

First Marion E. Keller Scholarship Awarded



Chun Hua Cox, a 2016 graduate of North Penn High School is the first recipient of the Marion E. Keller Scholarship Award. The annual high school award was

dedicated to Marion for her tireless commitment to education in our region. A teacher at the Lansdale School of Business for over 50 years, Marion continues to represent the school at Chamber events.

Chun Hua will be attending Gwynedd Mercy University in the Fall to study Accounting. She relocated to the US from China at 14 years old, speaking no English. She quickly adapted to school completing the ESL curriculum and then taking several AP classes. She maintained a parttime job while engaging in several extra-curricular activities.

Scholarship Committee representatives, Sean Snyder, Gerald Snyder Real Estate and Rob Morrin, Crowne Tutors joined Marion for the scholarship presentation.

Skippack Business Owners Association joins as a Chapter Member

The PennSuburban Chamber recently signed a Chapter Agreement with the Skippack Business Owners Association (SBOA).

The chapter relationship has been developed to allow local businesses to continue to build a strong local presence, while also providing the ability to expand their networking.

The addition of the SBOA, located within the footprint of the Chamber's service area, will provide both organizations with access to a greater number of networking and professional development programs.



SBOA Leadership team: Drew Salamone (i76 Solutions), Tom Merrick (Tom's Help Desk), Shawn Davis (Le Butler's Pantry), Art Berger (Wooden Duck), Paige Meacham (First Niagara), Deb Knight (Copper Partridge).

In This Issue...

Event Photos Welcome New Members Member Renewals Member News Centennial Members Board & Committee News

Upcoming Events Prospector Advertisers

Serving the Indian Valley, North Penn, Wissahickon regions and surrounding communities

Prospector

Published monthly by the PennSuburban Chamber of Greater Montgomery County

217 Church Road, Suite C, North Wales, PA 19454 Phone: (215) 362-9200 | Fax: (267) 613-8865 pennsuburban.org | info@pennsuburban.org

> Chair of the Board Daniel J. Reavy

President/CEO Pamela A. Kelly

Vice Chair Nanette Carney, The Carney Group

> Secretary Paul Nye, Peaceful Living

Treasurer Michael Coakley, Kreischer Miller

Immediate Past Chair Gary E. Brown, Univest Bank and Trust Co.

Board Chair Emeritus Raymond H. Miley, Jr.

Lon Seitz, Seitz Leatherman & Kolb, LLC

Board Member Emeritus Robert G. Rosen, Esq.

Members of the Board Tanya Bamford TCB Marketing

> Nancy Bednarik Merck & Co., Inc.

Danielle Bridge The Physical Therapy & Wellness Institute

> Gary Candia, Ph.D. Abington Jefferson Health

Gregory Gifford Rubin, Glickman, Steinberg & Gifford, P.C.

> Jerry Lawson Right at Home

David Magagna Alcom, Inc.

Phillip R. Needles Montgomery County Community College

Kevin Robins Midatlantic Employers' Association

A MESSAGE FROM THE PRESIDENT'S DESK



"People don't care what you know, until they know that you care." - Mark Aitken, Horizon Services

Mark Aitken, co-owner Horizon Services was the luncheon speaker at the 2016 Business Expo on June 2nd. Mark shared his personal story and how his experiences helped to created a

successful corporate culture. Having suffered with drug and alcohol addiction as a young man, Mark has been committed to giving back to those in the community in need through Horizon Helps. While gong through a divorce, he realized others in the company may be suffering as well and bringing their struggles to fellow employees and his customers. A commitment is now in place to support the needs of employees. These examples of servant leadership are applicable to all businesses regardless of size or budget.

Best, Pam

Chamber Staff

Kim Nguyen, Vice President, Member Services Sara Baumgardner, Communications & Events Coordinator Wendy Custer, Member Relations Specialist

Thank you to our annual sponsors







MERCK SHARP & DOHME







Bank



ST. MARY CENTER & VILLA *M Continuing Care Retirement Community* 701 LANSDALE AVENUE, LANSDALE PA 19446





America's Most Convenient Bank®





We've Moved!

New Address:

217 Church Road, Suite C, North Wales, PA 19454 Please stop by to visit.

Mark your calendar for our Grand Opening Celebration Thursday, August 25th | 5:00pm-7:00pm



Congratulations are in order for Board member Danielle Bridge, The Physical Therapy & Wellness Institute, and her husband on the birth of their son, Vincent Bridge III on Saturday, June 18th. Vincent joins big sister Ava, age 2.



If you are unsure about how to maximize your company's social media marketing, or you simply don't have the time or resources to post regularly, let us help you. We'll oversee your profiles, help you connect with clients, and strengthen your online brand all at affordable pricing for your business!

<u>Click here</u> for more information.







First Annual Municipal Managers Breakfast

Ten Municipal Managers provided an update to a sold out group of members on June 9th. Attendees learned everything from new businesses coming to town, construction projects and a confirmation that fossils were found during the turnpike expansion project.

We put Souderton & Telford on the Map - June 16th | Altek Business Systems, Telford



Maureen Kratz, Total Body Rehab Guest, Amalia Ritter; Bethany Schroeder, Altek Business Systems Ken Byler, Higher Ground Consulting with guests.

Daniel Acker, Thomas Miller & Co.

De-stress Your Mind & Body for Greater Productivity - June 22nd.



Pictured (L-R): Pam Kelly; Alyson Malack and Sheila Fox, Doylestown Health; Chair Mary Alfarano, Fulton Bank; Event Sponsor, Lisa Novotny, Nappen & Associates.



Calendar of Events

August 25th - Joint celebration with Chamber Grand Opening September 21st - Dealing with Diversity in Business October 20th - The Five Must-Haves for Networking November 17th - The Ladies in the Legislature December 14th - Holiday Party

MEMBER NEWS

Alderfer's Auctioneers & Appraisers has appointed Sherry S. Russell as Chief Operating Officer and Sales Director. Sherry comes to the company with extensive experience in Sales & Marketing, Business Development and as a CEO.

American Heritage Federal Credit Union along with the Kids-N-Hope Foundation raised over \$28,000 for the Children's Seashore House at CHOP. Over 100 sliders dressed in their wildest costumes took the plunge into a pool full of 700 gallons of bright red gelatin. This was part of the 23rd Annual Gelatin Olympics.

Baum, Smith & Clemens, LLP is pleased to announce this year's winner of the Travis Bechtel Scholarship. The scholarship awarded to a graduating senior of Christopher Dock Mennonite High School is named in honor of a former employee of BSC who died at a young age while working at the firm. The scholarship awardee is Colin Bernd.

<u>Boardroom Spirits</u> is now providing regularly scheduled free, fun and educational tours of their facility with a tasting at the end. Learn what goes into the making of vodka right here in Lansdale.

<u>Community Chiropractic Center</u> announce the addition of Sherry Shoemaker as their newest Practice Representative. Sherry is a Life Coach, educator, speaker and author.

Hamburg, Rubin. Mullin, Maxwell & Lupin PC is pleased to announce that attorney Lisa A. Shearman has been elected to the Board of Directors and as Vice President of the Wills for Heroes Foundation. The Wills for Heroes Foundation, provides estate planning legal documents at no cost to eligible emergency first responders and their families.

<u>Kimball Communications</u> announced that it has added Eileen Coyne to its team of public relations professionals. Bringing with her more than 15 years of experience, Coyne joins the agency as public relations manager and will use her expertise in the insurance and association industry to manage client accounts.

<u>Minuteman Lansdale</u> is proud to be celebrating its 10th Anniversary. Minuteman Regional VP Rich Hornberger recognized owner Doug DePasquale for his stellar business expansion, accomplishments and dedication to the community. North Penn School District is proud to announce the launch of their new mobile application for smart phones and handheld devices. The objective of the NPSD Mobile App is to serve as a one-stop resource for families of students in the district. The app provides instant, mobile access to the Home Access Center, district calendar and more.

The Physical Therapy & Wellness Institute is expanding with the addition of two new outpatient clinics. The first will be located in Salford Square in Harleysville with an expected opening in July. The second clinic will be in Souderton in September.

<u>QNB Bank</u> announced the hiring of Todd A. Alderfer as SVP/Commercial Lending. Todd is responsible for soliciting, negotiating and coordinating the closing of commercial loans. Todd has been in banking for 43 years. In his previous role at National Penn Bank, Todd served s Director of Commercial Lending.

<u>St. Clair CPA Solutions</u> was among the firms named to the Philadelphia Business Journal List of Top 25 Accounting Firms, where it has consistently maintained a position for 17 years. Noteworthy this year was their ranking as one of the few Top 25 accounting firms that remains locallyowned and operated.

<u>Timoney Knox , LLP</u> will have two attorneys, Patrick M. Hitchens and Catherine "Kate" Harper represent the firm and Montgomery County through presentations at the 105th Pennsylvania State Association of Borough's Annual Conference.

Univest Bank and Trust Co. celebrates its 140th anniversary by donating \$1,140 each week to a recipient chosen from stories submitted by Univest Employees. The initiative, called *140 Forward*, asked employees how they would use the money to pay it forward. From the submissions, five recipients were selected throughout te Univest service area.

> Share your news! info@pennsuburban.org by July 6th.



Lansdale's Founder's Day Free Community Event

Saturday, August 27, 2016 12:30pm - 3:30pm

Health & Wellness

Nutrition

Kids & Family

Active Aging Adults





The Good Life

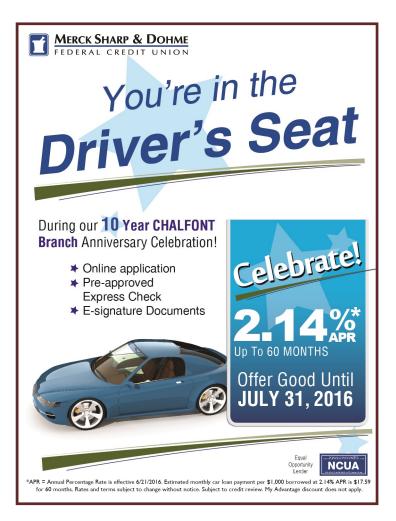
Discover Foulkeways Retirement Community. Whether it's a bike ride, a feature film, or a game night, there's always an opportunity to make new friends.



Refirement Living Rediscovered

Visit foulkeways.org or call 215-283-7010 today.





MEMBERSHIP RENEWALS—THANK YOU FOR YOUR SUPPORT



A Neumann & Associates, LLCJanvilAdvent Security CorporationPaintiAlzheimer's AssociationKimbaCM3 Building Solutions, Inc.LivingCMR CPR, LLCMontDriver Training ServicesNeptuFamily Caregivers NetworkOchootFornoff Industrial SalesPatierGolden Living Center—LansdalePineIndian Creek FoundationReadiJacobs Woods Apartment HomesReboord

Janville Roofing Siding and Painting Kimball Communications Livingrin Foundation Montgomery Mall Neptune Chemical Pump Co. Ochotny & Associates CPA's Patient First - Montgomeryville Pine Run Retirement Community Reading Fightin Phils Rebounderz of Lansdale







Remax Reliance — Ron Ketwitz Southeastern PA Symphony Orchestra Sustainable Waste Solutions The Wooden Duck Shop YourVelocity.com Zog, Inc.

Chapter News:

Lower Gwynedd Business Association



1st Annual Pike Fest

Saturday, September 17th

10am –3pm

Bethlehem Pike will be closed in Spring House between Norristown Road & Sheble Lane.

More Information



WELCOME NEW MEMBERS

30 Second Success

Laura Templeton http://30secondsuccess.com

ATR Systems, Inc. Michael Hoover www.atrsystems.com

Cake Designs by Patty Patty DiFondi www.cakedesignsbypatty.com

Comcast Spotlight BJ Medlar www.comcastspotlight.com

East Hill Media Daniel Watson-Bey www.easthillmedia.com

EPR National, Inc. Sammuel Diaz www.eprnational.com

HIP Chicks LLC Beth Allen www.diyhipchicks.com

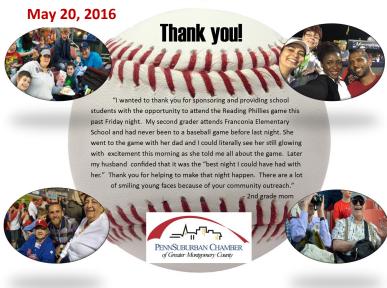
Khan Do Fitness Enamullah Khan www.khandofitness.com

McMahon Associates, Inc. Casey Moore www.mcmahonassociates.com

Reef to Rift Aquarium Store Scott Maurer www.reeftorift.com

Tycor Benefit Administrators, Inc. Lauren Stuart www.tycorbenefit.com







Sophisticated solutions. Community bank service. That's what you can expect from your commercial banking specialist at Fulton Bank – we'll be your advocate and make your business goals happen.

As a Preferred Lender for the Small Business Administration (SBA), our specialists have the resources to help your business maintain its stride - whether you need to expand, renovate or acquire. We're right around the corner.

CASH FLOW AND LIQUIDITY MANAGEMENT

BUSINESS EXPANSION

EMPLOYEE RETIREMENT PLANNING¹

Visit a branch to meet your local relationship manager today.



Fulton Bank, N.A. Member FDIC. Deposit and credit products are offered by Fulton Bank. Loans are subject to credit approval. Fulton Bank is not affiliated with the U.S. Small Business Administration. 'Retirement Plans offered through Fulton Financial Advisors which operates through Fulton Bank, N.A. and other subsidiaries of Fulton Financial Corporation.

¹Securities and Insurance Products:

Not FDIC-Insured • Not Insured by any Federal Government Agency • No Financial Institution Guarantee • May lose value • Not a deposit • Subject to risk

THANK YOU TO OUR CENTENNIAL MEMBERS

703 West Main LLC A to Z Party Rental AAA East Central Abington Lansdale Hospital – Jefferson Health Abington Memorial Hospital About Flags Ackerman Security Systems Advance Business Coaching Advanced Living Communities Allen Door & Service Corporation Allstate Insurance Company – Johanna James Ambiance Design LLC Ambler Area YMCA Arbonne International – Victoria Magagna Asher's Chocolates ATR Systems, Inc. Baum, Smith & Clemens, LLP BB&T - Lansdale BJ's Wholesale Club Bee, Bergvall & Company, Inc. Beneficial Bank Blue Bell Inn Bonefish Grill Boyd's Cardinal Hollow Winery BQ Basement Systems Car-Tel Communications – AT&T Chick-fil-A - Montgomeryville Chick-fil-A-Montgomery Mall Christo IT Services College Hunks Hauling Junk Comprehensive Coaching U, Inc Courtyard by Marriott - Montgomeryville DeSales University – ACCESS Program **Digital Namers** Dischell, Bartle and Dooley Doylestown Health Dunlap & Associates, P.C. Eagles Peak Spring Water & Coffee Service East Hill Media Eastern PA Chapter of NHF Echelemeier Insurance Elm Terrace Gardens **Executive House Apartments Express Employment Professionals** Family Caregivers Network Financial Independence Planning First Priority Bank Foulkeways at Gwynedd Fox Rothschild LLP Gable, Peritz, Mishkin, LLP **GALCO** Business Communications Genisys Credit Union Goodwill Keystone Area Grand View Health Greene, Tweed & Company Gwynedd Veterinary Hospital, Inc. Hamburg, Rubin, Mullin, Maxwell & Lupin, P.C. Harleysville Savings Bank

Harvest Seasonal Grill Hayden, Miller, Nelson & Yoder, P.C. Hidden Meadows on the Ridge Senior Living Community Hladik, Onorato, & Federman, LLP Home Helpers Homewood Suites - Lansdale Horsham Pub Impact Thrift Stores, Inc. Independence Blue Cross Indian Creek Foundation Innovatix J. L. Freed Honda Jacobs Woods Apartment Homes Janville Roofing Jensen Movers and Storage, Inc. JetPay Payroll Services Joseph Ambler Inn **Keightly Law Offices** Kimball Communications Kindt Insurance Service LLC Kreischer Miller Lansdale Borough Lansdale Business Center Lansdale Catholic High School Lansdale Public Library Lansdale School of Business Lansdale Warehouse Laurel House Law Offices of Marcia Binder Ibrahim, LLC Living Branches Magic by Stuart, Inc. ManorCare Health Services Margarita's Mexican Restaurant Master's Design Build Group McMahon Associates, Inc. Merck & Co. Merck, Sharp & Dohme Federal Credit Union Meridian Bank Merle Norman Cosmetics Milestones In Music Millennium Moving Company, Inc Montco Elder Law Montgomery County Sports Performance Center Montgomery Mall Montgomery Township Montgomery United Soccer Club Moyer Indoor/Outdoor NAMI of Pa Montgomery County Nappen & Associates Neptune Chemical Pump Co. Network Concepts Ochotny & Associates, CPA's Old Forge Group Old York Road Country Club Patient First – East Norriton Patient First – Montgomeryville Peaceful Living Pearcy Professional Solutions

Penn Color, Inc. Peter Becker Community Pine Run Retirement Community Platinum First Realty Portolese Family Chiropractic Pritchard, Bieler, Gruver & Willison Provident Bank QNB Bank - Colmar Queen's Health Center **Reading Fightin Phils** Re-Pack, Inc. Rental World Republic Services Co. Robert E. Desmond, M.D Robert G. Rosen, Esq. Rubin, Glickman, Steinberg & Gifford, P.C Saint Mary Manor Seitz, Leatherman & Kolb, LLC Selner Insurance Senior Helpers of Lansdale Serene Real Estate Solutions Shelly-Dinan Funeral Home SLS Productions. Inc. Spanial's Service Center Spring Meadows of Lansdale St. Clair/CPA Solutions Staples-North Wales Stimmel Consulting Group, Inc. Suburban Community Hospital Summit Land Transfer, Inc. Sustainable Waste Solutions TCB Marketing The Carney Group The Culinary Arts Institute of Montgomery County Community College The Hibsman Agency The Intelligencer The Miller Financial Group The Physical Therapy & Wellness Institute The Woodburners Thomas Miller & Co., Inc. The Artifactori Tompkins VIST Bank Trefoil Properties LP Univest Bank and Trust Co. Upper Gwynedd Dental Arts, P.C. Upper Gwynedd Township **USI AFFinity** Valmet, Inc. Variety Club, The Children's Charity Volpe Enterprises Wegmans Food Markets Weis Markets Whole Foods Market - North Wales World Wide Stereo Younger & Son, Inc. YourVelocity.com Zacharias Creek Side Café Zog, Inc.