

# Prospector

May/June 2017

## Chamber Staycation— Making Staying Home in Montgomery County Fun.

The Chamber is partnering with member businesses for a Staycation week, July 16-22. Special discounts and offers are available as a reminder that there are plenty of ways to enjoy the summer in Montgomery County. From trying a new restaurant, sampling local beer and wine to enjoying family time together or getting a night away, chamber members are offering fun opportunities to enjoy staying home.

Participating members include Blueprint Brewing Co., Boyd's Cardinal Hollow Winery, Freddy's Family Fun Center, The Greene Turtle, Grub Burger Bar, Harvest Seasonal Grill & Wine Bar, Holiday Inn Lansdale, Joseph Ambler Inn, Pine Crest Country Club and The Turning Point, and The Lansdale Area Family YMCA.

For more information, visit the *Chamber Events* page at [pennsuburban.org](http://pennsuburban.org).



## 5<sup>th</sup> Annual Community Health & Wellness Fair

Enriching the lives of your family is the theme for the Community Health & Wellness Fair. This annual event is being held on August 26<sup>th</sup> as part of Lansdale Founders Day. The fair has a new focus, location and time for the 5<sup>th</sup> anniversary event.

Exhibitors will represent health, fitness, nutrition, children's health, senior living and services, beauty and healthy lifestyles. There will be something for folks of all ages.



To reserve your table and take advantage of the extensive marketing program, call the Chamber office at 215-362-9200.

## Golf Outing to Recognize Local Police and Veterans

The Chamber's Annual Golf Outing sponsored by QNB Bank is on the calendar for Thursday, September 21<sup>st</sup> at Lederach Golf Club. Join the Chamber for a day on the fairways for 18 holes of golf, lunch, dinner, course contests and raffles.

Invite a local police officer or veteran to join your foursome. Don't play golf? How about sponsoring a local hero to enjoy the day and show your support for all they do.



Registration is now open. The 2016 outing closed in advance of the tournament, so do not delay.

## Engaging a New Generation of Leaders

The Chamber is making a commitment to engaging and educating our young professionals. As future business leaders, a program has been established to offer professionals under 40 the experience of being a member of a board. Board membership is something you rarely hear young professionals discuss. However, our local non-profits and organizations are interested in the next generation to serve their mission.

Currently forming, the Young Professional Auxiliary Board is a comprehensive training program for young professionals interested in serving on nonprofit boards. The program which includes a two year term teaches participants how to leverage their leadership skills more effectively. We will offer hands-on experience as members will be responsible for managing and executing a chamber fundraising event.

Candidates will be selected through an application process with the program to begin January, 2018.

# Prospector

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**PennSuburban Chamber of Greater  
Montgomery County**

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Edward Jones Investments

Kevin Robins

Midatlantic Employers' Association

Sheri Strouse

Harleysville Savings Bank

## A MESSAGE FROM THE PRESIDENT'S DESK



*"First, you have to be visible in the community. You have to get out there and connect with people. It's not called net-sitting or net-eating. It's called networking. You have to work at it."*  
- Ivan Misner

The value of networking is undisputed. On June 8th we held the largest one day networking event in the area. Over 94 exhibitors drew upwards to 800 attendees. Whether you are looking for a casual, social setting to a committed referral opportunity, the Chamber has an option to meet your needs.

Networking after hours, NetNOW, Business Connectors and Business Partnership Networking are regular events on our calendar. Give us a call if you would like help in determining which event is best for you.

As always, if you haven't been to an event in a while, how about putting us on your calendar, we would love to see you.

Best,  
Pam

### Chamber Staff

Kim Nguyen, Vice President, Member Services

Sara Baumgardner, Communications & Events Coordinator

Danielle Bridge, Membership Development Manager

Wendy Custer, Member Relations Manager

## Thank you to our major sponsors



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## MONTGOMERY COUNTY'S PREMIER BUSINESS EXPO



**BIZ EXPO 2017**

***MADE IN MONTGOMERY COUNTY***



Upwards of 800 members of the business community were in attendance for **Montgomery County's Premier Business Expo** at Gwynedd Mercy University to learn about the products and services offered by the 95 exhibitors. **Michael Araten, President/CEO, K'NEX**, helped us kick the event off with a lunch & presentation on bringing manufacturing back to the U.S., making their product in Montgomery County.



## MEMBER NEWS



[Abington Lansdale Hospital-Jefferson Health](#) Chief Administrative Officer, Gary Candia Ph.D., was selected as a 2017 [North Penn United Way](#) Superhero.

### [American Heritage Credit Union](#)

awarded twenty \$1,000 college scholarships to young credit union members based on their scholarly merits, community and school involvement and other criteria.



[The Carney Group](#) is celebrating 25 years in business and has opened its new headquarters in Blue Bell.

[Hamburg, Rubin, Mullin, Maxwell & Lupin](#) announced that four of its attorneys were named to the 2017 Pennsylvania Super Lawyers list as well as four of its young lawyers named to the 2017 Pennsylvania Rising Stars list. Attorneys named to the Super Lawyers list include Mark F. Himsworth, Bernadette A. Kearney, Steven H. Lupin and J. Edmund Mullin. Attorneys named to the Rising Stars list include Andrew P. Grau, John J. Iannozzi, William G. Roark, and John F. Walko, II.

[Harleysville Savings Bank](#) hosted a PennSuburban Chamber information table as the bank's featured business of the month.

[The Law Offices of Jennifer J. Riley](#) announced Jennifer to be listed as a 2017 Rising Star by Pennsylvania Super Lawyers Magazine.

[Montgomery County Community College](#) was named one of the Most Promising Places to Work in Community Colleges in the nation, according to a study released by *Diverse: Issues in Higher Education*.



[Moyer Indoor/Outdoor](#) hired John Drach as Manager of Heat & Air, Plumbing and Security divisions.

[North Penn Water Authority](#) Executive Director, Anthony J. Bellitto, Jr., P.E., received the Samuel S. Baxter Award at the Pennsylvania Section of the American Water Works Association's annual conference.



[Portolese Family Chiropractic of Lansdale](#) held a ladies night out fundraiser for the Laurel House.



[QNB Bank](#) is a proud sponsor of the North Penn YMCA Golf Classic for Kids, supporting the charitable services and programs the YMCA provides for youth of all ages.

[Rubin, Glickman, Steinberg and Gifford, P.C.](#) attorney Liam J. Duffy was named a 2017 Rising Star as published in Philadelphia Magazine. Partner Marc Robert Steinberg was named one of the Top 100 lawyers in Pennsylvania and Philadelphia by Pennsylvania Super Lawyer, and partners Jay C. Glickman and Gregory R. Gifford were also named to the 2017 Pennsylvania Super Lawyers list.

[Salter's Fireplace](#) has acquired Woodburners Stove and Artisan Shop in Hatfield; renaming the location Salter's Fireplace and Artisan Shop.

### [Univest Bank and Trust Co.](#)

participated in the American Bankers Association's *Teach Children To Save Day*, reaching 1,400 students.





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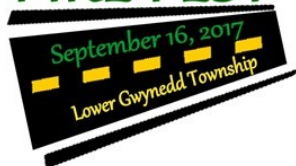
## Chapter News



SKIPPACK BUSINESS  
OWNERS ASSOCIATION

[Click to view map of  
participating locations.](#)

## PIKE FEST



September 16, 10:00 am - 4:00pm



Pike Fest is a family day of fun supporting and showcasing the businesses on the Pike and elsewhere in Lower Gwynedd Township.

[Click for more information.](#)

## 2017 ANNUAL DINNER & AWARDS CELEBRATION

Wednesday, October 25th  
PineCrest Country Club, Lansdale

## AWARD NOMINATIONS OPENING SOON

Please consider nominating members  
in the following categories:

Large Business | Small Business  
Non-profit | Young Entrepreneur  
Community Service

Deadline is July 28th

## Chamber Committees

### Monthly Meeting Schedule

8:00 a.m. at Chamber Office Unless Otherwise Noted

Ambassadors	4th Wednesday
Golf	Inquire for Dates
Health	2nd Wednesday*
Human Resources	3rd Wednesday
Lansdale Businesses	4th Thursday**
LGBTQ	Inquire for Dates
Nonprofit	Now Forming
Small Business University	4th Tuesday
Women's Network	Inquire for Details
Young Professional	Now Forming

\*Meets at ShopRite Hatfield

\*\* Lansdale Businesses Only



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Fulton Bank is not affiliated with the U.S. Small Business Administration.

## RIBBON CUTTINGS & OPEN HOUSES



Congratulations to BA Salon on the grand opening of their newly built salon.



Lansdale Station garage was opened with local and County officials on hand.

Fortunoff Backyard Store opened with the help of PA State Rep.

Todd Stephens, Chamber president Pam Kelly and Montgomery Township, PA manager Larry Gegan.



CycleBar in North Wales celebrated their grand opening and ribbon cutting with staff, friends and the Chamber.



The Skippack Hope Chest celebrated their grand reopening.



The Simple Greek is officially open in Dresher, marking their first corporate training/restaurant location.

**Looking for referrals? The search stops here!**

## **Business Partnership Network**

### **Exclusive Member Benefit**

**An effective and less expensive alternative to the national referral groups with weekly meetings and one representative per business category.**



**Business Partnership Network**

**Contact Danielle:** 215-362-9200 or [danielle@pennsuburban.org](mailto:danielle@pennsuburban.org)

## WELCOME NEW MEMBERS

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**Alderfer Auction**

Joyce Ruth  
alderferauction.com

**Blue Bell Web Hosting, LLC\***

Vince Morgan  
bluebellwebhosting.com

**Blueprint Brewing Company**

Cory McDonald  
blueprintbrewco.com

**BuxMont55Plus, LLC**

Lisa Gendek  
buxmont55plus.com

**Crossings at Stanbridge**

Billie Schott  
lindyproperty.com/property/crossings-at-stanbridge

**Denney Electric Supply**

Greg O'Brien  
denneyelectricsupply.com

**Epoch Physical Therapy and Fitness for Women**

Julie Yunaska  
epochphysicaltherapy.com

**Giant Food Store - North Wales**

Christina Fava  
giantfoodstores.com

**H5 Contracting**

Chaz Hendrickson  
h5contracting.com

**Hill, Barth & King LLC**

Gary Loewenstern  
hbkcpa.com

**Hink's Garage**

Jeff Ehlergerger  
hinksgarage.com

**Ivy League Early Learning Center**

Chakola Hall  
ivyleagueearlylearningcenter.com

**Koehler's Inc.**

Lisa Koehler  
koehlersjewelers.com

**LAM & Associates**

Elizabeth Herman  
lamassociatescpas.com

**Lansdale Massage Therapy and Wellness, LLC**

Pascale Dingenen  
lansdale-wellness.com

**Lilia Kisluk, Keller Williams-Blue Bell**

Lilia Kisluk  
lkhomes.net

**New Seasons at New Britain**

Heather Miller  
newseasonsnewbritain.com

**On a Limb Productions**

Joel Limbauan  
onalimbproductions.com

**PA General Store**

Darice Eppinger  
pageneralstore.com

**Parkside Graphics, Inc.**

Dennis Becker  
parksidegraphics.com

**Penn Community Bank - New Britain Branch**

Daniel Hines  
penncommunitybank.com

**Rodan & Fields**

Donna Chambers  
lookingyoungereveryday.myrandf.com

**St. Bonaventure University Online**

Doug Luberda  
online.sbu.edu

**Stonebridge Home Loans**

Jon Geiger  
sbfmortgage.com

**The Entrepreneur's Source**

Vernessa Hopkins  
esourcecoach.com

**The Simple Greek**

Dave DeVilbiss  
thesimplegreek.com

**The TASA Group**

Najah Samuel  
TASAnet.com

## WELCOME BACK

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**Mid-Atlantic Packaging**

Joyce Bridge  
mid-atlanticpkg.com

**MoreBank, A Div of The Bank of Princeton\***

Hae Ran Hwangbo  
morebankusa.com

**Nationwide Insurance -The Hibsman Agency**

Rebecca Young  
agency.nationwide.com/andrew-k-hibsman-in-lansdale-pa

*\*Indicates Centennial Member*





Univest Corporation celebrated 25 years of supporting the PennSuburban Chamber of Greater Montgomery County. Pictured along with Chamber president, Pam Kelly, is Mike Keim, Univest Bank and Trust Co. President, Kim Detwiler, SVP and Director of Corporate Communications and Gary Brown, SVP and Wealth Advisor.

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*Where Member Power Mpowers you to say YES to life!*

**Thank you to the Borough of Lansdale who was instrumental to the success of our Banner Program. There are 40 banners currently on display in Lansdale on Broad Street and the Wood-Vine Connector advertising some of our local organizations.**





## MEMBERSHIP RENEWALS—THANK YOU FOR YOUR SUPPORT

*40 years*



**Fox Rothschild** LLP  
ATTORNEYS AT LAW

**NM**  
North Montco  
Technical Career Center

*35 years*

Indian  Creek \*  
FOUNDATION

*30 years*

**Kreischer  
Miller**  
PEOPLE | IDEAS | SOLUTIONS

**MOYER**  
Indoor | Outdoor  
Services you can count on

*25 years*

**Robert E. Desmond, M.D.**

*20 years*

**JACOBS WOODS**  
DISTINCTIVE APARTMENT HOMES

  
Health & Benefits  
PARTNERS \*

*15 years*



*10 years*

**LNA**  
LEEDY-NAGELE ASSOCIATES, LLC  
INSURANCE AND RISK MANAGEMENT

*5 years*



**SEBASTIAN  
RIDING  
ASSOCIATES**

Advent Security Corporation  
Alan Gold, Writer/Artist  
Alzheimer's Association - Delaware Valley Chapter  
Ampersand Creative  
Arbonne International  
AVE Lansdale - Korman Communities\*  
Boardroom Spirits, LLC  
Borough of North Wales  
BQ Basement Systems  
Cherrydale Farms\*  
Chick-fil-A - Montgomeryville\*  
CM3 Building Solutions, Inc.\*  
Courtyard by Marriott/Montgomeryville\*  
Covenant Bank  
Discover Lansdale\*  
Driver Training Services\*  
Dynamic Physical Therapy\*  
Echelmeier Insurance Agency  
GMH Mortgage Services  
Harth Builders  
Hatfield Depot Self Storage  
Hatfield Township\*  
Higher Ground Consulting Group, LLC  
Homewood Suites Lansdale\*  
Iron Hill Brewery & Restaurant  
Kemp Harvest Financial Group  
Keystone Opportunity Center  
Lower Gwynedd Business Association  
Magic by Stuart, Inc.  
Main Line Expo, Inc.

Mastroieni & Sons Furniture  
Merck Sharp & Dohme FCU  
Meridian Bank  
Millennium Moving Company, Inc.  
North Penn Arts Alliance  
North Wales Water Authority  
Ochotny CPAs & Wealth Management\*  
Perkiomen Tours & Travel  
Premier Designs Jewelry  
Reading Fightin Phils  
Republic Services Co.  
Selner Insurance  
SilverTone Med Plans  
Skiptack Business Owners Association  
SLS Productions  
Southeastern Pennsylvania Symphony Orchestra  
St. Bonaventure University Online  
Sustainable Waste Solutions  
The Wooden Duck Shop  
TRC Staffing Services  
Valleygreen Flowers & Gifts  
Valmet, Inc.  
Variety Club Camp & Developmental Center\*  
Verizon\*  
Wieand Law Firm  
Wissahickon Valley Watershed Assn.  
Wojcik Landscaping Inc.

*\*Indicates Centennial Member*

## RECENT EVENTS



The Women's Network held an educational event with speaker Mary Fran Bontempo. *Leadership & Your Inner Monologue* focused on mastering one's self-talk to become a productive, inspiring leader.



As part of the Business at Breakfast Leadership Series, a panel of executives spoke on the top five challenges facing business leaders today.



Welcoming some new members at the *Meet New Members Reception & Maximize Your Membership Program*



Chamber Night at the Reading Fightin' Phillies: Thanks to sponsors, members of the Chamber and community had a chance to attend a game for free. Sponsors include: Wegmans, Arbour Square of Harleysville and the Birches, Colmar Dentistry for Kids, Driver Training Services, Genisys Credit Union, The Greene Turtle, Greene Tweed, St. Mary Center and Villa, and Clyde S. Walton, Inc.



Crowne Education presented a business writing seminar to a sold out group, touching on ways to write clearly and offering tips to deliver a compelling message to your audience.



Wooden Duck Shop donated a portion of the proceeds from the Chamber Women's *Networking for Charity* event to Sebastian Riding Associates



A night of networking, eating & a chance to bottle/label your own wine at Stone & Key Cellars for the Business Networking Event, co-hosted by the Montgomery Township's Business Development Partnership Committee.





## *Community Health & Youth Foundation*

The Community Health & Youth Foundation collaborates with the local business community to foster programs and activities targeting **EDUCATION** and **WELLNESS** which enhance the quality of life in our community.

**THE 19TH ANNUAL COMMUNITY READING DAY** was held on May 2nd. Ninety-nine volunteers from the Chamber and community read to over 2,000 second grade students in the North Penn, Souderton Area and Wissahickon school districts as well as area private schools. The book chosen this year was “Emmanuel’s Dream, The True Story of Emmanuel Ofoso Yeboah” by Laurie Ann Thompson and Sean Qualls. The Foundation received a grant this year to continue the promotion of literacy by inviting volunteers who speak English as a second language to participate in Community Reading Day. The event was sponsored by Merck & Co. Inc., Abington-Jefferson Lansdale Hospital, Kreischer Miller, Lansdale Warehouse and Clyde S. Walton Inc.



Readers (left to right): Yi Lui, Community Volunteer; Tammy Sergeyev, AnB Education; Gary Candia, Abington Lansdale Hospital-Jefferson Health; Kevin Robins, Chamber Board, MidAtlantic Employers’ Association

**THE BROAD STREET RERUN** returned to Lansdale this year. The organizing group, The Physical Therapy & Wellness Institute, named the Community Health & Youth Foundation the beneficiary of the race. The funds will support scholarships to **PENNSYLVANIA FREE ENTERPRISE WEEK** (PFEW). PFEW aims to provide high school juniors and seniors with hands-on experience developing mock businesses and services in order to learn entrepreneurship and its value in America.



Lansdale councilman, Tom Work, Montgomery County commissioner Ken Lawrence, Jr. and Lansdale mayor, Andy Szekely.



Chamber volunteers & staff.



CHYF Board accepts donation from Bob Babb & Lindsey Earnest of PTW.

Visit [pennsuburban.org/chyf](http://pennsuburban.org/chyf) to learn more about the Foundation or to make a tax-deductible donation.

