



# Prospector

Sept./Oct. 2017

## Business and Individuals to be Recognized at 58th Annual Dinner

This year Chamber members and guests will celebrate four very accomplished individuals whose work and philanthropic contributions have made an outstanding impact in our community. Excellence in growth, community giving, mission and corporate culture are characteristics of the companies receiving our business and nonprofit awards.

### 2017 Awardees

#### QNB Bank

*Business of the Year—over 100 employees*

#### Kieffer's Appliances

*Business of the Year—under 100 employees*

#### Indian Creek Foundation

*Community Organization of the Year*

**Mary Griffith-Alfarano**, Fulton Bank  
*Community Service Award*

**Justin Weathers**, Stove & Tap  
*Young Entrepreneur Award*

**Gary E. Brown**, Univest Bank and Trust Co.  
*Raymond H. Miley, Jr. Distinguished Service Award*

**Henry Bergey**, Bergeys Auto Dealership  
*Sanford A. Alderfer Lifetime Achievement Award*

In addition to the award presentation and celebration, the Annual Dinner is an opportunity for executive networking, to learn about the State of the Chamber, and this year to be the first to hear a very special announcement.

Register today to attend the Annual Dinner on Wednesday, October 25th, 5:30pm at PineCrest Country Club by visiting [www.pennsuburban.org](http://www.pennsuburban.org) or calling 215-263-9200.

## Small Business University (SBU) Returns with Top Speakers on Timely Topics of Interest

Whether you are a small business owner, corporate executive, or have business development/marketing responsibilities, plan to attend this year's SBU.

The half-day program kicks off at 7:30am with networking and breakfast. Bryn Davis, Founder of Bryn & Dane's Healthy Fast Food Restaurants, as the keynote speaker will share his story including top accomplishments, struggles, and tips from an entrepreneur.

Two breakout sessions will follow with the program concluding at noon:

- Are you curious about the **impact** of medical marijuana on your business?
- Did you know small businesses are more **vulnerable** to cyber-attacks than larger corporations?
- Could you use some help with **business development**?
- How is the **culture** at your business and how do you retain good employees?

Find out the answers to these questions and more on Friday, November 10th, 7:30am-12noon at Montgomery County Community College. Register today as space is limited by visiting [www.pennsuburban.org](http://www.pennsuburban.org) or calling 215-362-9200.



## In This Issue...

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*Serving the Indian Valley, North Penn, Wissahickon regions and surrounding communities*

# Prospector

Published monthly by the  
**PennSuburban Chamber of Greater  
Montgomery County**

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Kevin Robins

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Harleysville Bank

## A MESSAGE FROM THE PRESIDENT'S DESK



"Understand that networking is an ongoing process, not a discrete event. Success comes from consistently making new contacts, following up and keeping in touch." *Smartnetworking.com*

The Chamber has numerous events for employees at all levels to make meaningful new connections and to keep in touch. Whether you prefer a weekly group, are looking to meet decision makers or participate with those having a specific interest, there is a place for you.

The Fall is an especially great time, from the Annual Golf Outing, Awards Celebration and Small Business University, these signature events draw a large attendance for networking opportunities.

Please consider putting an event on your calendar soon, we would love to see you.

Best,  
Pam

### Chamber Staff

Kim Nguyen, Vice President, Member Services

Sara Baumgardner, Communications & Events Coordinator

Danielle Bridge, Membership Development Manager

Wendy Custer, Member Relations Manager

## Thank you to our major sponsors



DeSALES UNIVERSITY



MERCK SHARP & DOHME  
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Jefferson Health.



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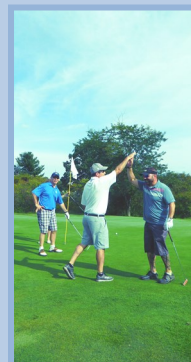




## ANNUAL CHAMBER GOLF OUTING



The **Annual Chamber Golf Outing** was held at **Lederach Golf Club**. 100 golfers enjoyed a sunny day of golf, networking, and recognition of local police and veterans. Presenting sponsor was **QNB Bank**.



## MEMBER NEWS

[Ambler Yards](#) hired Ben Bergman as the complex's first Campus Manager and as Manager of the new Benjamin's Desk coworking space currently under construction.



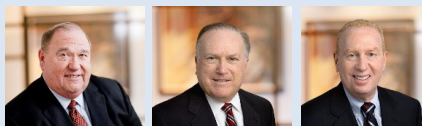
[American Heritage Credit Union](#) raised \$10,060 for The American Red Cross and the victims and relief efforts due to the recent tragedies of both Hurricane Harvey and Hurricane Irma.

[Boardroom Spirits](#) is expanding its distribution footprint to Las Vegas as one of the featured brands at the newly opened, 9,000-square-foot Robert Irvine's Public House.

[Dunlap & Associates, P.C.](#) announced that four accountants running as members of the firm's team in two community 5K races took home medals in each of the events.

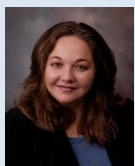


[Hamburg, Rubin, Mullin, Maxwell & Lupin](#) is pleased to announce that three of its attorneys were selected for inclusion in *The Best Lawyers in America* 2018. Steven H. Lupin was selected in the area of Commercial Litigation, and J.



Edmund Mullin and Carl N. Weiner were selected in the area of Land Use and Zoning Law.

[Keystone Opportunity Center](#) announced the selection of Arlene E. Daily as its next Executive Director. Arlene was unanimously selected due to her extensive non-profit leadership experience.



[The Law Offices of Jennifer J. Riley](#) was recognized by the Law Firm 500 Award committee as one of the fastest growing firms in the country.



[Montgomery County Community College](#) has appointed Dr. David DiMattio to the new position of Vice President of Workforce Development and Continuing Education, and will be moving its Workforce Development department to the College's West Campus in Pottstown.



[North Penn School District](#) Special Education and Student Services Department earned second place in the Pennsylvania Literacy Conference Innovation Incentive Award by the PA Department of Education.



[National Alliance on Mental Illness \(NAMI\)](#) held a suicide prevention training event with Commissioners Val Arkoosh and Ken Lawrence in attendance.



[North Penn Water Authority](#) was honored with an award from the American Water Works Association for their commitment to excellence in distribution system operations in providing high quality safe drinking water to customer's tap above and beyond regulatory standards.



[Portolese Family Chiropractic](#) has welcomed Dr. Carrie Lawson, D.C., to the team.



[QNB Bank](#) was recognized by the Pennsylvania Bankers Association for serving customers, communities and shareholders for 140 years.

[Rubin, Glickman, Steinberg and Gifford, P.C.](#) partners, Jay Glickman and Marc Robert Steinberg, have been listed as part of the Best Lawyers in America by the national *Best Lawyers* Publication. Jay Glickman for the practice area of Trusts and Estates, and Marc Steinberg for the practice area of Criminal Defense: Non-White Collar.



[Univest Bank and Trust Co.](#) has signed a multi-year agreement to become a presenting partner of the Saint Joseph's University Athletics program. The partnership will have a focus on the basketball program as well as the Alumni Association.

**Put Your News on Our Home Page!**  
**Member News Can Now Be Submitted Online:**

- 1) [pennsuburban.org/login](https://pennsuburban.org/login)
- 2) Click **News Releases** on left column



## Chapter News

May - December



October 6 | 5:00pm - 10:00pm

Skippack Village will be buzzing with activity, live music, refreshments and special promotions this Friday night. Walk the village and discover our diverse culture of art, theater, unique boutiques, fine dining and services that make Skippack such a spirited community.

*Come Shop, Dine & Discover with us!*

## Lower Gwynedd Business Association Meet & Greet

presented by  
**LGGBA**  
LOWER GWYNEDD BUSINESS ASSOCIATION  
**Wednesday  
October 11  
5:30 to  
7:30pm**

Meet and mingle with local business representatives at this fun-filled and free networking event. Take this opportunity to explore Ambler Yards as you enjoy light bites and adult beverages. Come prepared to share a 30-second commercial about your business. All guests are encouraged to bring a colleague or friend, but all need to RSVP by 10/4.

### Ambler Yards

300 Brookside Avenue  
Ambler, PA 19002

RSVP to Kim at 215-283-7339  
KimberlyM@Foulkeways.org

Free  
(RSVP Requested)



## Now Accepting Applications

We are excited to announce the formation of the Chamber's young professionals board development program. **Would you or one of your staff members like the opportunity to learn about non-profit board service?** This structured one year program will teach participants the skills needed to become a successful board member through content-rich training and the execution of a board-driven event.

**Contact the Chamber office for information:**

(215) 362-9200 | [info@pennsuburban.org](mailto:info@pennsuburban.org)

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215-996-3768  
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NMLS# 850265

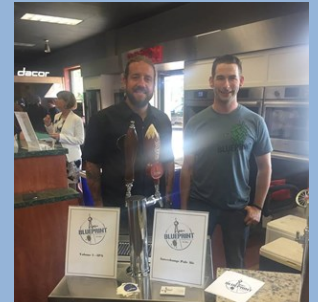
From kitchens & fancy fridges to master suites & smart home systems. Enjoy \$500 credit, & 20% cash rewards with our Home Advantage program, & historically low rates at MSDFCU - where **Member Power M-powers you** to call that dream home your home.

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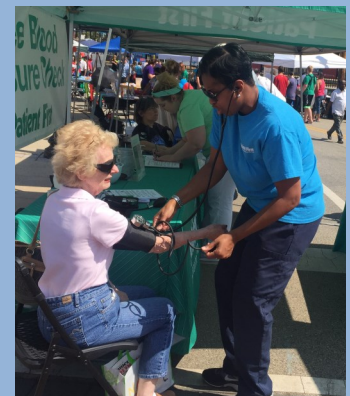
   

## SPECIAL EVENT UPDATE

The annual **Chairman's Reception & Casino Night** was held again at **Kieffer's Appliances, Inc.** It was an evening of fun, networking, and great food provided by Kieffer's Executive Chef, Brenda Kieffer and her staff. Other sponsors were **BB&T** and **Univest Insurance, Inc.** Beverage vendors were **Blueprint Brewing Company** and **Stone & Key Cellars.**



The **Chamber Health Committee** hosted the **5th Annual Community Health & Wellness Fair**. The event was in conjunction with Lansdale Founders Day and sponsored by **Merck & Co, Inc., Doylestown Health, Abington Lansdale Hospital-Jefferson Health, Wegmans Food Markets, Einstein Medical Center Montgomery, and St. Mary Manor.**



2017 Community  
**Health & Wellness Fair**  
Enriching the Lives of Your Family

Presented by  
  
PENNSBURIAN CHAMBER  
of Greater Montgomery County





## WELCOME NEW MEMBERS & GRAND OPENING

### **Adames Professional Services**

Carmen E. Adames  
adames-service.com

### **Ambler Yards**

Ben Bergman  
ambleryards.com

### **Angel Nurseworks, LLC**

Deneene Shipanga  
angelnurseworks.com

### **Anthony's Coal Fired Pizza**

Travis Rex  
acfp.com

### **Barre3 Blue Bell**

Emily Rothrock  
barre3.com/studio-locations/blue-bell

### **Board and Brush**

Judy Cunningham  
boardandbrush.com/bluebell

### **CASI Payroll Plus**

Anne Kelly  
casipayrollplus.com

### **CHÉ BELLA Designer Consignment Boutique\***

Michele Radatti  
chébella.com

### **DCR Consulting Services LLC**

Diana Rehborn  
dcrconsultingservices.com

### **El Sarape**

Marion Marin  
elsarapebluebell.com

### **Fresh Start Careers, LLC**

Carrie Davis  
freshstartcareersusa.com

### **Garden of Health, Inc.**

Carol Bauer  
gardeofhealthinc.org

### **Hand and Stone Massage and Facial Spa Blue Bell\***

James Vizzini  
handandstonebluebell.com

### **Harry Green - Keller Williams Real Estate**

Harry Green  
thecindywadsworthteam.com

### **Horizon Insure of Willow Grove\***

Michael Fisher  
horizoninsurancewillowgrove.com

### **JGR Automotive Inc.**

Jens Rosmus

### **Keypath Education - St. Bonaventure University Online**

Doug Luberda  
online.sbu.edu/programs/master/msed



Congratulations to Tompkins VIST Bank on the Grand Opening of their new branch, located in Centre Square Commons. PA State Representative Kate Harper, guests from Whip-pain Township, and Tompkins VIST Bank staff were on hand to cut the ribbon.

### **Kyffin Grove**

Donna Esterle  
KyffinGrove.com

### **LTW Management Consultants, LTD**

Peggy Lee-Clark

### **Merrill Lynch**

Joseph Hosack, CFA  
ml.com

### **North Penn Chapter of the Institute of Management Accountants**

Bernadette Courtright  
northpenn.imanet.org

### **North Penn Pediatric Dental Associates, LLC**

Bethany Blattner  
nppda.com

### **Park Dental of Colmar**

James Park  
parkdentalcolmar.com

### **Parry Physical Therapy Group**

Jack Parry  
parryptgroup.com

### **ProAction Physical Therapy**

William Morey  
www.proaction-pt.com

### **Rachel Beck Photography**

Rachel Beck  
RachelBeckPhotography.com

### **Saltability Retreat**

Gina Rosenberger  
saltabilityretreat.com

### **Santander Bank—Dresher\***

Daniel DeMeno  
santanderbank.com

### **Vroom Communications**

Michelle Vroom  
vroomcommunications.com

### **Young Living Essential Oils**

Angela Kuhns  
angelakuhns.marketingscents.com

*\*Indicates Centennial Member*

## CHAMBER MILESTONES & COMMUNITY SUPPORT



North Montco Technical Career Center hit a 40-year milestone as a member and supporter of Chamber. Administrative Director, Mike Lucas is pictured with Chamber president, Pam Kelly.



Indian Creek Foundation (ICF) celebrated 35 years as a member of Chamber. Immediate past Chamber Board Chair, Gary Brown, Univest Corporation, and Chamber President Pam Kelly visited with Brett Wells, ICF Development Director and Dean Stoesz, CEO Indian Creek Foundation.



Thank you to Moyer Indoor Outdoor for supporting the Chamber for 30 years. Your support is most appreciated. Pictured are Bob Williamson, general manager, Pam Kelly, Chamber president, and David Moyer, Moyer Indoor Outdoor president.



Kreischer Miller celebrated 30 years of supporting the Chamber. Pictured are Kreischer Miller managing director, Chris Meshginpoosh, Kreischer Miller director and PennSuburban Board Vice Chair, Mike Coakley, Chamber president Pam Kelly; and Kreischer Miller director Roman Leshak, Jr.



The Carney Group is celebrating 25 years in business this year, as well as 25 years with the Chamber. Pictured with The Carney Group CEO and PennSuburban Board Secretary Nanette Carney, are Michael Carney, Suzanne Carney, and Chamber President Pam Kelly.



The Network Concepts team recently celebrated 5 years with the PennSuburban Chamber.



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## MEMBERSHIP RENEWALS—THANK YOU FOR YOUR SUPPORT

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*30 years*



*20 years*



*5 years*



Reggie's PC Resources



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309 Auto Tags	McGrath Tax and Accounting Services
Ambiance Design*	Methacton School District
Arbour Square and The Birches at Arbour Square	Nappen & Associates*
ATR Systems, Inc.	North Penn School District*
Bay Pony Inn	Pearcy Professional Solutions
Buxmont Media	Penn Environmental & Remediation
Chick-fil-A Montgomery Mall*	Queen's Health Centers
Comcast Spotlight	Robert L. Smyrl, Inc.
CrystalRose Catering & Special Events	Saint Mary Manor*
De Nora Water Technologies, Inc.	Salter's Fireplace & Artisan Shop (formerly The Woodburners)*
Detweiler Construction Solutions, Inc.	Serene Real Estate Solutions, Inc.
Diversified Disability & Vocational Services, Inc.	Sidney Kimmel Cancer Center
Dock Mennonite Academy	Signs by Tomorrow
Envoy Mortgage*	Stone and Key Cellars
EZE Laundry	Stream, Independent Associate
Gable Peritz Mishkin, LLP*	Szekely Chiropractic Center
Greene, Tweed & Co.*	The Law Offices of Joel J. Kofsky
Grub Burger Bar	The Peterman Group
Hampton Inn & Suites-Montgomeryville*	The Vein Institute of Blue Bell*
Hidden Meadows on the Ridge Senior Living Community*	The Weimer Group*
J. P. Petro Group LLC	Top-A-Court, LLC*
Lafayette Personnel Service	Tutordocor
Lansdale Catholic High School	United Capital Financial Life Management
Leveraging Financial Knowledge, LLC	Valley Forge Tourism and Convention Board
LMG Family Practice, P.C.	VerisVisalign*
M. W. Donnelly, Inc.*	VNA Foundation of Greater North Penn
Maxwell Products Corporation	Volpe Enterprises*
	Wegmans Food Markets*

*\*Indicates Centennial Member*

## RECENT EVENTS



The **Business @ Breakfast: Navigating the Future** event at **Talamore Country Club** was presented by a panel of experts including Roman Leshak, **Kreischer Miller**, Steve Hladik, **Hladik Onorato & Federman LLP**, and Lauren Stuart, **Tycor Benefits Administrators**, moderated by Gary Volpe, **Volpe Enterprises, Inc.**



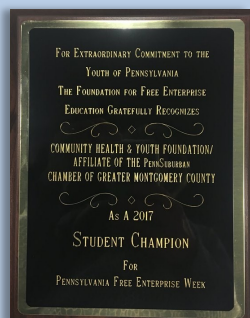
NetNow at The Greene Turtle



Young Professionals Network at Boardroom Spirits



NetNow at the Turning Point of North Wales



The **Pennsylvania Free Enterprise Week** awarded the Chamber as a 2017 Student Champion, in recognition of the donation made by the Chamber's Foundation.



The **Business @ Breakfast: County Connections** event at **William Penn Inn** was co-hosted with the **Hatfield Chamber of Commerce**. With 70+ guests in attendance, panelists included Commissioners Val Arkoosh, Ken Lawrence, and Joe Gale, D.A. Kevin Steele, and Sheriff Sean Kilkenny.



Mini golf networking at Freddy's Fun Center



Ken Byler, **Higher Ground Consulting Group, LLC**, presented "**How Does Collaboration Really Work?**" at the **Holiday Inn Lansdale**. We also got to hear from Samia Bristow on the great works of the Maternity Care Coalition.



Some of our newest members at the September **Meet New Members Reception** at **Elm Terrace Gardens**





*Please Join Us*

## 58th Annual Dinner & Awards Celebration

Wednesday, October 25, 5:30 p.m. | PineCrest Country Club

*Dinner, Networking, Awards*

### SMALL BUSINESS UNIVERSITY

KEYNOTE SPEAKER | PROFESSIONAL DEVELOPMENT | NETWORKING

#### BREAKOUT SESSION TOPICS

Networking for Business Development

Cybersecurity: *How Safe are You?*

Medicinal Marijuana: *What its Approval Means to Businesses*

Great Service is Not Just About Managing Bad Attitudes

The Culture Club: *The Hottest Topic in Business*

Smart Change Leadership

# SBU

FRIDAY, NOVEMBER 10, 2017  
7:30 AM TO 12:00 PM  
MONTGOMERY COUNTY  
COMMUNITY COLLEGE

**REGISTER TODAY**

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## Now **THREE** Weekly Referral Groups!



Business Partnership Network

Lansdale | Indian Valley | Upper Gwynedd

**BPN** is an effective and less expensive alternative to the national referral groups with weekly meetings and one representative per business category.

#### Lansdale

Tues 7:00-8:30am  
Elm Terrace Gardens

#### Upper Gwynedd

Weds 11:30am-1:00pm  
Boyd's Cardinal Hollow Winery

#### Indian Valley

Thurs 7:30-9:00am  
Peter Becker Community

**Looking for referrals? The search stops here!**

