

INTRODUCING WORK MONTCO

Baby Boomers are retiring from their jobs in the trades and manufacturing while younger workers have been looking for employment outside of these industries. It is anticipated that 31 million positions nationwide will be left vacant in 2020 due to these retirees. Work Montco was developed by the Community Youth Foundation (CYF), the 501c3 affiliate of The Chamber of Commerce for Greater Montgomery County to provide programs and activities that build essential life skills, and develop strong and vibrant youth who will contribute to our future workforce. Work Montco focuses on three pillars; literacy, employability skills and exploring potential career opportunities.

The Annual Community Reading Day promotes literacy whereby nearly 120 volunteers from the business community take one morning to read to more than 2500 second grade students in Montgomery County. Readers also share what they do for a living to expose the students to different career options. The ongoing book drive collects and donates new and gently used books to families of children in need throughout the county to spark curiosity and a love of reading at an early age.



The Foundation connects local school districts with the business community to teach students about a wide variety of careers. The businesses offer students an opportunity to learn about career options through speakers, mentoring programs, volunteer positions, and scholarships to select career related summer camps.

In addition, the Foundation coordinates with the school districts to provide unique learning opportunities to high

school students and their families. Strengthening skills like resume writing, interview techniques, personal finance management, and healthy digital media habits allow Montgomery County youth to transition from academic success to employment success.

A program this fall entitled Career Choices: No B.S. will expose parents and students to career options that do not require a four-year degree. Speakers will share their path to success in several industries.



Early in 2020 a career camp fair will be presented providing families with summer options that allow students to have fun while learning about different career choices. One example of such a program is the Pennsylvania Free Enterprise, a "business camp" that allows rising juniors and seniors to experience a simulated company creation that includes judging and speaker programs. The CYF has provided scholarships for over 30 local students to attend PFEW.

The Foundation relies on donations from businesses and individuals to fund Work Montco. Currently children's books are being accepted for early readers to young adult. In addition, raffle tickets are available for purchase to win tickets to the December 9th Eagles vs Giants football game.

If you are interested in more information or to volunteer, visit the website at communityyouthfoundation.org.



Community Youth Foundation
An affiliate of The Chamber of Commerce for Greater Montgomery County



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BEST CHAMBER OR NETWORKING GROUP

Serving the Indian Valley, North Penn, Wissahickon regions and surrounding communities

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A MESSAGE FROM THE PRESIDENT'S DESK



"Your network is the people who want to help you, and you want to help them, and that's really powerful." -Reid Hoffman (Co-founder, LinkedIn)

Part of The Chamber's mission is to provide networking opportunities for members. Business Partnership Network (BPN), a one per industry referral group that meets weekly for participants to support one another in order to grow their business and expand their network. There are four groups with meeting options in the morning and during lunch. Over the past 4 years, transactions that were derived from group referrals is estimated to have exceeded \$1 million. In addition to BPN, The Chamber offers at least one networking event each week to help you make new connections and strategic partnerships.

If you haven't been to an event recently, please consider adding The Chamber to your calendar.

Best,

Pam

CHAMBER STAFF

Kim Nguyen, Vice President,
Member Services

Wendy Custer, Member Relations
Manager

Steve O'Driscoll, Member Development

Mary Griffith, Membership & Executive
Administrator

Carol Schultz, Events Assistant

Tim Cooper, Intern

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PROSPECTOR

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The Chamber of Commerce
for Greater Montgomery County

217 Church Road, Suite C, North Wales, PA 19454

Phone: (215) 362-9200 | Fax: (267) 613-8865



Mary Griffith joins the Chamber as our new Membership and Executive Administrator. Mary worked for the Harriet Carter organization for more than 30 years in a variety of roles, most recently in the company's Human Resources department.

Welcome Mary Griffith

Tim Cooper joins the Chamber



Tim Cooper joins the Chamber as our summer intern. Tim is studying Corporate Communications at Penn State University Abington campus. Tim lives with his family in Montgomery County.



The Chamber of Commerce for Greater Montgomery County is proud to announce that for the third year in a row we were named the Winner of the **Best Business Chamber or Networking Group** by the Montco Happening List for 2019!



Chamber Recognized

Annual CHAMBER GOLF OUTING

THURSDAY
SEPTEMBER 19
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- Weekly meetings that include 10 minute presentations and testimonials
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- Supported by a Chamber of Commerce well known for making business connections
- Open to guests

For more information, visit www.bpnmontco.com or call 215-362-9200.

Business Partnership Network
217 Church Road, Suite C
North Wales, PA 19454



Business Partnership Network

Meeting Locations

Tuesdays 7:00am - 8:30am

Lansdale

Wednesdays 11:30am –1:00pm

Montgomeryville

Blue Bell

Thursdays 7:30am - 9:00am

Indian Valley

The Chamber launches 2020 Advisory Council

As we look towards the third decade of the 21st century, The Chamber is taking time to reflect on the value proposition for members. We continue to enjoy increasing revenues, significant membership growth and successful sold out events, so it seemed the appropriate time to ensure The Chamber remains the organization that best represents businesses in Montgomery County for decades to come. The goal of the Council is to assist in the creation of new programs and services that provide value to members and position The Chamber to meet the needs and interests of emerging leaders.

Advisory Council members represent a cross section of industries within the business community.

Companies represented:

1776 at Ambler Yards

Bergeys Chevrolet

Boardroom Spirits

Braverman Associates

Bucks-Mont Collaborative

Christo IT

Clemens Food Group

CM3 Building Solutions, Inc.

Dischell Bartle Dooley

Doylestown Health

Edward Jones Investments

Grand View Health

Horsham Township

J.C. Bar Properties

McCloskey Partners

Meadowood Senior Living

Merck & Co., Inc.

Metal Edge International

Methacton School District

Montgomery County Community College

My Benefit Advisor

Penn State-Abington

QNB Bank

Sidney Kimmel Cancer Center at Jefferson

St Clair CPAs

TD Bank

The Walters Group

Valley Forge Tourism & Convention Board

Did you know?

Prospector Partners receive marketing value with ads and a company profile. Contact The Chamber to learn how your company can be featured in the next issue.

Thank you to our Prospector Partner!

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S.K.S., Corporate Senior Attorney, Dallas, TX



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CONGRATULATIONS

MILESTONE CELEBRATION

Duncan Reed, Edward Jones has been a member of The Chamber for 5 years. Pam Kelly celebrated this milestone with a small token of appreciation. Duncan is also currently the Chair of The Chamber's Board of Directors.



RIBBON CUTTING CEREMONIES



We had the opportunity to join Don Bradley, owner, along with the staff of Manhattan Bagel for the grand opening and ribbon cutting of his newest location in Lansdale! Manhattan Bagel serves fresh bagels every day, made in store the classic NY way!

Save The Date

CHEFS
OF THE
BURBS
2019



Thursday October 10, 2019

5:00—9:30 p.m.

Pine Crest Country Club

Presented by:



www.bluebellrotary.org

McDonald's of North Wales celebrated their newly redesigned building with a ribbon cutting. Members of the Chamber, Ambassadors and representatives from Horsham township were on hand for the ceremony.



Superior Insurance and Auto Tag's owner Matt Refice and Customer Service Representative Claudia Tejada, along with Pam Kelly & Mary Griffith from The Chamber, celebrated the opening of their new location with a ribbon cutting.

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MEMBER NEWS

[American Heritage Credit Union's](#) Green Team continued their dedication to the betterment of the environment by expanding its Adopt-A-Highway program to include a two-mile road in Lansdale. On April 28, 24 employees and their guests volunteered their time to clean-up the highway.



[Baum, Smith & Clemens, LLP](#), the Harleysville based CPA and Advisory firm is excited to announce that they have recently acquired the accounting and tax practice of Joseph J. Ochotny, Jr., CPA of North Wales. BS&C continues to seek similar firms that share their culture and quality of service for future growth.

[Fairlie & Lippy, P.C.](#), a Montgomery County Criminal Defense and Personal Injury Firm, is pleased to announce that Managing Partner, Steven F. Fairlie, has been selected as one of the Top 100 Super Lawyers across all areas of practice in the state of Pennsylvania for the seventh year in a row.



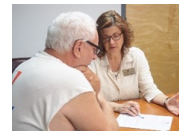
[Harth Builders](#), for the 3rd year, has earned a 2019 Chrysalis Award for Remodeling Excellence in the North Region in the category of Detached Outbuilding. Each year, the Chrysalis Awards honor the finest remodeling projects in the nation that reflect the professional excellence of the residential and commercial remodeling industry.



[i76 Solutions](#), a full-service strategic marketing agency and Google Partner, with particular expertise in driving results for their clients through digital marketing, is excited to announce the expansion and relocation of its headquarters to 676 W. Germantown Pike in Plymouth Meeting.



[Keystone Opportunity Center](#) has received a \$10,000 grant from the W.W. Smith Charitable Trust, which will expand Keystone's Homeless Diversion Program. The grant will assist households with children or older adults who are experiencing a housing crisis.



[The Law Offices of Jennifer J. Riley](#) attorney Jennifer J. Riley, has been selected and named as a 2019 Rising Star by Pennsylvania Super Lawyers Magazine, and as published in *Philadelphia Magazine*.



[Methacton Education Foundation](#) awarded \$110,000 to renovate K-6 Elementary School Libraries for STEM. This grant award brings the total dollars awarded to Methacton to \$162,000 in 2018-2019 impacting all 7 schools in Methacton.



[Merck Sharp & Dohme Federal Credit Union](#) unveiled a POW/MIA National Chair of Honor on Friday, May 10. A dedication ceremony was held at the Credit Union's Harleysville branch, that was attended by veterans and their families, Merck employees, as well as Credit Union members and employees.



[Montgomery County Community College's](#) Gaetan Giannini has earned the degree of Doctor of Education (Ed.D), Higher Education/Higher Education Administration from Gwynedd Mercy University. Congratulations, Dr. Giannini!



[Moyer Indoor | Outdoor](#) 5k Race, fitness walk will be held Wednesday, July 10, 2019 at 6:00 pm, Kids Run: 6:30 pm 5K Race Time 7 pm. Proceeds from the event support the Moyer Indoor | Outdoor, Annual Cross Country Scholarship that is awarded to local students.



[Rubin, Glickman, Steinberg and Gifford, P.C](#) partner Jay C. Glickman, has been named by fellow Pennsylvania lawyers as a 2019 Pennsylvania Super Lawyer. This is the fourteenth consecutive year Mr. Glickman has received this award.

[Hamburg, Rubin, Mullin, Maxwell & Lupin](#), shared news that Steven A. Hann, Esq., recently spoke at the Association of Environmental Authorities of New Jersey's Spring Conference in Atlantic City, New Jersey.



[QNB Bank](#) was proud to sponsor and take part in the "She Nailed It!" Social & Competition in Center Valley on May 6th. The annual fundraiser benefits Habitat for Humanity's Women Build initiative, designed to recruit, educate and empower women to break stereotypes and fight poverty housing.



[St. Clair CPAs, P.C.](#), a full-service accounting firm, is pleased to announce the promotion of Michael Mostochuk, CPA, to Shareholder. Mike was formerly a Principal with the Firm having over 20 years of experience with accounting, auditing, advisory, tax and enterprise risk management services.



Put Your News on Our Home Page!

Member News can be submitted online:

Chambergmc.org/login then click [News Releases](#)

21st Annual Community Reading Day

May 7, 2019



Elementary School Supplies:
backpacks, binders, colored pencils, crayons, dry erase markers, erasers, folders, glue, notebooks, pencils, scissors

Middle & High School Supplies:
backpacks (large), binders, dividers, erasers, folders, highlighters, notebooks, pencils

More and more families in the North Penn School District need help each year in providing basic school supplies for their children. To help combat the problem, four community superpowers have formed an alliance to make sure every student has the supplies they need to have a successful 2019-2020 school year. Filled backpacks are privately and anonymously given to students by school staff at the beginning of the school year and throughout as needed.

To drop off backpacks and school supplies through August 5, 2019, please visit one of our sponsors located at:

- The Chamber of Commerce for Greater Montgomery County: 217 Church Rd., North Wales
- North Penn School District: 401 E. Hancock St., Lansdale

To find other collection sites or, if your business or organization would like to be a collection site, please visit www.npenn.org/buildabag for more information.

sponsored by:



Community Youth Foundation
An affiliate of The Chamber of Commerce for Greater Montgomery County



Bring-A-Book, Influence a Mind!

Attention Business & Community leaders...

The Community Youth Foundation will be collecting new and gently used children's books to be distributed to local area youth for grades K-12.

Your donation will assist the Foundation to provide a greater impact in our community with increasing literacy of young minds.

Books can be dropped off at The Chamber
217 Church Road, Suite C, North Wales, PA 19454
or bring to any event.

For any questions, please contact:

Rob Morrin - rmorrin@crownetutors.com, Alexa Sullivan - sullivana@univest.net, Celene Reavy - admin@chyfmontco.org

Volunteer or donate at www.communityyouthfoundation.org

215-362-9200 or info@chyfmontco.org or find us on 

The Future Is Today: How Artificial Intelligence is Disrupting Business



Business Networking Bonanza, a collaboration with other local business associations was held at Temple University, Ambler.



NetNOW at Culinary Arts Institute of MCCC



Growing a Remote Workforce

The work world is no longer Monday – Friday 9:00 a.m. – 5:00 p.m. Many people work from home whether it is one or two days per week or every day of the week. More companies are hiring remote workers than ever before. This is a trend that will not slow down anytime soon. Throughout the next several years many companies will be hiring full-time employees to work remotely.

Read Tim Cooper's full article [here](#).



WELCOME NEW MEMBERS

Alternative Employer Solutions

Ray Emhardt
payrollnepa.com

Anahata Yoga & Wellness Center

Kathy Tooley
anahatayogawellness.com

Black Cat Cigar Company*

Samuel Driban
blackcatcigars.com

Brightview Senior Living East Norriton*

Devon O'Malley
brightviewseniorliving.com

Burge Painting Company

Dennis Burge
burgepainting.com

Chadwick Optical

Charles Saccarellil
chadwickoptical.com

Choice Careers LLC: Maximizing Your Talent Investment

Clara Console
choicecareers.biz

Fathom Cyber LLC

James Goepel
fathomcyber.com

Fedan Deisgn

Daniel Gordon
fedandesign.com

Harvest Small Business Finance

Tony Leta
havestsbf.com

Integrate For Good

Bev Weinberg
integrateforgood.org

Jayne Saydah, Esq. LLC

Jayne Saydah
saydahpatentlaw.com

La Bella Casa Interior Designs

Lisa Griffiths
labellacasainteriorde-signs.com

Liberty Urgent Care/ Forward Progress Injury Care

Erik Soiferman
libertyucc.com

Manhattan Bagel-Lansdale

Don Bradley
manhattanbagel.com

McDonald's - North Wales

Ralph Birney
mcdonalds.com

MOPAC - Recyclers and Processors of Fat, Bones & Grease

Joseph Oskowitz
mopac.com

Nekter Juice Bar

Val Cane
nekteerjuicebar.com

New Britain Mortgage, LLC *

Brian Giardino
newbritainmortgage.com

Pennsylvania Capital Management, Inc.

Irvin Schorsch
pcmadvisors.com

Sculpted Editorial Solutions

Leah O'Leary
sculptededitorial.com

The Max Challenge of Montgomeryville *

Anu Raman
themaxchallenge.com

* Centennial Members



Membership Drive



Recommend a business that you know would make a great chamber member. If they join by September 1, 2019, you will receive a free lawn sign (\$100.00 value) for your company to be displayed at the Annual Golf Outing on September 19th.

Email your referral to info@chambergmc.org or call 215-362-9200. There is no limit to the number of lawn signs that you can earn. Duplicate referrals will be credited to the first call received.

RENEWALS & ANNIVERSARIES

35 years



20 years *Selner* INSURANCE

5 years

Montco Elder Law



Advent Security Corporation*	Keightly Law Offices	Principal Financial Group
Amerikick-North Penn	Kelly Anne Dolan Memorial Fund	Robert E. Desmond, M.D.
BuxMont Web, LLC	Kemp Harvest Financial Group	Sebastian Riding Associates
Club Pilates-Spring House	Kia of Lansdale*	Sherpa Financial
Colmar Imaging Center	Law Offices of Jennifer J. Riley	Signarama
Drivelocker	Magic by Stuart, Inc.	Skippack Business Owners Association
East Penn Dermatology*	Mid-Atlantic Packaging Specialties, LLC	The Culinary Arts Institute of MCCC*
Family Legacy Connections, LLC	Millennium Administrators*	The Walters Group, LLC
Financial Independence Planning, LLC	Millennium Moving Company, Inc.*	Tycor Benefit Administrators, Inc.*
Harth Builders*	Moyer Indoor Outdoor*	Valentino's Family Bistro
Harvest Seasonal Grill	Myers Drug Store, Inc.*	Valley Green Flowers & Gifts*
Hatfield Township*	Network Concepts	Valmet, Inc.
Hayden, Miller, Nelson & Yoder, P.C.*	North Wales Family Pharmacy	Women's Center of Montgomery County
Higher Ground Consulting Group, LLC	Northwestern Mutual	Worcester Township
Homewood Suites-Lansdale	Perkiomen Tours & Travel	WSFS Bank
Horsham Township	Pine Run Retirement Community	

*Centennial Members**

HEALTH FAIR



2019 Community Health & Wellness Fair

Enriching the Lives of Your Family

SATURDAY, AUGUST 24, 2019

10:00am—2:00pm | Railroad Plaza, Lansdale

**FREE COMMUNITY EVENT
ENTERTAINMENT & KIDS CRAFTS**



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2019 EXPO



Thursday, June 6, 2019 | Montgomery County Community College



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