing what you love is its own reward. Making a living from it is a bonus. Getting recognition for doing it is like winning the lottery.” – Dr Paul TP Wong

For almost 60 years, The Chamber has dedicated an evening each year to celebrate the accomplishments and contributions of individuals, organizations and businesses that together are helping to build a strong business community.

This year we will present nine awards and celebrate with the a black & white masquerade gala. In addition to the ceremony, the event is a great opportunity to make new connections and enjoy time with friends. It is truly one of the highlights of the chamber calendar.

I hope you will join us in for a night of celebration, networking and fun.

Best,
Pam

CHAMBER STAFF

Kim Nguyen, Vice President, Member Services

Wendy Custer, Member Relations Manager

Steve O’Driscoll, Member Development

Carol Schultz, Events Coordinator

THANK YOU TO OUR ANNUAL SPONSORS



2018 Community Health & Wellness Fair

Presented by



Enriching the Lives of Your Family

August 25



Sponsors:



ST. MARY'S CENTER
FOR REHABILITATION & HEALTHCARE



UPCOMING EVENTS: Register Today!



Black & White Masquerade Gala
and Awards Celebration

Wednesday, October 24 • 5:30pm
William Penn Inn



FRIDAY, NOVEMBER 9, 2018 | 7:30 AM TO 12:00 PM
MONTGOMERY COUNTY COMMUNITY COLLEGE



SMALL BUSINESS
UNIVERSITY

\$60 MEMBERS | \$75 GUESTS
OPTION TO ORDER "PHEEL THE LOVE!"

- BREAKOUT TOPICS INCLUDE:
- GETTING A GRIP ON YOUR BUSINESS
 - GAIN LOYAL CUSTOMERS & DRIVE
 - BUSINESS THROUGH SOCIAL MEDIA
 - IT SECURITY BEST PRACTICES FOR SMALL & MEDIUM SIZED BUSINESSES
 - AWARENESS, SENSITIVITY & CHANGING BEHAVIOR
 - AN ACTIVE SHOOTER—HOW TO RESPOND

www.chambergmc.org/sbu18

For Small Businesses & Those That Once Were

PHEEL the LOVE!

How the Most Powerful Force in the
Universe Builds Great Companies
—Phillie Phanatic Style!



Presenting Tom Burgoyne, "Best Friend" of the Phillie Phanatic

Learn how the Phillie Phanatic inspires fierce loyalty from his fans and drives revenue. Understand why companies who know how to create loyal, loving fans outperform those that don't by almost 2-1. See the ways in which Phanatic inspired principles like "The Big Smooch" are already being applied by successful companies.

Sponsored by



Presented by



217 Church Road, Suite C
North Wales, PA 19454

MEMBER NEWS

[American Heritage Credit Union](#) donated \$2,500 to support the Veteran's Photo ID Card Program and collected over 200 coats through their Inaugural Coat Drive to donate to veterans and their families. American Heritage also collected over \$14,000 for its American Heritage Books for Kids program, which resulted in nearly 6,000 donated books to surrounding schools, clubs, and hospitals.



[Baum, Smith & Clemens, LLP](#) was proud to have Paul Kozeniewski, CPA and eight of his fellow basketball refs provide dinner as the "Guest Chefs" for the patients at St. Christopher's Hospital for Children, Ronald McDonald House.



[Boardroom Spirits](#) will now be moving into the Florida market. Southern Glazer's Wine & Spirits - Signature Luxury will be distributing Boardroom's products to stores and bars in Fort Lauderdale, Jacksonville, Miami, Orlando, Palm Beach, Tampa, and surrounding areas.

[Covenant Bank](#) contributed \$20,000 to The Pathway School to help provide funding for their STEM and Creative Arts/Drama Programs: "We consider it an honor to support The Pathway School in meeting their important mission and helping them continue to serve the community in this meaningful way."



[Dunlap & Associates, PC](#) announced that Haley Priester, a graduate of Lock Haven University, has joined the firm as a Staff Accountant in the Audit Services department. In addition, effective Jan 2, 2019, Dunlap & Associates, PC will be joining forces with Seitz, Leatherman, & Kolb, LLC. The new firm will be known as Dunlap SLK.

[Hamburg, Rubin, Mullin, Maxwell, & Lupin, PC](#) was honored to have three of its attorneys - Steven H. Lupin, J. Edmond Mullin, and Carl N. Weiner - included in the just released Best Lawyers in America© 2019. Mullin also received the prestigious title of "2019 Lawyer of the Year" for Land Use and Zoning Law in Philadelphia.



[Keystone Opportunity Center](#) announced the hiring of James Kelleher as the Director of Housing Stability Programs. Kelleher comes to Keystone with more than 15 years of experience serving high-risk populations and previously launched one of the country's first emergency shelter recuperative care programs.



[Montgomery County Community College](#) has joined forces with University of the Sciences' Philadelphia College of Pharmacy to provide an eight-week program to prepare individuals to become pharmacy technicians. The 50-hour program prepares individuals to take the national Pharmacy Technician Certification Exam and accommodates full-time employees with evening class times.



[Moyer Indoor | Outdoor](#) announced that after providing residential pest control services for 42 years, Royal Pest Solutions transferred its residential pest control business to Moyer Pest Control.

[North Wales Borough](#) announced the appointment of Michael Eves as its new police chief. Eves brings 27 years of experience with the Cheltenham Police Department, most recently as a detective sergeant.

[The Physical Therapy & Wellness Institute](#) opened a new Horsham location, which is now the institute's ninth clinic. With over 4,000 new patients each year, a major focus of this new clinic will be to expand the current house call program by offering office visits to any of the surrounding business parks.

[QNB Bank](#) teamed up with the Lehigh Valley IronPigs to help raise money for local libraries through the "Battling for Books" campaign. Pledging to donate \$25 for each double hit by the IronPigs, the bank contributed a total of \$5,375 after the team hit a whopping 215 doubles!



[Seitz, Leatherman & Kolb LLC](#) shared the news that effective January 2, 2019 they will join forces with Dunlap & Associates, PC. The new firm will be known as Dunlap SLK and will operate out of the current Dunlap location in Chalfont.

Send your news update to info@chambergmc.org!



Community Health & Youth Foundation

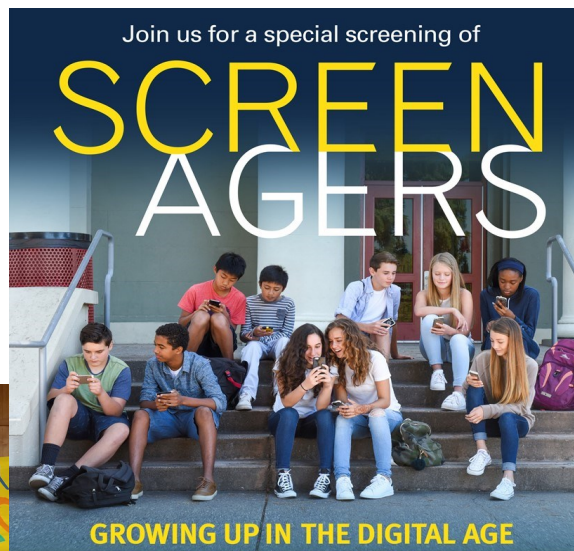
Pennsylvania Free Enterprise Week (PFEW) Student Reception...



Students from Methacton High School shared their experience at PFEW.

PFEW's Scott Lee, presented Board Chair April Donahue along with Bob Babb & Lindsey Earnest, Physical Therapy & Wellness Institute and donors through the proceeds from the Broad Street ReRun with the 2018 Keystone Club award.

Coming Next...



Monday, November 19, 2018

6:30pm Screenless Alternatives Fair; 7:15pm film showing
Dock Mennonite Academy (9-12 campus) | 1000 Forty Foot Road, Lansdale

FREE to attend | Register at Eventbrite (<https://bit.ly/2N8HhZD>)

Presented by:



Sponsored by:



For more information: www.chyfmontco.org | info@chyfmontco.org | 215-362-9200

Build a bag... a collaboration with the North Penn School District and North Penn Education Foundation to ensure all students had a backpack and supplies to start school. Over 350 bags were stuffed and distributed.



Visit the Foundation at www.chyfmontco.org and [Facebook.com/chyfmontco.org](https://www.facebook.com/chyfmontco.org)

CHAIRMAN'S RECEPTION



CONGRATULATIONS



Congratulations to Kelly McPeak, owner of **Natural Balance Gymnastics** on the grand opening of her new business in Colmar. Joining Coach Kelly in the ribbon cutting is husband David, sons James and Thomas; Pam Kelly; Laura Thomas, Hatfield Township Board of Commissioners; and Karl Kraus, Small Business Development Center.

Vernessa Hopkins, owner of the **Tutordocor** and **The Entrepreneur's Source** had a ribbon cutting ceremony for her new office surrounded by family, friends and members of her BPN group.



The Greene Turtle celebrated the opening of its new location in East Norriton with a ribbon cutting presented by The Chamber.

MILESTONE CELEBRATIONS



Thank you to **Talamore Country Club** for 20 years of support. Pictured for the presentation with Pam Kelly, is Ray Sowden, General Manager and staff.

Thank you to **Angel Flight East** for your 10 years in supporting The Chamber. Receiving our token of appreciation is Dominic Aquilino, Mission Coordinator, Ellen Williams, Executive Director and Jessica Ames, Programs and Events Coordinator.



We are grateful for 40 years of membership support from Merck & Co. Receiving the token of appreciation is Steve Mongiardo and Nancy Bednarik. Nancy serves as a member of The Chamber's Board of Directors.



Thank you to the **North Penn YMCA** for being a member for 40 years! Accepting the token of appreciation on behalf of the Y is Bob Varga, Branch Executive and Bob Gallagher, CEO.



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*Estimated monthly car loan payment per \$1,000 borrowed at 2.99% APR is \$17.96 for 60 months. Estimated monthly car loan payment per \$1,000 borrowed at 3.49% APR is \$15.41 for 72 months. Estimated monthly car loan payment per \$1,000 borrowed at 3.74% APR is \$13.55 for 84 months. Rates subject to change without notice. Subject to credit review. My Advantage discount does not apply.

WELCOME NEW MEMBERS

Bertucci's Montgomeryville

Kelly Grogan
bertuccis.com

Best Insurance Pro, LLC

Marty Graff
bestinsurancepro.com

BHR Global Associates, Inc.

Bruce Rubin
bhrglobal.com

Blue Bell Eye Care & Surgery, P.C.

Deepak Grover
bluebelleye.com

Brothers Kershner Brewing Co.

Kevin Kershner
brotherskershner.com

BTC Envelopes & Printing, LLC *

Andrew Magnus
thebtcsolution.com

BZ Orthodontics

Brian Zebrick
bzortho.com

Capt'n Chucky's Crab Cake Co. * (Blue Bell)

Frank Chirillo
captnchuckysbluebell.com

Capt'n Chucky's Crab Cake Co. (Colmar)

Terri Shirley
captnchuckyscolmar.com

Citadel Federal Credit Union (East Norriton)

Troy Augusthy
citadelbanking.com

Collaborative Enterprises, Inc.

Anthony Henderson

Custom Craft Contractors

Megan Satalino
customcraftdbr.com

Eagle Wireless Communications

Steve Silverstein
eaglewireless.us

East Coast Mortgage & Financial Services, Inc. *

Jeff Seidman
eastcoastfinancialservices.com

Elysium Marketing Group

Elyse Lupin
elysiummg.com

Filter & Water Technologies, Inc.

Joe Kidd
filterandwater.com

FOCUS! Safety Training *

Michael McGrory
focussafetytraining.com

Hess Contractors, Inc.

Elle Heselpoth
hesscontractors.com

Himalayan Hope Charitable Foundation

Hans Sharma
thehimalayanhope.org

Motorcar Makeovers

Scott Jacobs
motorcarmakeovers.com

New Era Travel, LLC

Frances Liao
neweratravel.net

Owen Wealth & Retirement Strategies

Mitchell Owen
mitchellrowen.com

Philadelphia Media Network

Shantey Lindsay
philly.com

Signprinters

Penny Brodie
signprinters.net

Smart Digital Tech *

Frank Miksiewicz
smartdigitaltech.com

Supreme Lending

Vickie McClatchy
vmcclatchy.supremelending.com

Teapioca Lounge

Ken Chang
teapiocalounge.com

Temperature Pro Buxmont

Keith Silverstein
temperaturepro-buxmont.business.site

The William Waldman Team at Keller Williams Real Estate

Montgomeryville
William Waldman
bill-waldman.kw.com

Trident Mortgage Company

Ryan Gallagher
ryangallagher.tridentmortgage.com

Vector Security

Janine Gonzalez
vectorsecurity.com

VF Outlet *

Lisa Nichols
vfoutlet.com

**Indicates Centennial Member*

RENEWALS & ANNIVERSARIES

55
years

 LMG Family Practice

35
years

 NAPPEN
& Associates *

 Volunteer Medical
Service Corps
of Lansdale

30
years

Lafayette Personnel Service

20
years

 DOCK
MEMORITE ACADEMY

10
years

 Cardinal Hollow
Winery *

 SACKS & ASSOCIATES
A WEALTH MANAGEMENT COMPANY *

5
years

 the peterman group
insurance and risk management solutions

 SB
EVENT
CATERING

309 Auto Tags *

309 Office Furniture

Adams Spinal Center

Allstate Insurance-Davidson Financial Group, LLC

Big Laughs Photo Booth LLC

Blue Bell Villas, an AVE Community *

Blueprint Brewing Company

Board and Brush

Christ Lutheran Church, Kulpsville

CPD Lighting

Crossings at Stanbridge

Denney Electric Supply

Discover Lansdale

Diversified Disability & Vocational Services, Inc. *

Garden of Health, Inc.

Hand and Stone Massage and Facial Spa Blue Bell *

J. P. Petro Group LLC

Lansdale Warehouse *

Laurel House

Laurel's Loft

Leveraging Financial Knowledge, LLC

Lower Gwynedd Business Association *

Marks Jewelers *

Methacton School District

Morison Cogen LLP

NAMI of PA Montgomery County

North Penn Pediatric Dental Associates, LLC

North Penn School District

Park Dental of Colmar

PECO Energy-An Exelon Company

Penn Community Bank - New Britain Branch

Portolese Family Chiropractic *

Rachel Beck Photography *

RC Kelly Law Associates, LLC

Rental World

Rita's Italian Ice - Lansdale

Sanford Alderfer Real Estate *

ShopRite of Hatfield

The Birches at Harleysville

The Hengey Agency

TITAN Mobile Shredding, LLC

Tompkins VIST Bank *

Turning Point Restaurant, Blue Bell *

United Capital Financial Life Management

Volpe Enterprises, Inc. *

William Penn Inn *

WSFS Bank

**Indicates Centennial Member*

SPOTLIGHT

Nonprofits Doing Good with Limited Resources



In March 1972, two months after her second birthday, Kelly Anne Dolan received the diagnosis of aplastic anemia at the Children's Hospital of Philadelphia. It was during the five years of Kelly Anne's illness that her parents, Joe and Peggy Dolan, learned of the many hardships their hospital "neighbors" were experiencing. Parents were losing their jobs, their homes, their cars, and much-needed services like utilities and phone, because the physical time and financial costs of caring for a seriously ill child removed them from jobs and decreased their incomes.

The Kelly Anne Dolan Memorial Fund lightens the burdens and lifts the spirits of families caring for children with serious illnesses, disabilities, and injuries, while respecting the pride and dignity of families in need. They provide financial assistance for needs not covered by insurance, Family Fun Day programs, non-cash items, and financial management education to families living or seeking treatment in Pennsylvania, New Jersey, and Delaware. They advocate for and provide education and information on other resources and education to families nationwide.



Kiwanis empowers communities to improve the world by making lasting differences in the lives of children. Service is at the heart of every Kiwanis club, no matter where in the world it's located. Members stage approximately 150,000 service projects and raise nearly US\$100 million every year for communities, families and projects. By working together, members achieve what one person cannot accomplish alone.

The Kiwanis Club of Lansdale sponsors six area key clubs. In addition to funding, members invest their time and their hearts in ensuring that our Kiwanis family members have all the support that they need. They also lend support to over 25 other area organizations.

Meetings are weekly on Thursday 6:15pm at the William Penn Inn.

Business Partnership Network (BPN)



The Business Partnership Network (BPN) is a committed group of Chamber members who meet with each other on a weekly basis. The purpose is to help members grow and prosper through mutual commitment to continually promote each other's businesses by recommending one another to prospective clients and customers.

Contact The Chamber or visit a group to learn more.



Business Partnership Network Groups

Blue Bell - Wednesday 11:30am-1pm Panache Woodfire Grill

Indian Valley - Thursday 7:30-9am Peter Becker Community

Lansdale - Tuesday 7-8:30am Elm Terrace Gardens

Upper Gwynedd - Wednesday 11:30am-1pm Boyd's Cardinal Hollow Winery

CHAMBER HOLIDAY MIX & MINGLE

The Chamber of Commerce for Greater Montgomery County & Hatfield Chamber of Commerce
invite you to join us

Thursday, December 13, 2018

5:00pm—7:00pm

Raymour & Flanigan

985 Bethlehem Pike, Montgomeryville



Space is limited - registration required

A DAY ON THE LINKS

GOLF OUTING

SEPTEMBER 20, 2018

LEDERACH GOLF CLUB



NOW FORMING **Momentum Group**
A unique learning community for like-minded business leaders



SMALL BUSINESS PEER FORUM

EXPERT FACILITATOR

Contact the Chamber for more information
215-362-9200 | info@chambergmc.org

Meet the Board Treasurer, Duncan Reed



Duncan Reed was born and raised in North Wales and is a graduate of North Penn High School. He is the son of Charles and Rev. Dr. Marjorie Duncan Reed and has two siblings. He has three children Anthony, Andrew and Ali with wife Nikki for whom he met in eighth grade at Penndale Middle School.

Duncan graduated with honors from Gwynedd Mercy University with a bachelor's degree in business administration and completed the MBA program at DeSales University. He also earned his AAMS® designation from the College for Financial Planning. Duncan continues to support Gwynedd Mercy as an Adjunct Professor.

Duncan has worked as an Edward Jones financial advisor since 2013 and in that time has earned several awards including the Zeke McIntyre Pioneer Award and the Spirit of Caring Award. Prior to opening his business, he worked in operations at Merck & Co., Inc.

Being part of the community is very important to Duncan. In addition to serving on The Chamber board, he is a member of the North Wales Library Board and is co-chair of the North Wales Business Alliance.

Duncan has been a member of The Chamber since 2013 and since that time has served as an Ambassador and is currently a member of the Upper Gwynedd Business Partnership Network and is a moderator for the weekly Business Connectors group.

When not working, Duncan enjoys golf, sporting clays, wine tasting and spending time with family and friends.

Duncan was asked to share his thoughts on the Chamber's value to a business, to which he responded "The Chamber has been invaluable to my practice. Not just because it has allowed me to develop relationships with other companies to create synergies that were not there, but also because those business relationships have lead to great friendships. I have enjoyed the benefit of my business growing and I have also enjoyed helping other businesses grow too."



Save the Date

4th Annual

POWER

Your POTENTIAL

Montgomery County Women's Conference

Thursday, March 28, 2019

8:00am - 3:00pm

Normandy Farm Hotel & Conference Center

Keynote Speaker

Risa Vetri Ferman

Judge of Court of Common Pleas, Montgomery County

Honorary Chair

Marilyn Russell

Morning Show Host, WOGL 98.1FM

Advertise in the Directory

Extend your exposure in the community with an ad in the 2019 Business Directory. Copies are shared with chamber members, placed in public locations within the region and an online version is available on The Reporter, Montgomery News and Chamber's website. Affordable options for all budgets starting with a 1/8 page .



2018 BUSINESS DIRECTORY



**Deadline for artwork
and payment.**

November 5

Contact
Kim@chambergmc.org
for more information.

CHAMBER EVENTS



We are grateful for the hospitality and generosity extended by Ray and Cindy Derstine and the staff of Altek as hosts of our **Networking After Hours**. We invited members of the Upper Bucks Chamber of Commerce and Indian Valley Chamber of Commerce to join us.



Hit Your Mark was recently held at World Wide Stereo along with members of the Chalfont New Britain Business Alliance. Attendees made new connections and had the chance to see all of the great products available in the store.



Maximize Your Membership, presented by the Ambassadors Committee, welcomed new members with omelets prepared by Chef Zach, Elm Terrace Gardens along with an overview of the benefits and programs available through The Chamber.

Montgomery County Commissioners joined members from our Chamber and Hatfield Chamber of Commerce for breakfast, to provide an update on the state of the County and to address questions on business related matters.



