

Prospector

November 2016

Toy Collection for Local Children

The Chamber is asking your help to ensure a happy holiday season for children in the North Penn & Indian Valley areas. Donations of toys and apparel for kids between the ages of 6-18 will be delivered to the North Penn Valley Boys & Girls Club on December 12th.

Please consider an office collection that we would be happy to arrange a pick up time, stop by the Chamber office to drop off your unwrapped items or bring your donation to the Chamber's Holiday Party on December 8th. The kids would welcome any gift that you select. The collection deadline is December 9th.

The North Penn Valley Boys & Girls Club serves nearly 4,000 children and teens between the ages of 6 and 18 each year at two facilities: The North Penn Valley Club in Lansdale, and the Indian Valley Club in Souderton. Their mission is to inspire and enable all young people, especially those who need us most, to reach their full potential as productive, caring, responsible citizens.





Keynote Speakers Announced for 2017 Women's Conference

The planning committee has selected Denise L. Devine and Nancy Dunleavy as the keynote speakers for the 2nd Annual Conference.

Denise L. Devine is a former executive with Campbell's Soup Company, the founder and CEO of three businesses with an emphasis on combating childhood obesity and reducing hospital readmission rates. She is also serves



as a board member of Fulton Financial Corporation, the parent company of Fulton Bank.

Nancy Dunleavy, CEO Dunleavy & Associates has been named



by LEADERSHIP Philadelphia as one of Philadelphia's "Top 101 Connectors." She has also been recognized by the Philadelphia Business Journal as a "Woman of Distinction," and by SmartCEO Magazine as

a "2013 Brava! Winner."

The 2nd Annual Power Your Potential Montgomery County Women's Conference will be held on March 23rd at Normandy Farms Hotel & Convention Center.

POWER
Your POTENTIAL
Montgomery County Women's Conference

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PennSuburban Chamber of Greater Montgomery County

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A MESSAGE FROM THE PRESIDENT'S DESK



On behalf of the Chamber staff, I would like to wish you a safe and Happy Thanksgiving with your family and friends. During this season of giving and support, I ask that you consider visiting local retailers on *Shop Business Saturday* (11/26). In addition many Chamber nonprofit members participate in *Giving Tuesday* and would welcome your help on November 29th. For a list of organizations, visit www.givingtuesday.org.

Our calendar includes two holiday events in December. Both the Chamber Holiday Celebration on December 8th and the Women's Network Holiday Party and Pollyanna exchange on the 14th are great social networking opportunities.

As always, if you haven't been to an event recently, please consider adding us to your calendar.

Best, Pam

Chamber Staff

Kim Nguyen, Vice President, Member Services
Sara Baumgardner, Communications & Events Coordinator
Danielle Bridge, Membership Development Manager
Wendy Custer, Member Relations Specialist
Nancy Nolan, Membership Services Manager

Thank you to our annual sponsors

























DEC 7

Business @ Breakfast—"Don't be a One-Dimensional Leader"

\$35/\$45 Guests

7:45-9:30 a.m. at Talamore Country Club, Ambler

Includes Breakfast & Book

Ken Byler, Higher Ground Consulting Group LLC, talks on the "8 Dimensions of Leadership."

DEC 8

Chamber Holiday Party

FREE



5:00-7:00 p.m. at AVE Living, Lansdale

Evening of networking and holiday celebration with fellow Chamber members and area professionals.

DEC 14

Women's Holiday Luncheon

\$30/\$40 Guests



11:30 a.m.-1:30 p.m. at Normandy Farm Hotel, Blue Bell

A social networking event for area business leaders featuring a Pollyanna gift exchange.

Collecting

DEC 21 Hot Java

FREE



7:45-9:00 a.m. at Skippack Village Dentistry, Skippack

Stop by for a cup of coffee and informal networking with Chamber members.

Share your 30-second commercial.

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Presented by



Save the Date!

Registration Opens December 2016

2nd Annual



Montgomery County Women's Conference

Thursday, March 23, 2017

7:30am Registration

8:00am - 2:30pm Conference

Normandy Farm Hotel & Conference Center

1401 Morris Road | Blue Bell, PA Includes Breakfast, Lunch & Coffee Break

Keynote Speakers
Breakout Sessions | Networking

American Heritage Federal Credit Union raised nearly \$4,000 through the Ronald McDonald House "Show Your Stripes" Day.



Baum, Smith & Clemens, LLP is hosting a Manufacturing Forum in November and December.

Community Chiropractic Center is collecting new unwrapped toys for the US Marine Corps Toys for Tots Program from November through December.

<u>Driver Training Services of North Wales</u> has become certified by the Pennsylvania Dept. of Transportation as a local driver testing center.

Dynamic Physical Therapy celebrated the grand appointed as a Notary Public for the opening of its Lansdale location.

Foulkeways at Gwynedd hosted its groundbreaking ceremony for а new Personal Care building. which will be known as Abington House North.



recently lessons attornev. Carl N. Weiner. presented a seminar on Municipalities and fundamentals of credit Planned Communities to the Warwick and preventing identity Township staff.

Montgomery County Community College was named as one of Military Times' Best for Vets: Colleges 2017; ranking in the top 25 of all two-year colleges in the country.



North Penn School District Parade Band will be performing in Waikiki, Hawaii during the Thanksgiving holiday. The 200 students and staff will help to commemorate the 75th Anniversary of the attack on Pearl Harbor.

Patient First Pennsylvania medical centers are once again able to care for UnitedHealthcare members, effective immediately.

Peaceful Living hosted an Autumn Gala, celebrating 15 years of love, life and laughter for the organization.

Portolese Family Chiropractic is holding a coat drive for the month of November, benefitting Laurel House.



QNB Bank President and Chief Executive Officer. David W. Freeman, has been selected to serve on The American Bankers Association's Community Bankers Council.

RC Kelly Law Associates has announced Sandi Steelhammer has recently been Commonwealth of Pennsylvania.



Rubin, Glickman, Steinberg and Gifford, P.C., associate, Marykate Kelly, was named as a member of the Board of Limited Jurisdiction at Mater Dei Catholic School.

Univest Bank and Trust Co. employees visited four local schools as part of American Bankers Hamburg, Rubin, Mullin, Maxwell & Lupin Association's Get Smart About Credit Day to teach

about the theft, reaching more than 250 students.



USI Affinity's My Benefit Advisor program reports that UnitedHealthcare has cut fully insured rates by 10% for medical insurance for all Small Business in the five county area for January 1, 2017.

Please send your member news updates to:

info@pennsuburban.org



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is \$6.66. All home equity loans and lines of credit are subject to a \$150 non-refundable application fee (no fee waivers for My Advantage).

3 Home equity loans are subject to a \$150 non-refundable application fee (no fee waivers for My Advantage). Loan to Value (LTV) maxim
Estimated monthly payment per \$1,000 borrowed at 2.99% APR is \$17.96 for 5 years, Rate 0.50% higher for 81%-90% LTV).

Consult your tax advisor regarding tax deductibility. 4 The \$500 offer towards closing costs is for purchase money mortgages on applications submitted with agreements of sale (offer not valid for refinancing), NMLS 396614

CHAPTER NEWS

Skippack Business Owners Association

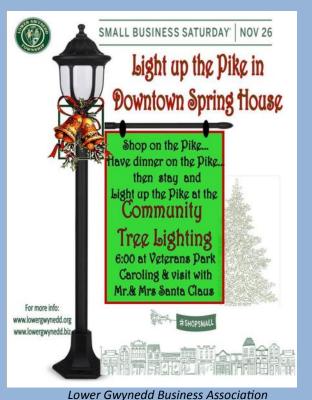
Illuminare Nights in Skippack

November 25 through December 23, Wednesdays and Fridays

Each evening, from 5 pm to 9 pm, the Village of Skippack is aglow with the warm light of candles, hospitality and the sounds of the season. Luminaries line the sidewalks outside the stores and restaurants to light the way for shoppers and diners. Many of the shops and restaurants throughout the Village will be offering special treats and refreshment, activities,

in store sales and other surprises for shoppers. To experience Illuminare nights in Skippack, just come to town.







Sanford Alderfer, Butch & Arlayne Clemens, & Marge Hendricks







The 2016 Annual Awards Dinner & Celebration

Held on Wednesday, October 26 at PineCrest Country Club, the Annual Dinner recognized local law enforcement officers, corporate sponsors and the accomplishments of this year's award recipients.

Sanford Alderfer, Sanford Alderfer Companies presented the first *Sanford A. Alderfer Lifetime Achievement Award* to his long-time friend and 3rd generation shareholder of **Clemens Family Corporation, Clair "Butch" Clemens**.

Swartley Bros. Engineers, Inc. was recognized as the *Large Business of the Year*. A 3rd generation family-owned business, Swartley has been serving its clients and the community for 88 years. The Award was presented by Gary Brown, Univest Corporation.

The Small Business of the Year Award recipient was **Clyde S. Walton, Inc.**, a family-owned-and-operated company since 1921. The Award was presented by the previous recipient, Gary Volpe, Volpe Enterprises, Inc. and received by Chris Walton.

The North Wales Area Library was this year's *Nonprofit of the Year Award* recipient, presented by Nanette Carney, The Carney Group. The library has served the community for 93 consecutive years.

Success while under the age of 40 was one of the key criteria for the *Young Entrepreneur of the Year Award*. Paul Nye, Peaceful Living conveyed the community's excitement for the new business, **Boardroom Spirits** and its owners, **Marat Mamedov**, **Vlad Mamedov** and **Zsuzsa Palotas**.

Mary Fuller's volunteer work extends over many years and for a number of different organizations. It is for her commitment and dedication to the Lansdale Community, that good friend and Assistant Lansdale Borough Manager, John Ernst, presented her with the *Community Service Award*.

Nancy Bednarik, Merck & Co. was presented with the *President's Award* by Pam Kelly in recognition of her support for several initiatives that were key contributors to the Chamber's successful year.









Thank you to our Presenting Sponsor:



Event Sponsors:













WELCOME NEW MEMBERS

1847 Financial

Christopher Nelson http://www.1847financial.com

AT&T

Jamie Bailey www.att.com/stores/pennsylvania/montgomeryville/1798

BuxMont Accounting, LLC

Mark Breon www.buxmontaccounting.com

Delaware Valley Pain & Spine Institute

Jennifer McCreary http://dvpsi.com

EZE Laundry and Dry Cleaning

John Romano www.ezelaundry.com

Help You Buy A Franchise, LLC

Rob Eberle www.helpyoubuyafranchise.com

Holly Hill Health Foods

Lodina Slawecki www.hollyhillhealth.com

Integrity In-Home Care

Patricia White http://integrityihc.com

Marianne Gular, Keller Williams Reality Group

Marianne Gular www.mariannegular.com

Marks Jewelers

Jim Brusilovsky

http://marks-jewelers.com

Oasis Senior Advisors of Montgomery/Bucks

Dr. Steve Fleisher http://montgomerybucks.oasissenioradvisors.com

Raven Reflexology

Lin Knight www.facebook.com/ravenReflexologyTelford

Scent & Sip

Jennifer Burnley https://scentandsip.com

Sears Optical

Julie Kizer http://www.searsoptical.com/en/so-us

Skippack Eyecare

Steven Boyd http://myeyecarefirst.com

The Law Offices of Joel J. Kofsky

Joel J. Kofsky www.phillyinjurylawyer.com

United Capital Financial Life Management

Patricia Angelozzi http://unitedcp.com

Yellow Brick Road Coaching, LLC

Terri O'Donnell, PCC, CPCC https://yellowbrickroadcoaching.coachesconsole.com/





A sold out crowd was present to hear how to Up Your Networking Game with Improv, presented by Aviva Meyrowitz, Lights, Camera, Acting.



The Chamber Health Committee hosted a program titled Be Well for the Season of Eating at Abington-Jefferson Lansdale Hospital.

Speakers presented valuable information to keep guests stress free and more aware as the holiday season begins. The panel of experts included organizations such as Abington-Jefferson Health, Cardiology Consultants of Phila., ShopRite of Hatfield, Doylestown Health, Healthy Balance with Melanie, and Take Shape for Life.

This program was sponsored by Merck & Co., Abington-Jefferson Health, and ShopRite Hatfield.

Chamber members had the opportunity to meet with State and US representatives running for office. It was a

great forum to meet and greet those candidates that





Dynamic Physical Therapy opened a new location in Lansdale.

Grand View Health opened its first Urgent Care center, located in Kulpsville.





East Hill Media celebrated its new location in Lansdale.

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CORE 3 Physical Therapy

Courtyard by Marriott Lansdale

De Nora Water Technologies, Inc.

Gwynedd Veterinary Hospital & Emergency Service

Home Helpers

Kieffer's Appliances

Kimmel, Lorah & Associates, LLP

Lansdale Public Library

Leveraging Financial Knowledge, LLC

Liz McClellan Insurance

Montgomery County Community College

North Wales Library

Pearcy Professional Solutions

Pinecrest Country Club

Pritchard, Bieler, Gruver & Willison, P.C.

Saint Mary Manor

Seitz, Leatherman & Kolb, LLC

Spanial's Service Center

St. Clair/CPA Solutions

Staybridge Suites

Stone and Key Cellars

TD Bank

The Miller Financial Group

The Peak Center

Tom's Help Desk

The Weimer Group



Celebrating 30 years of Chamber membership for the Penn Foundation with Jen King, Deb Ryan and Jen Smith.



Thanking Portolese Family Chiropractic for 15 years of Membership with Dr. Tammy Portolese.



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